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COMPASS

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October 2022

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Allendale Market Insights

# Allendale

OCTOBER 2022

UNDER CONTRACT

2 Total Properties



\$1.4M Median Price

-71%

Decrease From Oct 2021

48% 43% Increase From Oct 2021

Increase From Oct 2021

-81%

Properties

UNITS SOLD

3

Total

Decrease From Oct 2021 Oct 2021

-12% 24% Decrease From

\$686K \$775K

Average Price

> Increase From Oct 2021

Median

Price

Oct 2021	% Change
23	217%
99%	
\$776,534	-11.6%
7	-71.4%
7	0%
28	150%
98%	
\$864,155	-5%
7	-71%
6	-17%
14	471%
101%	
\$630,500	-35%
0	0%
1	100%
	23 99% \$776,534 7 7 28 98% \$864,155 7 6 14 101% \$630,500 0

# Allendale

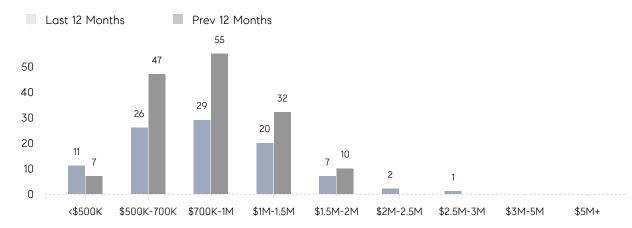
#### OCTOBER 2022

### Monthly Inventory





### Contracts By Price Range



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October 2022

Alpine Market Insights

# Alpine

OCTOBER 2022

UNDER CONTRACT

1 Total Properties



\$2.3M Median Price

-83%

-15% Decrease From Decrease From Oct 2021 Oct 2021

31% Increase From Oct 2021

0%

Total

Properties

1

Change From Oct 2021

UNITS SOLD

-33%

Decrease From

\$1.8M

Average Price

Oct 2021

-33% Decrease From Oct 2021

\$1.8M

Median

Price

		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	20	32	-37%
	% OF ASKING PRICE	97%	102%	
	AVERAGE SOLD PRICE	\$1,800,000	\$2,700,000	-33.3%
	# OF CONTRACTS	1	6	-83.3%
	NEW LISTINGS	5	5	0%
Houses	AVERAGE DOM	20	32	-37%
	% OF ASKING PRICE	97%	102%	
	AVERAGE SOLD PRICE	\$1,800,000	\$2,700,000	-33%
	# OF CONTRACTS	1	6	-83%
	NEW LISTINGS	5	5	0%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

# Alpine

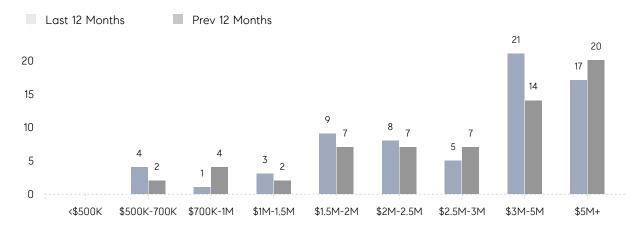
### OCTOBER 2022

### Monthly Inventory





### Contracts By Price Range



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October 2022

# Andover Borough Market Insights

# Andover Borough

OCTOBER 2022

UNDER CONTRACT

UNITS SOLD

		Oct 2022	Oct 2021	% Change	
Overall	AVERAGE DOM	74	-	-	
	% OF ASKING PRICE	101%	-		
	AVERAGE SOLD PRICE	\$372,500	-	-	
	# OF CONTRACTS	1	0	0.0%	
	NEW LISTINGS	0	1	0%	
Houses	AVERAGE DOM	74	-	-	-
	% OF ASKING PRICE	101%	-		
	AVERAGE SOLD PRICE	\$372,500	-	-	
	# OF CONTRACTS	1	0	0%	
	NEW LISTINGS	0	1	0%	
Condo/Co-op/TH	AVERAGE DOM	-	-	-	-
	% OF ASKING PRICE	-	-		
	AVERAGE SOLD PRICE	-	-	-	
	# OF CONTRACTS	0	0	0%	
	NEW LISTINGS	0	0	0%	

# Andover Borough

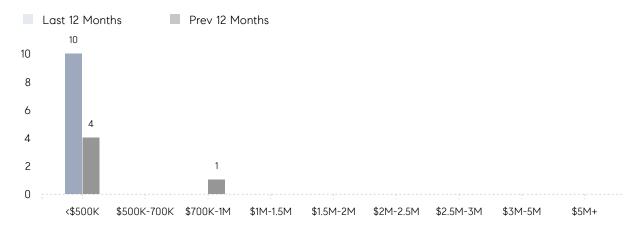
#### OCTOBER 2022

#### Monthly Inventory



### Contracts By Price Range





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COMPASS

October 2022

# Andover Township Market Insights

# Andover Township

OCTOBER 2022

UNDER CONTRACT

UNITS SOLD

10

Total

Properties

\$413K \$362K Median Total Average Properties Price Price

13% Increase From Oct 2021

9

6% Increase From Oct 2021

-3% Decrease From Oct 2021

-9% Decrease From Oct 2021

-30% -17%

Average

Oct 2021

Price

\$294K \$299K

Median

Price

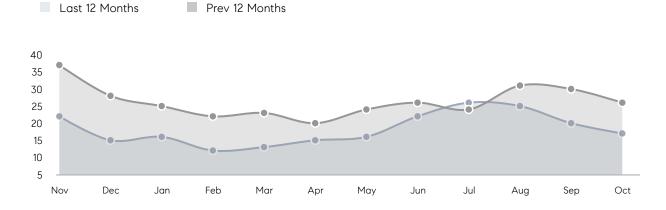
Decrease From Decrease From Oct 2021

		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	55	44	25%
	% OF ASKING PRICE	99%	104%	
	AVERAGE SOLD PRICE	\$294,390	\$420,955	-30.1%
	# OF CONTRACTS	9	8	12.5%
	NEW LISTINGS	10	7	43%
Houses	AVERAGE DOM	44	47	-6%
	% OF ASKING PRICE	99%	104%	
	AVERAGE SOLD PRICE	\$314,863	\$440,550	-29%
	# OF CONTRACTS	8	8	0%
	NEW LISTINGS	9	7	29%
Condo/Co-op/TH	AVERAGE DOM	101	12	742%
	% OF ASKING PRICE	100%	103%	
	AVERAGE SOLD PRICE	\$212,500	\$225,000	-6%
	# OF CONTRACTS	1	0	0%
	NEW LISTINGS	1	0	0%
	AVERAGE SOLD PRICE # OF CONTRACTS	\$212,500 1	\$225,000 O	0%

# Andover Township

#### OCTOBER 2022

#### Monthly Inventory



#### Last 12 Months Prev 12 Months 76 77 70 60 50 40 29 27 30 20 7 3 10 1 0

\$1.5M-2M

\$2M-2.5M

\$2.5M-3M

\$3M-5M

\$5M+

\$1M-1.5M

### Contracts By Price Range

### Listings By Price Range

\$500K-700K \$700K-1M

<\$500K



Sources: Garden State MLS, Hudson MLS, NJ MLS

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October 2022

# Basking Ridge Market Insights

# **Basking Ridge**

OCTOBER 2022

UNDER CONTRACT

30 Total Properties \$619K Average Price

\$464K Median Price

-12%

Oct 2021

-4% Oct 2021

-24% Decrease From Decrease From Decrease From Oct 2021

-57%

Properties

UNITS SOLD

22

Total

Decrease From Increase From Oct 2021 Oct 2021

39% Increase From Oct 2021

Median

Price

\$736K

\$721K

Average

10%

Price

## **Property Statistics**

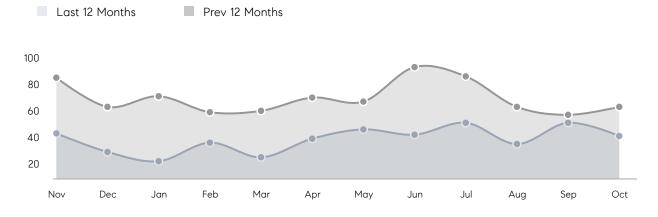
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	27	35	-23%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$721,364	\$654,716	10.2%
	# OF CONTRACTS	30	34	-11.8%
	NEW LISTINGS	23	46	-50%
Houses	AVERAGE DOM	32	33	-3%
	% OF ASKING PRICE	100%	101%	
	AVERAGE SOLD PRICE	\$1,060,400	\$969,229	9%
	# OF CONTRACTS	10	18	-44%
	NEW LISTINGS	11	23	-52%
Condo/Co-op/TH	AVERAGE DOM	23	36	-36%
	% OF ASKING PRICE	102%	100%	
	AVERAGE SOLD PRICE	\$438,833	\$396,366	11%
	# OF CONTRACTS	20	16	25%
	NEW LISTINGS	12	23	-48%

Compass New Jersey Monthly Market Insights

# Basking Ridge

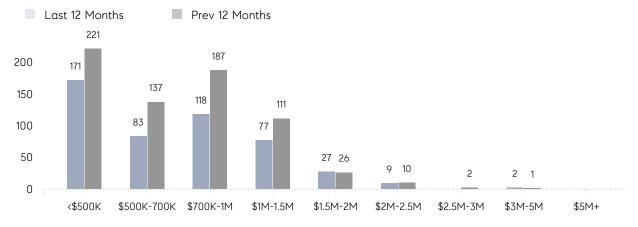
### OCTOBER 2022

#### Monthly Inventory





### Contracts By Price Range



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COMPASS

October 2022

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Bay Head Market Insights

# Bay Head

OCTOBER 2022

UNDER CONTRACT

UNITS SOLD

<b>2</b>	<b>\$1.4</b> M	<b>\$1.4M</b>	2	<b>\$1.2M</b>	<b>\$1.2M</b>
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
0%	–	–	0%	–	–
Change From	Change From	Change From	Change From	Change From	Change From
Oct 2021	Oct 2021	Oct 2021	Oct 2021	Oct 2021	Oct 2021

		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	70	-	-
	% OF ASKING PRICE	96%	-	
	AVERAGE SOLD PRICE	\$1,234,750	-	-
	# OF CONTRACTS	2	2	0.0%
	NEW LISTINGS	0	2	0%
Houses	AVERAGE DOM	129	-	-
	% OF ASKING PRICE	92%	-	
	AVERAGE SOLD PRICE	\$2,125,000	-	-
	# OF CONTRACTS	2	1	100%
	NEW LISTINGS	0	1	0%
Condo/Co-op/TH	AVERAGE DOM	11	-	-
	% OF ASKING PRICE	99%	-	
	AVERAGE SOLD PRICE	\$344,500	-	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	0	1	0%

# Bay Head

### OCTOBER 2022

### Monthly Inventory





### Contracts By Price Range



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October 2022

Bayonne Market Insights

## Bayonne

OCTOBER 2022

UNDER CONTRACT

UNITS SOLD

14 Total Properties **\$425**K Average

Price

\$455K Median

Price

-7%

14

Total

Properties

Oct 2021

1% Decrease From Change From Oct 2021

\$347K

Average

Price

-15% Decrease From Oct 2021

\$299K

Median

Price

15% -18% Decrease From Increase From Oct 2021 Oct 2021

21% Increase From Oct 2021

		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	34	44	-23%
	% OF ASKING PRICE	99%	100%	
	AVERAGE SOLD PRICE	\$425,393	\$370,529	14.8%
	# OF CONTRACTS	14	15	-6.7%
	NEW LISTINGS	15	36	-58%
Houses	AVERAGE DOM	47	27	74%
	% OF ASKING PRICE	98%	103%	
	AVERAGE SOLD PRICE	\$509,611	\$476,278	7%
	# OF CONTRACTS	7	10	-30%
	NEW LISTINGS	11	28	-61%
Condo/Co-op/TH	AVERAGE DOM	11	63	-83%
	% OF ASKING PRICE	99%	97%	
	AVERAGE SOLD PRICE	\$273,800	\$251,563	9%
	# OF CONTRACTS	7	5	40%
	NEW LISTINGS	4	8	-50%

# Bayonne

### OCTOBER 2022

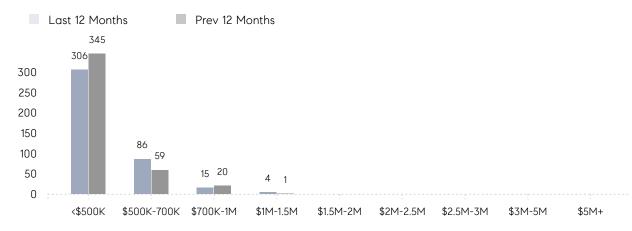
### Monthly Inventory

Last 12 Months Prev 12 Months





### Contracts By Price Range



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October 2022

# Bedminster Market Insights

# Bedminster

OCTOBER 2022

UNDER CONTRACT

15 Total



Median Price

10%

-17%

Oct 2021

Properties

-15% Decrease From Decrease From Oct 2021

Increase From Oct 2021

-7%

UNITS SOLD

14

Total

Properties

-3% Decrease From Oct 2021 Oct 2021

17% Decrease From

\$377K

Average Price

> Increase From Oct 2021

\$372K

Median

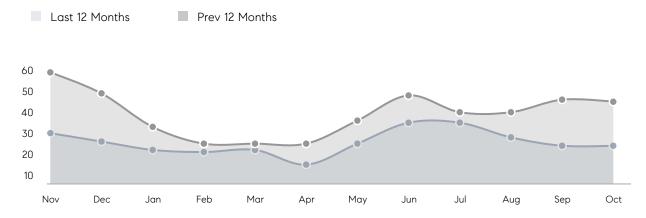
Price

		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	41	26	58%
	% OF ASKING PRICE	99%	101%	
	AVERAGE SOLD PRICE	\$377,429	\$387,613	-2.6%
	# OF CONTRACTS	15	18	-16.7%
	NEW LISTINGS	17	19	-11%
Houses	AVERAGE DOM	59	9	556%
	% OF ASKING PRICE	95%	103%	
	AVERAGE SOLD PRICE	\$445,000	\$663,551	-33%
	# OF CONTRACTS	3	1	200%
	NEW LISTINGS	4	3	33%
Condo/Co-op/TH	AVERAGE DOM	36	29	24%
	% OF ASKING PRICE	100%	101%	
	AVERAGE SOLD PRICE	\$359,000	\$345,162	4%
	# OF CONTRACTS	12	17	-29%
	NEW LISTINGS	13	16	-19%

# Bedminster

#### OCTOBER 2022

#### Monthly Inventory





## Contracts By Price Range

#### Last 12 Months Prev 12 Months 216 200 138 150 100 34 50 26 29 20 7 11 5 8 4 7 3 5 2 4 1 2 0 <\$500K \$500K-700K \$700K-1M \$1M-1.5M \$1.5M-2M \$2M-2.5M \$2.5M-3M \$3M-5M \$5M+

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October 2022

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Belleville Market Insights

# Belleville

OCTOBER 2022

UNDER CONTRACT

31 Total Properties



\$350K Median Price

-16% Oct 2021

4% Decrease From Increase From Oct 2021

-1% Decrease From Oct 2021

Properties 0%

20

Total

UNITS SOLD

Change From Oct 2021

17% Increase From

\$389K

Average Price

Oct 2021

7% Increase From Oct 2021

\$365K

Median

Price

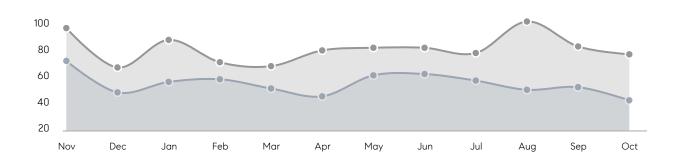
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	83	31	168%
	% OF ASKING PRICE	102%	104%	
	AVERAGE SOLD PRICE	\$389,773	\$334,218	16.6%
	# OF CONTRACTS	31	37	-16.2%
	NEW LISTINGS	21	35	-40%
Houses	AVERAGE DOM	98	34	188%
	% OF ASKING PRICE	102%	104%	
	AVERAGE SOLD PRICE	\$435,778	\$368,679	18%
	# OF CONTRACTS	20	29	-31%
	NEW LISTINGS	9	28	-68%
Condo/Co-op/TH	AVERAGE DOM	39	25	56%
	% OF ASKING PRICE	102%	103%	
	AVERAGE SOLD PRICE	\$251,755	\$253,808	-1%
	# OF CONTRACTS	11	8	38%
	NEW LISTINGS	12	7	71%

# Belleville

#### OCTOBER 2022

### Monthly Inventory

Last 12 Months Prev 12 Months



### Contracts By Price Range





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October 2022

## Bergenfield Market Insights

## Bergenfield

OCTOBER 2022

UNDER CONTRACT

12 Total Properties



\$487K Median Price

-37%

Oct 2021

14% Decrease From Increase From Oct 2021

6% Increase From Oct 2021

-20%

Properties

UNITS SOLD

16

Total

Decrease From Oct 2021 Oct 2021

-3% Increase From

\$528K

Average Price

7%

Decrease From Oct 2021

\$455K

Median

Price

## **Property Statistics**

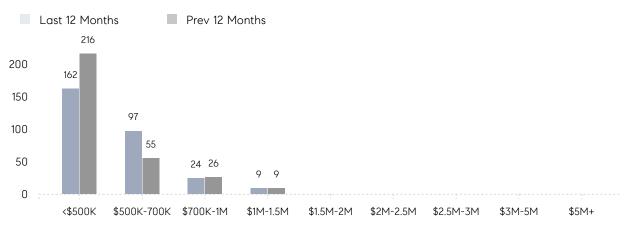
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	59	44	34%
	% OF ASKING PRICE	98%	99%	
	AVERAGE SOLD PRICE	\$528,438	\$491,655	7.5%
	# OF CONTRACTS	12	19	-36.8%
	NEW LISTINGS	12	22	-45%
Houses	AVERAGE DOM	70	47	49%
	% OF ASKING PRICE	97%	99%	
	AVERAGE SOLD PRICE	\$590,385	\$521,839	13%
	# OF CONTRACTS	12	18	-33%
	NEW LISTINGS	12	22	-45%
Condo/Co-op/TH	AVERAGE DOM	13	18	-28%
	% OF ASKING PRICE	101%	97%	
	AVERAGE SOLD PRICE	\$260,000	\$220,000	18%
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	0	0	0%

# Bergenfield

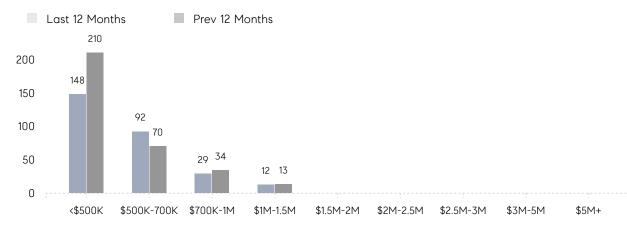
#### OCTOBER 2022

#### Monthly Inventory





#### Contracts By Price Range



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Berkeley Heights Market Insights

# Berkeley Heights

OCTOBER 2022

UNDER CONTRACT

16 Total

Properties

\$573K <sup>Average</sup> Price

\$594K Median Price

7% Increase From Oct 2021

9% Increase From Oct 2021 25% Increase From Oct 2021 18%

Properties

13

Total

Increase From Oct 2021 22% 8% Increase From Increa

\$750K

Average

Oct 2021

Price

Increase From Oct 2021

\$699K

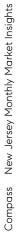
Median

Price

## **Property Statistics**

		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	28	31	-10%
	% OF ASKING PRICE	101%	102%	
	AVERAGE SOLD PRICE	\$750,146	\$617,182	21.5%
	# OF CONTRACTS	16	15	6.7%
	NEW LISTINGS	12	15	-20%
Houses	AVERAGE DOM	29	35	-17%
	% OF ASKING PRICE	101%	102%	
	AVERAGE SOLD PRICE	\$765,992	\$675,444	13%
	# OF CONTRACTS	13	10	30%
	NEW LISTINGS	9	11	-18%
Condo/Co-op/TH	AVERAGE DOM	13	13	0%
	% OF ASKING PRICE	102%	103%	
	AVERAGE SOLD PRICE	\$560,000	\$355,000	58%
	# OF CONTRACTS	3	5	-40%
	NEW LISTINGS	3	4	-25%

UNITS SOLD



# Berkeley Heights

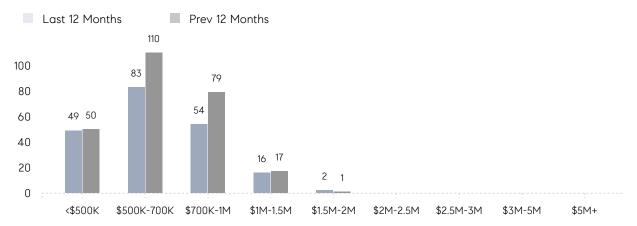
Prev 12 Months

#### OCTOBER 2022

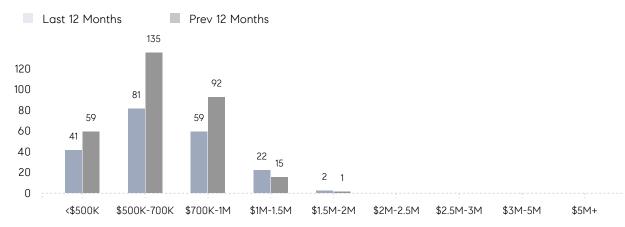
#### Monthly Inventory

Last 12 Months





#### Contracts By Price Range



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COMPASS

October 2022

# Bernardsville Market Insights

## Bernardsville

OCTOBER 2022

UNDER CONTRACT

10 Total Properties



\$799K Median Price

-9% Oct 2021

27% Decrease From Increase From Oct 2021

-11% Decrease From Oct 2021

-71%

Properties

UNITS SOLD

5

Total

Decrease From Oct 2021 Oct 2021

-20% -1%

\$760K

Average Price

Decrease From Change From Oct 2021

\$720K

Median

Price

## **Property Statistics**

		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	44	49	-10%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$760,000	\$947,912	-19.8%
	# OF CONTRACTS	10	11	-9.1%
	NEW LISTINGS	7	14	-50%
Houses	AVERAGE DOM	44	49	-10%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$760,000	\$947,912	-20%
	# OF CONTRACTS	9	11	-18%
	NEW LISTINGS	6	13	-54%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	1	0	0%
	NEW LISTINGS	1	1	0%

## Bernardsville

#### OCTOBER 2022

#### Monthly Inventory





#### Contracts By Price Range



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 COMPASS

October 2022

# Bloomfield Market Insights

## Bloomfield

OCTOBER 2022

UNDER CONTRACT

33 Total Properties \$409K \$419K Median Average Price Price

-55% Decrease From Decrease From Oct 2021

-2% Oct 2021

Increase From Oct 2021

2%

-48%

Properties

UNITS SOLD

26

Total

Decrease From Increase From Oct 2021 Oct 2021

4% Increase From Oct 2021

Median

Price

\$439K \$441K

Average Price

4%

## **Property Statistics**

		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	35	25	40%
	% OF ASKING PRICE	104%	104%	
	AVERAGE SOLD PRICE	\$439,056	\$420,617	4.4%
	# OF CONTRACTS	33	74	-55.4%
	NEW LISTINGS	26	57	-54%
Houses	AVERAGE DOM	33	23	43%
	% OF ASKING PRICE	104%	104%	
	AVERAGE SOLD PRICE	\$477,823	\$445,092	7%
	# OF CONTRACTS	28	64	-56%
	NEW LISTINGS	19	51	-63%
Condo/Co-op/TH	AVERAGE DOM	43	43	0%
	% OF ASKING PRICE	102%	101%	
	AVERAGE SOLD PRICE	\$309,833	\$241,133	28%
	# OF CONTRACTS	5	10	-50%
	NEW LISTINGS	7	6	17%

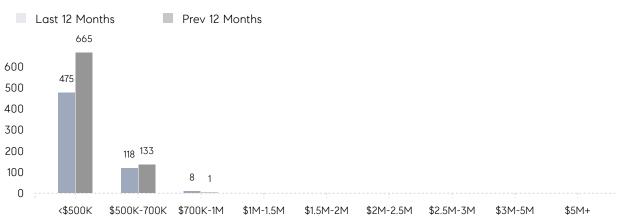
Compass New Jersey Monthly Market Insights

# Bloomfield

#### OCTOBER 2022

#### Monthly Inventory





#### Contracts By Price Range



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October 2022

Bogota Market Insights

## Bogota

OCTOBER 2022

UNDER CONTRACT

Oct 2021

UNITS SOLD

Oct 2021

Oct 2021

Oct 2021

\$479K \$479K \$526K \$505K 1 4 Total Median Median Average Total Average Price Properties Price Price Properties Price 3% -56% 22% -89% 17% 16% Decrease From Increase From Increase From Increase From Decrease From Increase From

## **Property Statistics**

Oct 2021

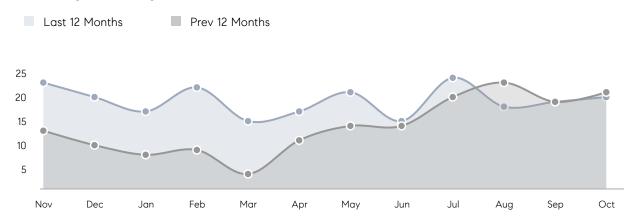
Oct 2021

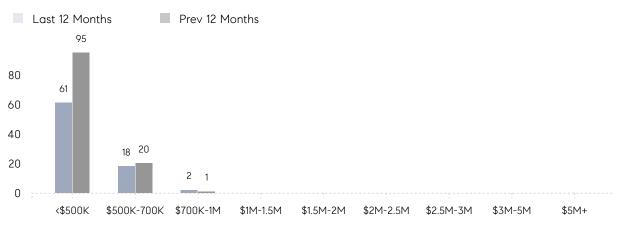
			% Change
VERAGE DOM	15	30	-50%
OF ASKING PRICE	108%	102%	
VERAGE SOLD PRICE	\$526,250	\$431,420	22.0%
OF CONTRACTS	1	9	-88.9%
EW LISTINGS	3	8	-62%
VERAGE DOM	15	29	-48%
OF ASKING PRICE	108%	102%	
VERAGE SOLD PRICE	\$526,250	\$461,875	14%
OF CONTRACTS	1	7	-86%
EW LISTINGS	3	8	-62%
VERAGE DOM	-	35	-
OF ASKING PRICE	-	104%	
VERAGE SOLD PRICE	-	\$187,777	-
OF CONTRACTS	0	2	0%
EW LISTINGS	0	0	0%
	OF ASKING PRICE VERAGE SOLD PRICE OF CONTRACTS EW LISTINGS VERAGE DOM OF ASKING PRICE VERAGE SOLD PRICE OF CONTRACTS EW LISTINGS VERAGE DOM OF ASKING PRICE VERAGE SOLD PRICE OF CONTRACTS	OF ASKING PRICE108%VERAGE SOLD PRICE\$526,250OF CONTRACTS1EW LISTINGS3VERAGE DOM15OF ASKING PRICE108%VERAGE SOLD PRICE\$526,250OF CONTRACTS1EW LISTINGS3VERAGE DOM-OF ASKING PRICE-OF ASKING PRICE-OF CONTRACTS1EW LISTINGS3VERAGE DOM-OF ASKING PRICE-OF ASKING PRICE-OF CONTRACTS0	OF ASKING PRICE108%102%VERAGE SOLD PRICE\$526,250\$431,420OF CONTRACTS19EW LISTINGS38VERAGE DOM1529OF ASKING PRICE108%102%VERAGE SOLD PRICE\$526,250\$461,875OF CONTRACTS17EW LISTINGS38VERAGE DOM-35OF CONTRACTS1104%VERAGE DOM-\$187,777OF ASKING PRICE-\$187,777OF CONTRACTS02

# Bogota

#### OCTOBER 2022

#### Monthly Inventory





#### Contracts By Price Range



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October 2022

Boonton Market Insights

## Boonton

OCTOBER 2022

UNDER CONTRACT

UNITS SOLD

\$462K \$389K 5 5 Median Total Average Total Properties Price Price Properties 9% -3% -37% 25%

Decrease From Increase From Oct 2021

Oct 2021

Decrease From Oct 2021

Increase From Oct 2021 Oct 2021

-4% Decrease From Decrease From

\$415K

Average Price

-19%

Oct 2021

\$460K

Median

Price

## **Property Statistics**

		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	34	41	-17%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$415,000	\$514,975	-19.4%
	# OF CONTRACTS	5	8	-37.5%
	NEW LISTINGS	7	7	0%
Houses	AVERAGE DOM	16	41	-61%
	% OF ASKING PRICE	107%	100%	
	AVERAGE SOLD PRICE	\$468,333	\$514,975	-9%
	# OF CONTRACTS	3	7	-57%
	NEW LISTINGS	7	6	17%
Condo/Co-op/TH	AVERAGE DOM	61	-	-
	% OF ASKING PRICE	89%	-	
	AVERAGE SOLD PRICE	\$335,000	-	-
	# OF CONTRACTS	2	1	100%
	NEW LISTINGS	0	1	0%

# Compass New Jersey Monthly Market Insights

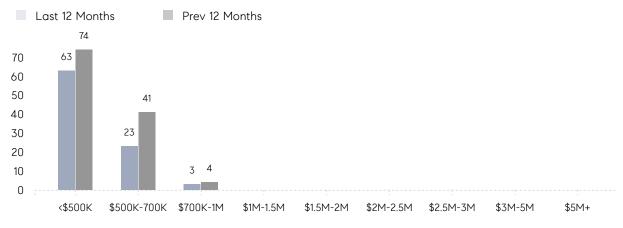
## Boonton

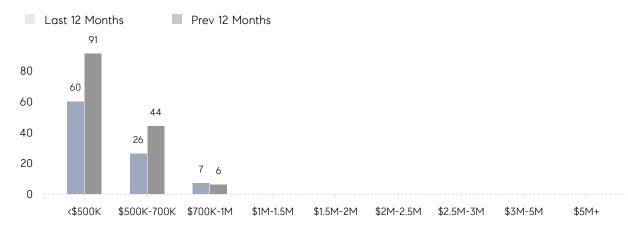
#### OCTOBER 2022

#### Monthly Inventory



## Contracts By Price Range





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COMPASS

October 2022

## Boonton Township Market Insights

# **Boonton Township**

OCTOBER 2022

UNDER CONTRACT

4 Total Properties



\$532K Median Price

0%

Oct 2021

-20% Change From Decrease From Oct 2021

-30% Decrease From Oct 2021

-83%

Properties

1

Total

UNITS SOLD

Decrease From Increase From Oct 2021 Oct 2021

65%

\$1.0M

Average

Price

64% Increase From Oct 2021

\$1.0M

Median

Price

## **Property Statistics**

	Oct 2022	Oct 2021	% Change
AVERAGE DOM	106	36	194%
% OF ASKING PRICE	95%	99%	
AVERAGE SOLD PRICE	\$1,040,000	\$631,068	64.8%
# OF CONTRACTS	4	4	0.0%
NEW LISTINGS	6	4	50%
AVERAGE DOM	106	36	194%
% OF ASKING PRICE	95%	99%	
AVERAGE SOLD PRICE	\$1,040,000	\$631,068	65%
# OF CONTRACTS	3	4	-25%
NEW LISTINGS	5	4	25%
AVERAGE DOM	-	-	-
% OF ASKING PRICE	-	-	
AVERAGE SOLD PRICE	-	-	-
# OF CONTRACTS	1	0	0%
	6 OF ASKING PRICE AVERAGE SOLD PRICE # OF CONTRACTS NEW LISTINGS AVERAGE DOM 6 OF ASKING PRICE AVERAGE SOLD PRICE AVERAGE DOM 6 OF ASKING PRICE AVERAGE SOLD PRICE	AVERAGE DOM106& OF ASKING PRICE95%AVERAGE SOLD PRICE\$1,040,000# OF CONTRACTS4NEW LISTINGS6AVERAGE DOM106& OF ASKING PRICE95%AVERAGE SOLD PRICE\$1,040,000# OF CONTRACTS3AVERAGE DOM-& OF CONTRACTS5AVERAGE DOM-& OF CONTRACTS5AVERAGE DOM-& OF ASKING PRICE-AVERAGE DOM-& OF ASKING PRICE-AVERAGE SOLD PRICE-	AVERAGE DOM10636& OF ASKING PRICE95%99%AVERAGE SOLD PRICE\$1,040,000\$631,068& OF CONTRACTS44NEW LISTINGS64AVERAGE DOM10636& OF ASKING PRICE95%99%AVERAGE SOLD PRICE\$1,040,000\$631,068& OF CONTRACTS34AVERAGE SOLD PRICE54AVERAGE DOM& OF CONTRACTS34AVERAGE DOM& OF ASKING PRICEAVERAGE DOM& OF ASKING PRICEAVERAGE DOM& OF ASKING PRICEAVERAGE DOM& OF ASKING PRICEAVERAGE SOLD PRICE

# Boonton Township

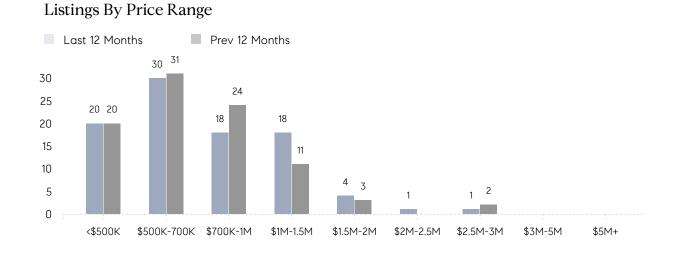
#### OCTOBER 2022

#### Monthly Inventory





### Contracts By Price Range



Sources: Garden State MLS, Hudson MLS, NJ MLS

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October 2022

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## Branchburg Market Insights

## Branchburg

OCTOBER 2022

UNDER CONTRACT

14 Total Properties



\$499K Median Price

-30%

Decrease From In Oct 2021 C

15% 3% Increase From Oct 2021 Oct

3% Increase From Oct 2021 -32%

Properties

15

Total

UNITS SOLD

Decrease From Increase Oct 2021 Oct 2021

24% 23% Increase From Increase

Average

Price

\$645K \$622K

Increase From Oct 2021

Median

Price

Property Statistics

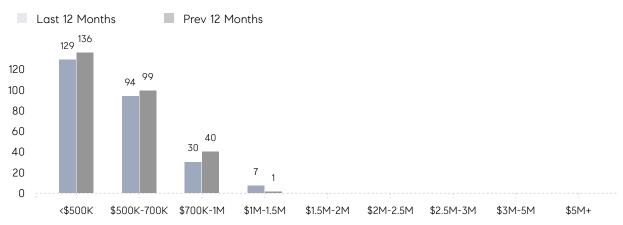
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	25	41	-39%
	% OF ASKING PRICE	103%	102%	
	AVERAGE SOLD PRICE	\$645,367	\$519,427	24.2%
	# OF CONTRACTS	14	20	-30.0%
	NEW LISTINGS	12	20	-40%
Houses	AVERAGE DOM	28	30	-7%
	% OF ASKING PRICE	103%	103%	
	AVERAGE SOLD PRICE	\$782,450	\$607,200	29%
	# OF CONTRACTS	11	14	-21%
	NEW LISTINGS	6	14	-57%
Condo/Co-op/TH	AVERAGE DOM	20	54	-63%
	% OF ASKING PRICE	103%	100%	
	AVERAGE SOLD PRICE	\$371,200	\$414,100	-10%
	# OF CONTRACTS	3	6	-50%
	NEW LISTINGS	6	6	0%

# Branchburg

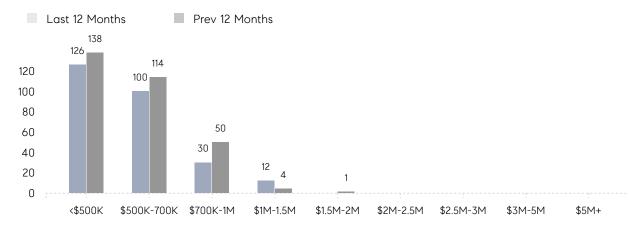
#### OCTOBER 2022

#### Monthly Inventory





#### Contracts By Price Range



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COMPASS

October 2022

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## Bridgewater Market Insights

# Bridgewater

OCTOBER 2022

UNDER CONTRACT

40 Total Properties



\$590K Median Price

-34% Decrease From

Oct 2021

18% Increase From Oct 2021 18% Increase From Oct 2021 -49%

Properties

38

Total

UNITS SOLD

Decrease From Increase Oct 2021 Oct 2021

24% 18% Increase From Increase

\$690K

Average

Price

Increase From Oct 2021

\$655K

Median

Price

## **Property Statistics**

		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	34	31	10%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$690,418	\$557,891	23.8%
	# OF CONTRACTS	40	61	-34.4%
	NEW LISTINGS	35	62	-44%
Houses	AVERAGE DOM	36	32	13%
	% OF ASKING PRICE	101%	102%	
	AVERAGE SOLD PRICE	\$738,778	\$653,506	13%
	# OF CONTRACTS	30	44	-32%
	NEW LISTINGS	21	43	-51%
Condo/Co-op/TH	AVERAGE DOM	25	29	-14%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$432,500	\$354,708	22%
	# OF CONTRACTS	10	17	-41%
	NEW LISTINGS	14	19	-26%

# Bridgewater

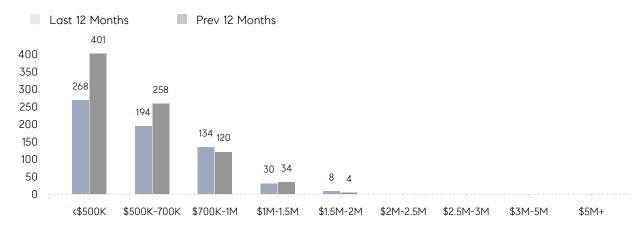
#### OCTOBER 2022

#### Monthly Inventory





#### Contracts By Price Range



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October 2022

Byram Market Insights

## Byram

OCTOBER 2022

UNDER CONTRACT

UNITS SOLD

\$402K \$397K \$399K \$399K 17 7 Median Median Total Average Total Average Price Properties Price Price Properties Price 5% 113% 5% 5% 11% -50% Increase From Increase From

Oct 2021

Increase From Oct 2021

Increase From Oct 2021

Decrease From

Oct 2021 Oct 2021 Increase From Oct 2021

## **Property Statistics**

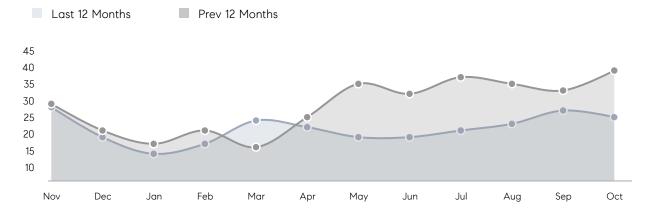
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	36	45	-20%
	% OF ASKING PRICE	103%	98%	
	AVERAGE SOLD PRICE	\$402,214	\$381,614	5.4%
	# OF CONTRACTS	17	8	112.5%
	NEW LISTINGS	15	17	-12%
Houses	AVERAGE DOM	36	45	-20%
	% OF ASKING PRICE	103%	98%	
	AVERAGE SOLD PRICE	\$402,214	\$381,614	5%
	# OF CONTRACTS	17	8	113%
	NEW LISTINGS	15	17	-12%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

# Compass New Jersey Monthly Market Insights

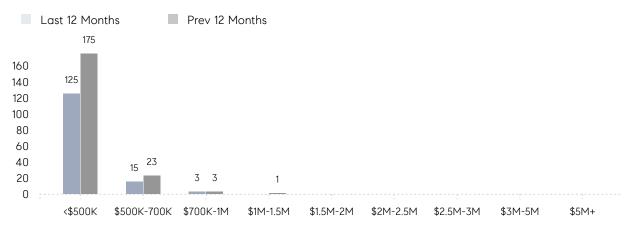
# Byram

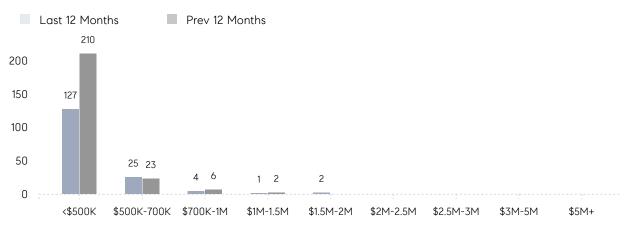
#### OCTOBER 2022

#### Monthly Inventory



## Contracts By Price Range





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October 2022

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Caldwell Market Insights

## Caldwell

OCTOBER 2022

UNDER CONTRACT

UNITS SOLD

Oct 2021

Oct 2021 Oct 2021

<b>4</b> Total Properties	\$603K Average Price	\$593K Median Price		\$405K Average Price	\$405K Median Price
-50%	13%	19%	00/0	-28%	-12%
Decrease From	Increase From	Increase From	Decrease From	Decrease From	Decrease From

## **Property Statistics**

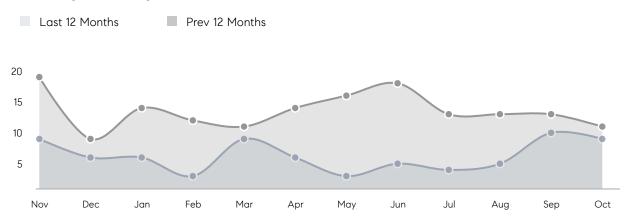
Oct 2021 Oct 2021 Oct 2021

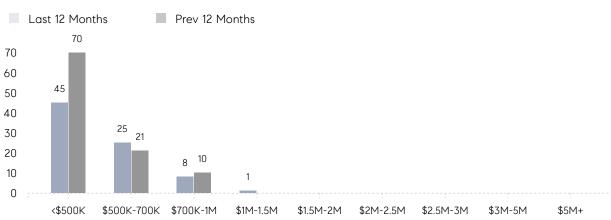
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	2	31	-94%
	% OF ASKING PRICE	104%	100%	
	AVERAGE SOLD PRICE	\$405,000	\$562,949	-28.1%
	# OF CONTRACTS	4	8	-50.0%
	NEW LISTINGS	3	7	-57%
Houses	AVERAGE DOM	-	15	-
	% OF ASKING PRICE	-	101%	
	AVERAGE SOLD PRICE	-	\$594,274	-
	# OF CONTRACTS	4	8	-50%
	NEW LISTINGS	3	6	-50%
Condo/Co-op/TH	AVERAGE DOM	2	128	-98%
	% OF ASKING PRICE	104%	96%	
	AVERAGE SOLD PRICE	\$405,000	\$375,000	8%
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	1	0%

## Caldwell

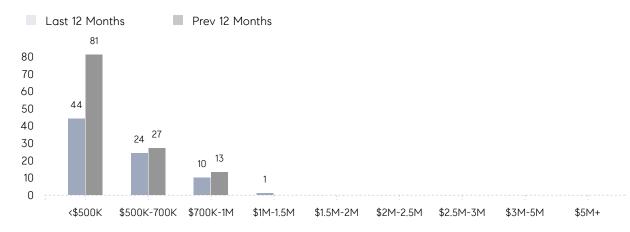
#### OCTOBER 2022

#### Monthly Inventory





## Contracts By Price Range



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October 2022

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Carlstadt Market Insights

## Carlstadt

OCTOBER 2022

UNDER CONTRACT

1 Total Properties



\$379K Median Price

-75%

Oct 2021

-32% -29% Decrease From Decrease From Oct 2021

Decrease From Oct 2021

33%

Properties

4

Total

UNITS SOLD

Increase From Oct 2021

22% 4% Increase From

\$606K \$518K

Average

Oct 2021

Price

Increase From Oct 2021

Median

Price

## **Property Statistics**

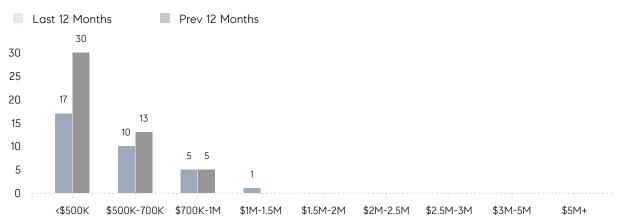
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	46	36	28%
	% OF ASKING PRICE	100%	102%	
	AVERAGE SOLD PRICE	\$606,500	\$495,533	22.4%
	# OF CONTRACTS	1	4	-75.0%
	NEW LISTINGS	2	4	-50%
Houses	AVERAGE DOM	46	36	28%
	% OF ASKING PRICE	100%	102%	
	AVERAGE SOLD PRICE	\$606,500	\$495,533	22%
	# OF CONTRACTS	1	4	-75%
	NEW LISTINGS	2	4	-50%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

## Carlstadt

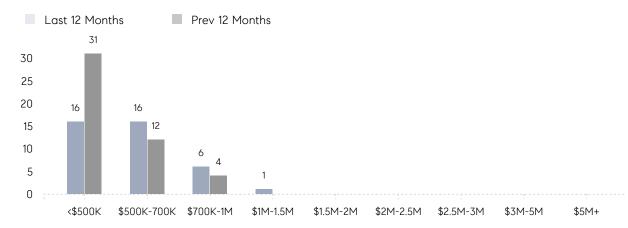
#### OCTOBER 2022

#### Monthly Inventory





## Contracts By Price Range



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COMPASS

October 2022

## Cedar Grove Market Insights

## Cedar Grove

OCTOBER 2022

UNDER CONTRACT

6 Total Properties



Median Price

-75%

-14% Decrease From Decrease From Oct 2021 Oct 2021

-10%

Decrease From Oct 2021

-50%

UNITS SOLD

8

Total

Properties

Decrease From Oct 2021 Oct 2021

0% Increase From

\$637K

Average

Price

6%

Change From Oct 2021

\$581K

Median

Price

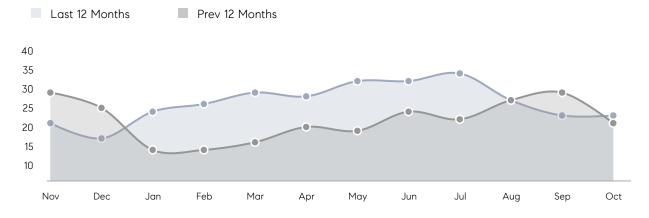
## **Property Statistics**

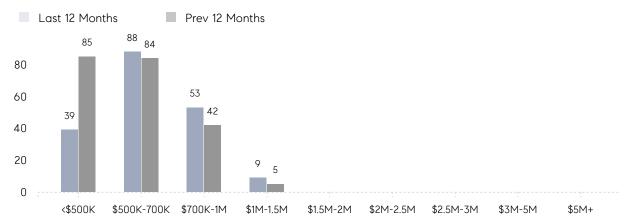
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	54	27	100%
	% OF ASKING PRICE	100%	102%	
	AVERAGE SOLD PRICE	\$637,625	\$603,556	5.6%
	# OF CONTRACTS	6	24	-75.0%
	NEW LISTINGS	8	16	-50%
Houses	AVERAGE DOM	59	29	103%
	% OF ASKING PRICE	100%	102%	
	AVERAGE SOLD PRICE	\$662,667	\$629,090	5%
	# OF CONTRACTS	6	16	-62%
	NEW LISTINGS	6	14	-57%
Condo/Co-op/TH	AVERAGE DOM	40	25	60%
	% OF ASKING PRICE	102%	103%	
	AVERAGE SOLD PRICE	\$562,500	\$561,000	0%
	# OF CONTRACTS	0	8	0%
	NEW LISTINGS	2	2	0%

## Cedar Grove

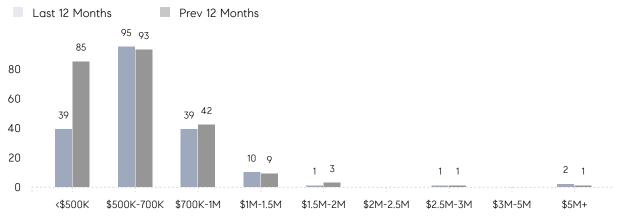
#### OCTOBER 2022

#### Monthly Inventory





## Contracts By Price Range



Compass New Jersey Market Report

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COMPASS

October 2022

## Cedar Knolls Market Insights

## Cedar Knolls

OCTOBER 2022

UNDER CONTRACT

2 Total Properties



\$377K Median Price

100% Increase From

Oct 2021

11% Increase From Oct 2021

11% Increase From Oct 2021

300%

Properties

4

Total

UNITS SOLD

Increase From Oct 2021

-28%

\$532K

Average

Oct 2021

Price

Decrease From Decrease From Oct 2021

\$464K

Median

-37%

Price

## **Property Statistics**

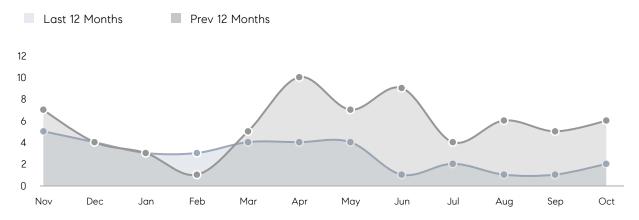
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	25	11	127%
	% OF ASKING PRICE	103%	105%	
	AVERAGE SOLD PRICE	\$532,250	\$735,000	-27.6%
	# OF CONTRACTS	2	1	100.0%
	NEW LISTINGS	3	4	-25%
Houses	AVERAGE DOM	34	11	209%
	% OF ASKING PRICE	104%	105%	
	AVERAGE SOLD PRICE	\$600,000	\$735,000	-18%
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	1	3	-67%
Condo/Co-op/TH	AVERAGE DOM	17	-	-
	% OF ASKING PRICE	102%	-	
	AVERAGE SOLD PRICE	\$464,500	-	-
	# OF CONTRACTS	2	1	100%
	NEW LISTINGS	2	1	100%

# Compass New Jersey Monthly Market Insights

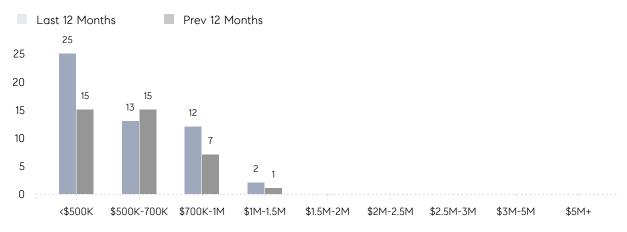
## Cedar Knolls

#### OCTOBER 2022

#### Monthly Inventory



## Contracts By Price Range





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COMPASS

October 2022

## Chatham Borough Market Insights

# Chatham Borough

OCTOBER 2022

#### UNDER CONTRACT

UNITS SOLD

0	_	_	7	\$876K	\$860K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
0%	_	-	40%	-9%	-14%
Change From Oct 2021	Change From Oct 2021	Change From Oct 2021	Increase From Oct 2021	Decrease From Oct 2021	Decrease From Oct 2021

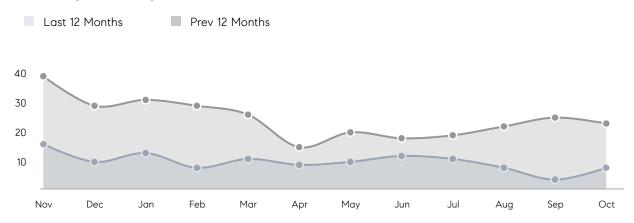
## **Property Statistics**

		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	26	20	30%
	% OF ASKING PRICE	103%	102%	
	AVERAGE SOLD PRICE	\$876,957	\$965,600	-9.2%
	# OF CONTRACTS	0	16	0.0%
	NEW LISTINGS	7	15	-53%
Houses	AVERAGE DOM	26	20	30%
	% OF ASKING PRICE	103%	102%	
	AVERAGE SOLD PRICE	\$876,957	\$965,600	-9%
	# OF CONTRACTS	0	14	0%
	NEW LISTINGS	7	14	-50%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	2	0%
	NEW LISTINGS	0	1	0%

# Chatham Borough

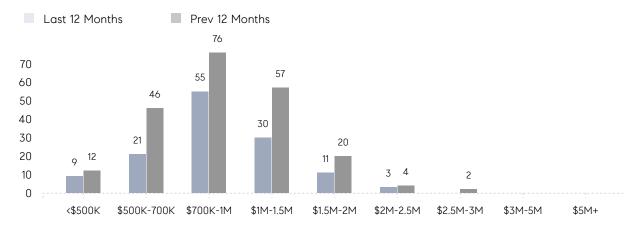
#### OCTOBER 2022

#### Monthly Inventory





### Contracts By Price Range



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COMPASS

October 2022

## Chatham Township Market Insights

# Chatham Township

OCTOBER 2022

UNDER CONTRACT

8 Total Properties \$1.0M Average Price

**\$744K** Median Price

-76% Decrease From

Oct 2021

1% om Increase From Oct 2021 -17% Decrease From Oct 2021 -7% Decrease From Oct 2021

UNITS SOLD

13

Total

Properties

15%

\$1.1M

Average

Price

se From Increase From 21 Oct 2021 Increase From Oct 2021

\$925K

Median

Price

6%

## **Property Statistics**

		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	42	45	- 7%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$1,103,104	\$960,571	14.8%
	# OF CONTRACTS	8	34	-76.5%
	NEW LISTINGS	17	23	-26%
Houses	AVERAGE DOM	18	54	-67%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$1,406,000	\$1,273,667	10%
	# OF CONTRACTS	5	24	-79%
	NEW LISTINGS	13	18	-28%
Condo/Co-op/TH	AVERAGE DOM	63	30	110%
	% OF ASKING PRICE	100%	98%	
	AVERAGE SOLD PRICE	\$843,479	\$397,000	112%
	# OF CONTRACTS	3	10	-70%
	NEW LISTINGS	4	5	-20%

# Chatham Township

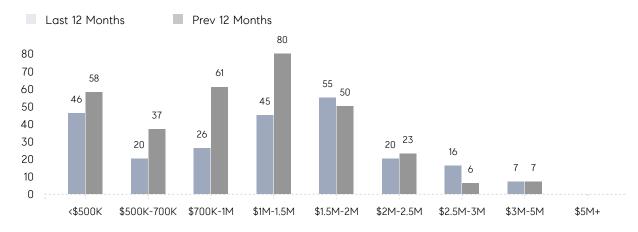
#### OCTOBER 2022

#### Monthly Inventory





## Contracts By Price Range



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COMPASS

October 2022

## Chester Borough Market Insights

## **Chester Borough**

OCTOBER 2022

UNDER CONTRACT

2 Total



\$307K Median Price

0% Change From

Oct 2021

Properties

-51% Oct 2021

-51% Decrease From Decrease From Oct 2021

0%

Properties

2

Total

UNITS SOLD

Change From Oct 2021

-40% -40%

\$347K

Average Price

Oct 2021

Decrease From Decrease From Oct 2021

\$347K

Median

Price

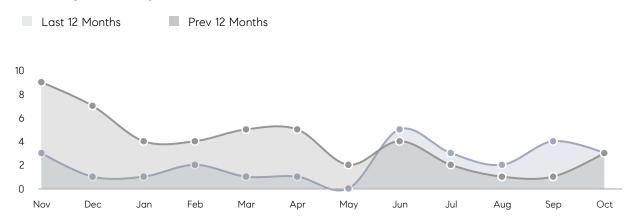
## **Property Statistics**

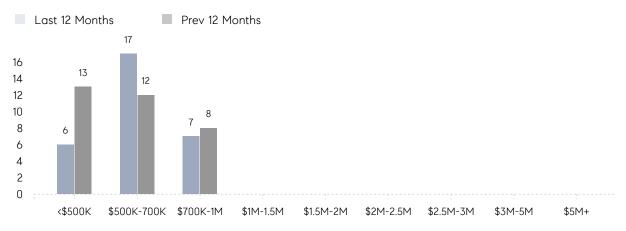
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	9	20	-55%
	% OF ASKING PRICE	108%	100%	
	AVERAGE SOLD PRICE	\$347,500	\$577,000	-39.8%
	# OF CONTRACTS	2	2	0.0%
	NEW LISTINGS	1	4	-75%
Houses	AVERAGE DOM	9	20	-55%
	% OF ASKING PRICE	108%	100%	
	AVERAGE SOLD PRICE	\$347,500	\$577,000	-40%
	# OF CONTRACTS	2	2	0%
	NEW LISTINGS	1	4	-75%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

# Chester Borough

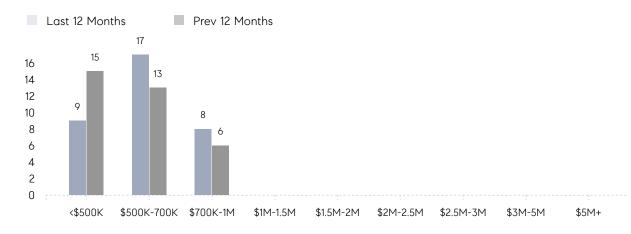
#### OCTOBER 2022

#### Monthly Inventory





## Contracts By Price Range



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COMPASS

October 2022

## Chester Township Market Insights

# **Chester Township**

OCTOBER 2022

UNDER CONTRACT

5 Total Properties \$822K Average Price

\$915K Median Price

-67%

Oct 2021

-4% Oct 2021

26% Decrease From Decrease From Increase From Oct 2021

-17% Decrease From Oct 2021

UNITS SOLD

10

Total

Properties

22% Increase From

\$995K

Average

Oct 2021

Price

Increase From Oct 2021

29%

\$1.0M

Median

Price

## **Property Statistics**

		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	51	33	55%
	% OF ASKING PRICE	96%	98%	
	AVERAGE SOLD PRICE	\$995,150	\$813,167	22.4%
	# OF CONTRACTS	5	15	-66.7%
	NEW LISTINGS	5	16	-69%
Houses	AVERAGE DOM	51	33	55%
	% OF ASKING PRICE	96%	98%	
	AVERAGE SOLD PRICE	\$995,150	\$813,167	22%
	# OF CONTRACTS	5	15	-67%
	NEW LISTINGS	4	16	-75%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	1	0	0%

Sources: Garden State MLS, Hudson MLS, NJ MLS

# Chester Township

#### OCTOBER 2022

#### Monthly Inventory





## Contracts By Price Range

## Listings By Price Range



Sources: Garden State MLS, Hudson MLS, NJ MLS

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October 2022

Clark Market Insights

## Clark

#### OCTOBER 2022

UNDER CONTRACT

UNITS SOLD

9	\$586K	\$599K	<b>11</b>	\$533K	\$555K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-47%	-11%	3%	-50%	-4%	_
Decrease From	Decrease From	Increase From	Decrease From	Decrease From	Change From
Oct 2021	Oct 2021				

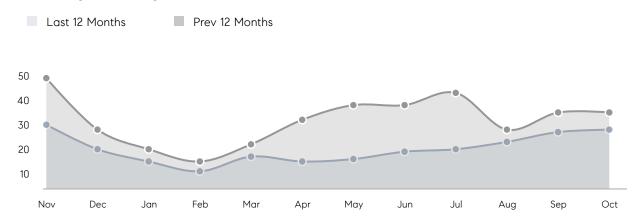
## **Property Statistics**

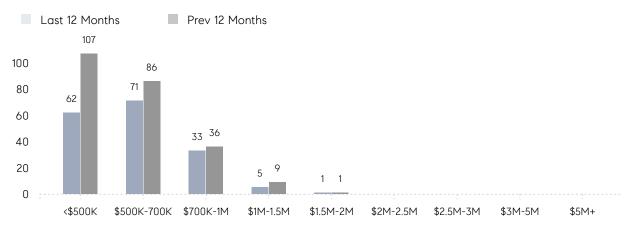
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	19	38	-50%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$533,182	\$555,682	-4.0%
	# OF CONTRACTS	9	17	-47.1%
	NEW LISTINGS	13	18	-28%
Houses	AVERAGE DOM	20	35	-43%
	% OF ASKING PRICE	101%	100%	
	AVERAGE SOLD PRICE	\$592,222	\$601,000	-1%
	# OF CONTRACTS	7	17	-59%
	NEW LISTINGS	13	16	-19%
Condo/Co-op/TH	AVERAGE DOM	13	58	-78%
	% OF ASKING PRICE	97%	97%	
	AVERAGE SOLD PRICE	\$267,500	\$268,667	0%
	# OF CONTRACTS	2	0	0%
	NEW LISTINGS	0	2	0%

# Clark

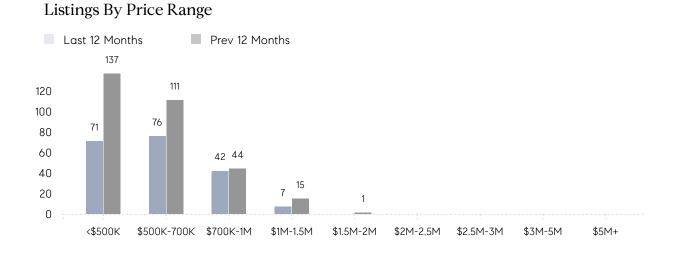
#### OCTOBER 2022

#### Monthly Inventory





#### Contracts By Price Range



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COMPASS

October 2022

Cliffside Park Market Insights

## **Cliffside** Park

OCTOBER 2022

UNDER CONTRACT

15 Total \$649K \$440K Average

Median

-70%

Properties

4% Decrease From Increase From Oct 2021 Oct 2021

-12% Decrease From Oct 2021

0%

27

Total

Properties

Change From Oct 2021

UNITS SOLD

-1% 41%

\$627K

Average Price

Oct 2021

Decrease From Increase From Oct 2021

\$679K

Median

Price

## **Property Statistics**

		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	52	48	8%
	% OF ASKING PRICE	98%	96%	
	AVERAGE SOLD PRICE	\$627,241	\$633,677	-1.0%
	# OF CONTRACTS	15	50	-70.0%
	NEW LISTINGS	22	38	-42%
Houses	AVERAGE DOM	47	17	176%
	% OF ASKING PRICE	102%	101%	
	AVERAGE SOLD PRICE	\$821,200	\$752,000	9%
	# OF CONTRACTS	2	10	-80%
	NEW LISTINGS	4	7	-43%
Condo/Co-op/TH	AVERAGE DOM	53	55	-4%
	% OF ASKING PRICE	97%	95%	
	AVERAGE SOLD PRICE	\$583,159	\$606,785	-4%
	# OF CONTRACTS	13	40	-67%
	NEW LISTINGS	18	31	-42%

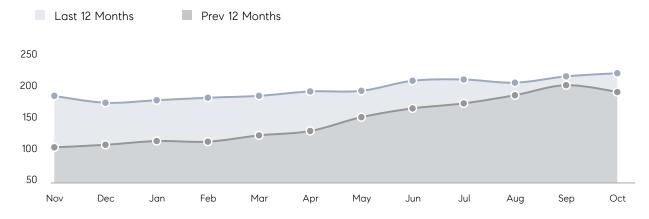


Price

# Cliffside Park

#### OCTOBER 2022

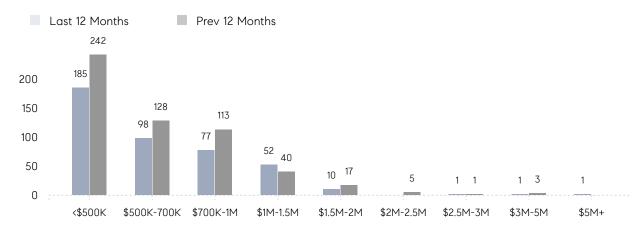
#### Monthly Inventory





#### Contracts By Price Range

#### Listings By Price Range



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October 2022

Clifton Market Insights

# Clifton

OCTOBER 2022

UNDER CONTRACT

70 Total Properties



\$466K Median Price

-33%

Oct 2021

15% Decrease From Increase From Oct 2021

11% Increase From Oct 2021

Properties -48%

54

Total

UNITS SOLD

Decrease From Increase From Oct 2021 Oct 2021

5%

\$470K

Average Price

> 3% Increase From Oct 2021

\$450K

Median

Price

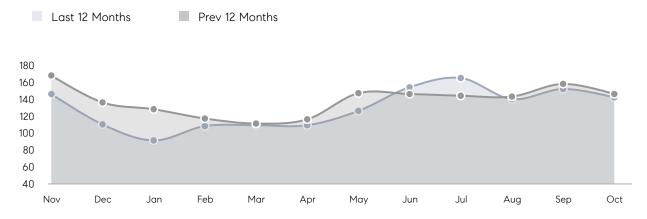
## **Property Statistics**

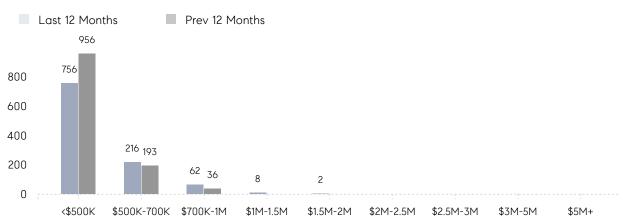
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	32	34	-6%
	% OF ASKING PRICE	102%	103%	
	AVERAGE SOLD PRICE	\$470,743	\$449,488	4.7%
	# OF CONTRACTS	70	105	-33.3%
	NEW LISTINGS	67	101	-34%
Houses	AVERAGE DOM	35	34	3%
	% OF ASKING PRICE	102%	103%	
	AVERAGE SOLD PRICE	\$520,068	\$500,812	4%
	# OF CONTRACTS	53	78	-32%
	NEW LISTINGS	45	72	-37%
Condo/Co-op/TH	AVERAGE DOM	29	32	-9%
	% OF ASKING PRICE	102%	102%	
	AVERAGE SOLD PRICE	\$393,233	\$324,600	21%
	# OF CONTRACTS	17	27	-37%
	NEW LISTINGS	22	29	-24%

# Clifton

#### OCTOBER 2022

#### Monthly Inventory





#### Contracts By Price Range

#### Last 12 Months 10K 1K 800 400 222<sub>208</sub> 200 64 55 9 4 2 1

\$1M-1.5M

\$1.5M-2M

\$2M-2.5M

\$2.5M-3M

\$3M-5M

\$5M+

### Listings By Price Range

\$500K-700K \$700K-1M

<\$500K

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October 2022

Closter Market Insights

## Closter

#### OCTOBER 2022

UNDER CONTRACT

UNITS SOLD

5	\$837K	\$698K	6	\$927K	<b>\$747K</b>
Total	<sup>Average</sup>	Median	Total	<sup>Average</sup>	Median
Properties	Price	Price	Properties	Price	Price
-29%	-27%	-22%	-14%	-18%	-21%
Decrease From	Decrease From	Decrease From	Decrease From	Decrease From	Decrease From
Oct 2021	Oct 2021	Oct 2021	Oct 2021	Oct 2021	Oct 2021

## **Property Statistics**

		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	91	39	133%
	% OF ASKING PRICE	105%	98%	
	AVERAGE SOLD PRICE	\$927,167	\$1,125,825	-17.6%
	# OF CONTRACTS	5	7	-28.6%
	NEW LISTINGS	10	2	400%
Houses	AVERAGE DOM	91	39	133%
	% OF ASKING PRICE	105%	98%	
	AVERAGE SOLD PRICE	\$927,167	\$1,125,825	-18%
	# OF CONTRACTS	5	7	-29%
	NEW LISTINGS	10	2	400%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

## Closter

#### OCTOBER 2022

#### Monthly Inventory





#### Contracts By Price Range

#### Listings By Price Range



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October 2022

Colonia Market Insights

# Colonia

OCTOBER 2022

UNDER CONTRACT

UNITS SOLD

5	\$537K	<b>\$519K</b>	<b>O</b>	–	–
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-58%	-7%	8%	0%	_	-
Decrease From	Decrease From	Increase From	Change From	Change From	Change From
Oct 2021	Oct 2021	Oct 2021	Oct 2021	Oct 2021	Oct 2021

## **Property Statistics**

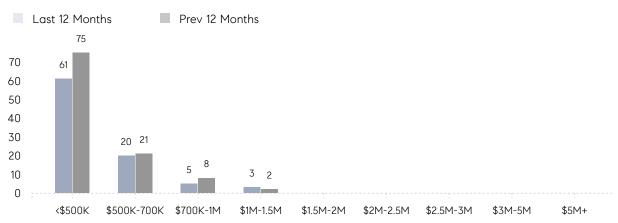
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	-	48	-
	% OF ASKING PRICE	-	102%	
	AVERAGE SOLD PRICE	-	\$518,357	-
	# OF CONTRACTS	5	12	-58.3%
	NEW LISTINGS	3	13	-77%
Houses	AVERAGE DOM	-	48	-
	% OF ASKING PRICE	-	102%	
	AVERAGE SOLD PRICE	-	\$518,357	-
	# OF CONTRACTS	5	12	-58%
	NEW LISTINGS	3	13	-77%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

# Colonia

#### OCTOBER 2022

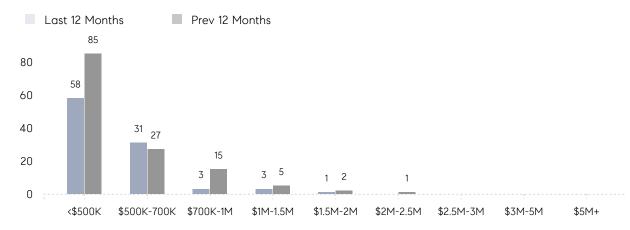
#### Monthly Inventory





#### Contracts By Price Range

#### Listings By Price Range



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COMPASS

October 2022

Cranford Market Insights

# Cranford

OCTOBER 2022

UNDER CONTRACT

UNITS SOLD

\$519K \$556K \$561K 17 17 Median Total Average Total Price Properties Price Price Properties -1% -9% -35%

Decrease From Change From Oct 2021

Oct 2021

Decrease From Oct 2021

-41% Decrease From Oct 2021

-7% Decrease From Oct 2021

Average

5% Increase From Oct 2021

\$600K

Median

Price

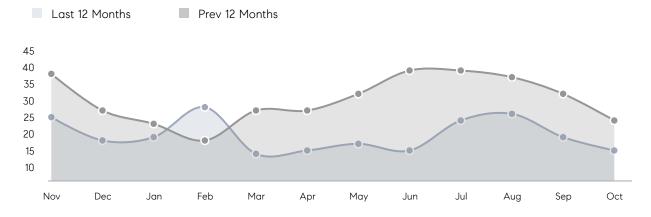
## **Property Statistics**

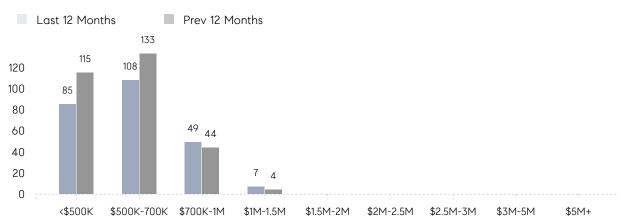
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	32	23	39%
	% OF ASKING PRICE	100%	101%	
	AVERAGE SOLD PRICE	\$561,588	\$603,264	-6.9%
	# OF CONTRACTS	17	26	-34.6%
	NEW LISTINGS	14	26	-46%
Houses	AVERAGE DOM	30	25	20%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$654,846	\$649,470	1%
	# OF CONTRACTS	15	22	-32%
	NEW LISTINGS	12	19	-37%
Condo/Co-op/TH	AVERAGE DOM	41	12	242%
	% OF ASKING PRICE	99%	100%	
	AVERAGE SOLD PRICE	\$258,500	\$314,475	-18%
	# OF CONTRACTS	2	4	-50%
	NEW LISTINGS	2	7	-71%

# Cranford

#### OCTOBER 2022

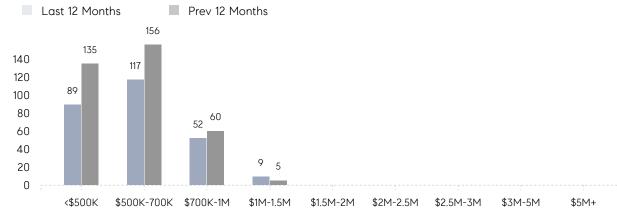
#### Monthly Inventory





#### Contracts By Price Range

## Listings By Price Range



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October 2022

Cresskill Market Insights

# Cresskill

OCTOBER 2022

UNDER CONTRACT

UNITS SOLD

**\$821K** \$709K 10 10 Median Total Average Total Properties Price Price Properties -44% -19% 26%

Decrease From Decrease From Oct 2021

Oct 2021

Increase From Oct 2021

-33% Decrease From

Increase From Oct 2021 Oct 2021

\$1.2M

Average Price

2%

42% Increase From Oct 2021

\$944K

Median

Price

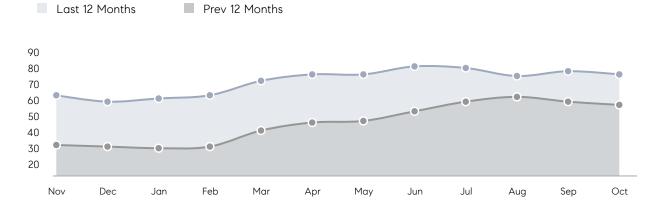
## **Property Statistics**

		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	68	47	45%
	% OF ASKING PRICE	95%	98%	
	AVERAGE SOLD PRICE	\$1,207,790	\$1,183,933	2.0%
	# OF CONTRACTS	10	18	-44.4%
	NEW LISTINGS	7	14	-50%
Houses	AVERAGE DOM	70	57	23%
	% OF ASKING PRICE	94%	97%	
	AVERAGE SOLD PRICE	\$1,351,613	\$1,417,636	-5%
	# OF CONTRACTS	9	13	-31%
	NEW LISTINGS	4	10	-60%
Condo/Co-op/TH	AVERAGE DOM	61	23	165%
	% OF ASKING PRICE	99%	100%	
	AVERAGE SOLD PRICE	\$632,500	\$541,250	17%
	# OF CONTRACTS	1	5	-80%
	NEW LISTINGS	3	4	-25%

# Cresskill

#### OCTOBER 2022

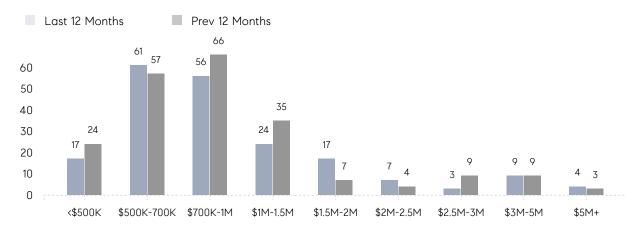
#### Monthly Inventory





#### Contracts By Price Range

#### Listings By Price Range



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October 2022

## Demarest Market Insights

## Demarest

OCTOBER 2022

UNDER CONTRACT

11 Total Properties \$1.9M Average Price

\$1.6M Median Price

10% Increase From Oct 2021

28% Increase From Oct 2021

53% Increase From Oct 2021

-33% Decrease From

UNITS SOLD

6

Total

Properties

Oct 2021 Oct 2021

6% Increase From Increase From

\$1.3M

Average Price

18%

Oct 2021

\$1.3M

Median

Price

## **Property Statistics**

		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	42	60	-30%
	% OF ASKING PRICE	99%	97%	
	AVERAGE SOLD PRICE	\$1,360,667	\$1,153,878	17.9%
	# OF CONTRACTS	11	10	10.0%
	NEW LISTINGS	2	7	-71%
Houses	AVERAGE DOM	42	42	0%
	% OF ASKING PRICE	99%	98%	
	AVERAGE SOLD PRICE	\$1,360,667	\$1,061,863	28%
	# OF CONTRACTS	11	10	10%
	NEW LISTINGS	2	7	-71%
Condo/Co-op/TH	AVERAGE DOM	-	212	-
	% OF ASKING PRICE	-	86%	
	AVERAGE SOLD PRICE	-	\$1,890,000	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

## Demarest

#### OCTOBER 2022

#### Monthly Inventory





#### Contracts By Price Range

#### Listings By Price Range



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October 2022

Denville Market Insights

## Denville

OCTOBER 2022

UNDER CONTRACT

9 Total

Properties

\$484K \$440K Average Price

Median Price

-65%

Decrease From Decrease From Oct 2021

-20% Oct 2021

-20% Decrease From Oct 2021

-20% Decrease From

UNITS SOLD

16

Total

Properties

Increase From Oct 2021 Oct 2021

\$538K

Average Price

4%

-14% Decrease From Oct 2021

\$450K

Median

Price

## **Property Statistics**

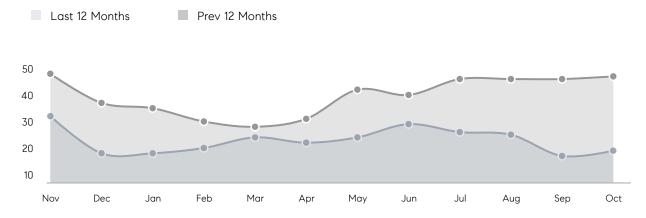
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	32	27	19%
	% OF ASKING PRICE	98%	101%	
	AVERAGE SOLD PRICE	\$538,219	\$519,900	3.5%
	# OF CONTRACTS	9	26	-65.4%
	NEW LISTINGS	13	30	-57%
Houses	AVERAGE DOM	35	24	46%
	% OF ASKING PRICE	98%	102%	
	AVERAGE SOLD PRICE	\$564,577	\$540,786	4%
	# OF CONTRACTS	6	17	-65%
	NEW LISTINGS	9	23	-61%
Condo/Co-op/TH	AVERAGE DOM	21	33	-36%
	% OF ASKING PRICE	99%	100%	
	AVERAGE SOLD PRICE	\$424,000	\$471,167	-10%
	# OF CONTRACTS	3	9	-67%
	NEW LISTINGS	4	7	-43%

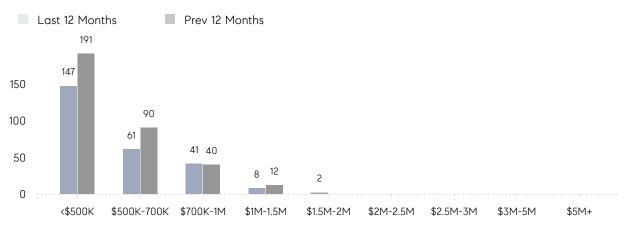
# Compass New Jersey Monthly Market Insights

# Denville

#### OCTOBER 2022

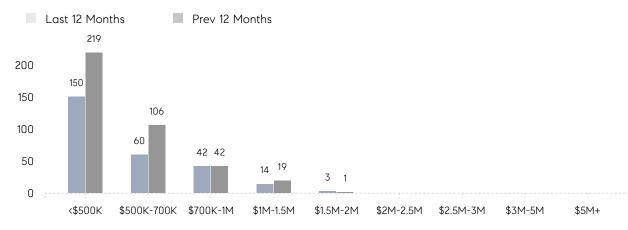
#### Monthly Inventory





#### Contracts By Price Range

#### Listings By Price Range



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October 2022

Dumont Market Insights

## Dumont

OCTOBER 2022

UNDER CONTRACT

15 Total Properties **\$484K \$489K** Average Price

Median Price

-29% Decrease From Increase From Oct 2021

8% Oct 2021

16% Increase From Oct 2021

-17%

Decrease From Oct 2021 Oct 2021

-6% Decrease From Decrease From Oct 2021

## **Property Statistics**

		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	53	21	152%
	% OF ASKING PRICE	94%	103%	
	AVERAGE SOLD PRICE	\$464,789	\$516,439	-10.0%
	# OF CONTRACTS	15	21	-28.6%
	NEW LISTINGS	11	21	-48%
Houses	AVERAGE DOM	53	21	152%
	% OF ASKING PRICE	94%	103%	
	AVERAGE SOLD PRICE	\$464,789	\$516,439	-10%
	# OF CONTRACTS	15	21	-29%
	NEW LISTINGS	11	20	-45%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	1	0%

UNITS SOLD

15

Total

Properties

\$464K \$470K Average

Price

-10%

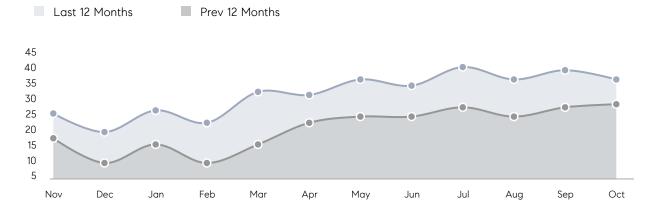
Median Price

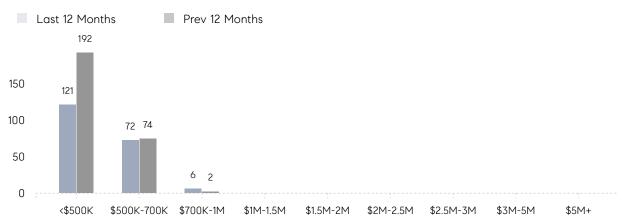
Compass New Jersey Monthly Market Insights

# Dumont

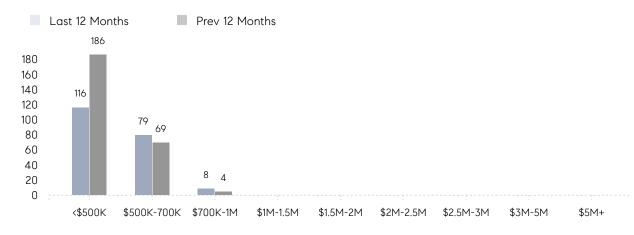
#### OCTOBER 2022

#### Monthly Inventory





## Contracts By Price Range



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COMPASS

October 2022

# East Hanover Market Insights

## East Hanover

OCTOBER 2022

UNDER CONTRACT

8 Total Properties



\$559K Median Price

33%

-22% Increase From Oct 2021 Oct 2021

-24% Decrease From Decrease From Oct 2021

-38% Decrease From Oct 2021

UNITS SOLD

8

Total

Properties

0%

Price

Average

Oct 2021

\$698K

8% Change From

Increase From Oct 2021

\$697K

Median

Price

## **Property Statistics**

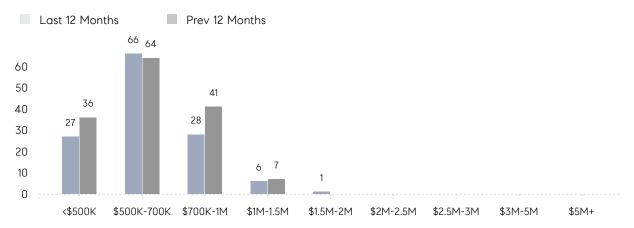
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	20	26	-23%
	% OF ASKING PRICE	99%	102%	
	AVERAGE SOLD PRICE	\$698,375	\$698,442	0.0%
	# OF CONTRACTS	8	6	33.3%
	NEW LISTINGS	4	10	-60%
Houses	AVERAGE DOM	22	24	-8%
	% OF ASKING PRICE	98%	102%	
	AVERAGE SOLD PRICE	\$725,286	\$714,146	2%
	# OF CONTRACTS	6	6	0%
	NEW LISTINGS	3	10	-70%
Condo/Co-op/TH	AVERAGE DOM	8	51	-84%
	% OF ASKING PRICE	104%	106%	
	AVERAGE SOLD PRICE	\$510,000	\$510,000	-
	# OF CONTRACTS	2	0	0%
	NEW LISTINGS	1	0	0%

## East Hanover

#### OCTOBER 2022

#### Monthly Inventory





## Contracts By Price Range



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COMPASS

October 2022

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## East Orange Market Insights

## East Orange

OCTOBER 2022

UNDER CONTRACT

27 Total Properties \$359K Average Price

\$368K Median Price

-4% Oct 2021

25% Decrease From Increase From Oct 2021

24% Increase From Oct 2021

80%

Properties

36

Total

UNITS SOLD

Increase From Oct 2021

4% Increase From

\$347K

Average Price

Oct 2021

Increase From Oct 2021

\$350K

Median

Price

1%

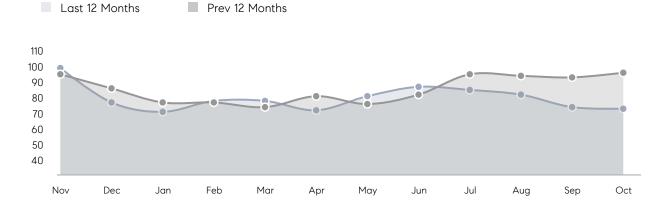
## **Property Statistics**

44	53	-17%
103%	104%	
\$347,674	\$333,975	4.1%
27	28	-3.6%
34	39	-13%
40	44	-9%
104%	104%	
\$415,030	\$380,125	9%
24	23	4%
26	28	-7%
55	86	-36%
99%	103%	
\$194,591	\$149,375	30%
3	5	-40%
8	11	-27%
	103% \$347,674 27 34 40 104% \$415,030 24 26 55 99% \$194,591 3	103%104%\$347,674\$333,975272834394044104%104%\$415,030\$380,12524232628558699%103%\$194,591\$149,37535

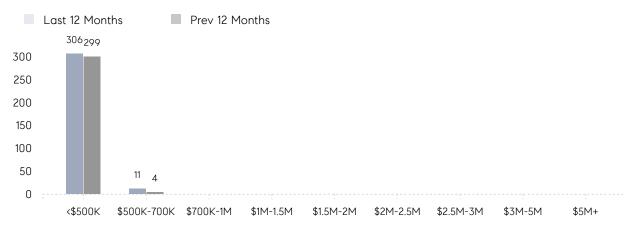
## East Orange

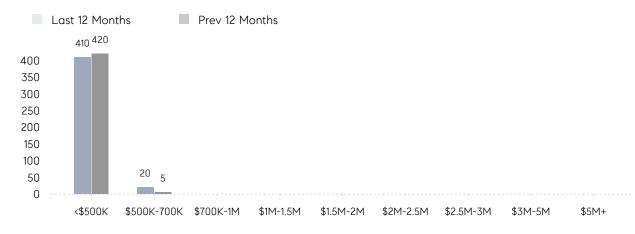
#### OCTOBER 2022

#### Monthly Inventory



### Contracts By Price Range





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COMPASS

October 2022

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Edgewater Market Insights

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## Edgewater

OCTOBER 2022

UNDER CONTRACT

24 Total Properties



\$705K Median Price

-45% Decrease From Increase From Oct 2021

11% Oct 2021

3% Increase From Oct 2021

-48% Decrease From

UNITS SOLD

11

Total

Properties

Oct 2021 Oct 2021

-35% Decrease From Increase From Oct 2021

\$392K

Median

Price

\$708K

Average Price

10%

## **Property Statistics**

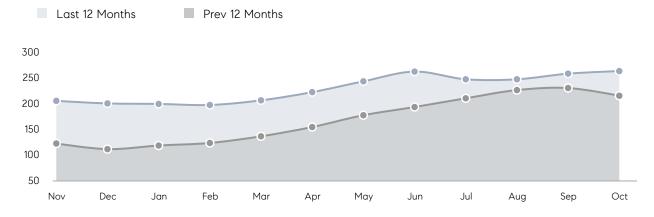
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	83	48	73%
	% OF ASKING PRICE	95%	96%	
	AVERAGE SOLD PRICE	\$708,636	\$646,357	9.6%
	# OF CONTRACTS	24	44	-45.5%
	NEW LISTINGS	26	30	-13%
Houses	AVERAGE DOM	111	21	429%
	% OF ASKING PRICE	85%	100%	
	AVERAGE SOLD PRICE	\$2,110,000	\$500,000	322%
	# OF CONTRACTS	4	1	300%
	NEW LISTINGS	0	3	0%
Condo/Co-op/TH	AVERAGE DOM	81	50	62%
	% OF ASKING PRICE	96%	96%	
	AVERAGE SOLD PRICE	\$568,500	\$653,675	-13%
	# OF CONTRACTS	20	43	-53%
	NEW LISTINGS	26	27	-4%

Compass New Jersey Monthly Market Insights

# Edgewater

#### OCTOBER 2022

#### Monthly Inventory





## Contracts By Price Range



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COMPASS

October 2022

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Elizabeth Market Insights

# Elizabeth

OCTOBER 2022

UNDER CONTRACT

20 Total

Properties



\$397K Median Price

2%

-39%

Oct 2021

-5% Decrease From Decrease From Oct 2021

Increase From Oct 2021

-62%

Properties

15

Total

UNITS SOLD

Decrease From Oct 2021

-5% Decrease From

\$374K

Average Price

-4%

Oct 2021

Decrease From Oct 2021

\$380K

Median

Price

## **Property Statistics**

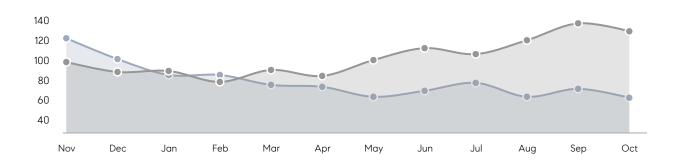
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	36	42	-14%
	% OF ASKING PRICE	101%	102%	
	AVERAGE SOLD PRICE	\$374,433	\$389,210	-3.8%
	# OF CONTRACTS	20	33	-39.4%
	NEW LISTINGS	18	46	-61%
Houses	AVERAGE DOM	38	40	-5%
	% OF ASKING PRICE	100%	101%	
	AVERAGE SOLD PRICE	\$408,125	\$418,870	-3%
	# OF CONTRACTS	15	31	-52%
	NEW LISTINGS	15	42	-64%
Condo/Co-op/TH	AVERAGE DOM	27	51	-47%
	% OF ASKING PRICE	103%	102%	
	AVERAGE SOLD PRICE	\$239,667	\$226,083	6%
	# OF CONTRACTS	5	2	150%
	NEW LISTINGS	3	4	-25%

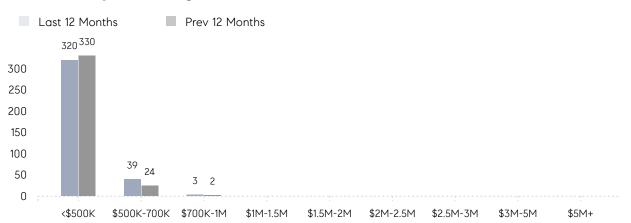
# Elizabeth

#### OCTOBER 2022

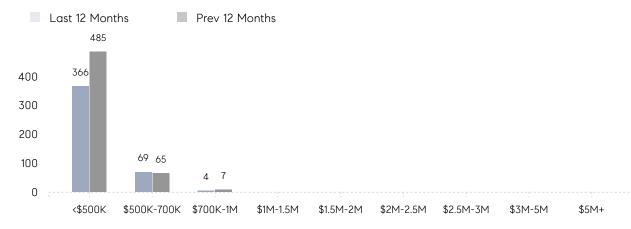
#### Monthly Inventory

Last 12 Months Prev 12 Months





## Contracts By Price Range



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COMPASS

October 2022

# Elmwood Park Market Insights

## Elmwood Park

OCTOBER 2022

UNDER CONTRACT

11 Total

Properties



Median Price

-45%

Oct 2021

1% Decrease From Increase From Oct 2021

4% Increase From Oct 2021

-35% Decrease From

UNITS SOLD

11

Total

Properties

Oct 2021 Oct 2021

7% Increase From

\$511K

Average

18%

Price

Increase From Oct 2021

\$495K

Median

Price

## **Property Statistics**

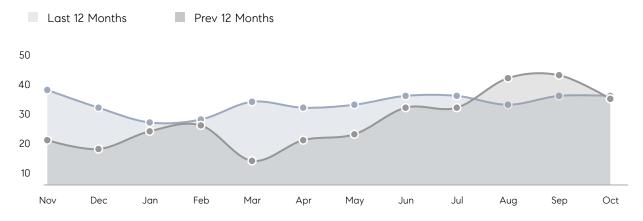
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	23	32	-28%
	% OF ASKING PRICE	102%	102%	
	AVERAGE SOLD PRICE	\$511,045	\$433,118	18.0%
	# OF CONTRACTS	11	20	-45.0%
	NEW LISTINGS	10	10	0%
Houses	AVERAGE DOM	23	25	-8%
	% OF ASKING PRICE	102%	103%	
	AVERAGE SOLD PRICE	\$511,045	\$476,267	7%
	# OF CONTRACTS	11	15	-27%
	NEW LISTINGS	10	7	43%
Condo/Co-op/TH	AVERAGE DOM	-	87	-
	% OF ASKING PRICE	-	92%	
	AVERAGE SOLD PRICE	-	\$109,500	-
	# OF CONTRACTS	0	5	0%
	NEW LISTINGS	0	3	0%

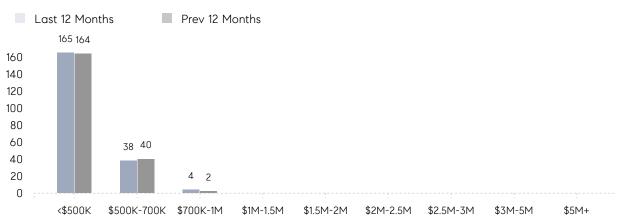
# Compass New Jersey Monthly Market Insights

# Elmwood Park

#### OCTOBER 2022

#### Monthly Inventory





## Contracts By Price Range



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October 2022

Emerson Market Insights

## Emerson

OCTOBER 2022

UNDER CONTRACT

7 Total Properties \$576K Average Price

\$549K Median Price

-22% Decrease From Oct 2021

12% Increase From Oct 2021

10% Increase From Oct 2021

0%

Properties

9

Total

UNITS SOLD

Change From Oct 2021 Oct 2021

-4% Increase From Decrease From Oct 2021

\$557K

Median

Price

\$635K

Average

Price

2%

## **Property Statistics**

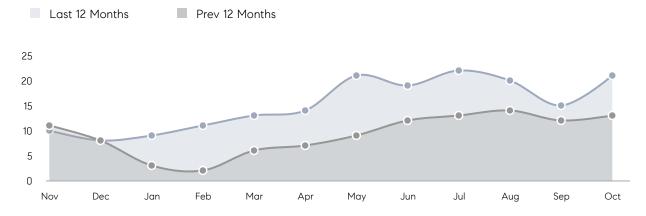
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	45	22	105%
	% OF ASKING PRICE	100%	98%	
	AVERAGE SOLD PRICE	\$635,811	\$625,267	1.7%
	# OF CONTRACTS	7	9	-22.2%
	NEW LISTINGS	14	9	56%
Houses	AVERAGE DOM	45	22	105%
	% OF ASKING PRICE	100%	98%	
	AVERAGE SOLD PRICE	\$635,811	\$625,267	2%
	# OF CONTRACTS	7	8	-12%
	NEW LISTINGS	13	9	44%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	1	0	0%

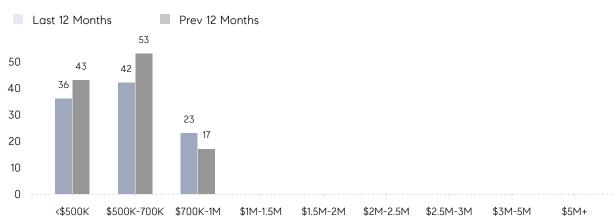
Compass New Jersey Monthly Market Insights

## Emerson

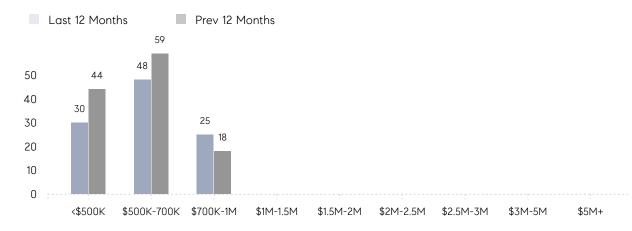
#### OCTOBER 2022

#### Monthly Inventory





## Contracts By Price Range



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COMPASS

October 2022

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# Englewood Market Insights

## Englewood

OCTOBER 2022

UNDER CONTRACT

18

Total Properties \$488K \$419K Average Price

Median Price

-33%

Oct 2021

-20% Decrease From Decrease From Oct 2021

-16% Decrease From Oct 2021

6%

Properties

UNITS SOLD

18

Total

Increase From Oct 2021

-4% Decrease From Decrease From Oct 2021

\$470K

Average Price

-59%

Oct 2021

\$445K

Median

Price

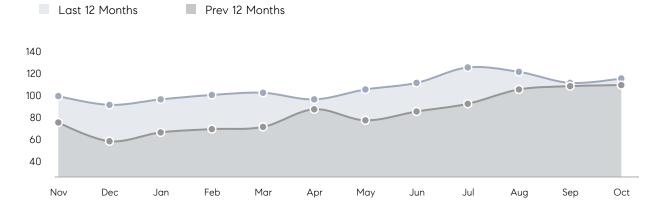
**Property Statistics** 

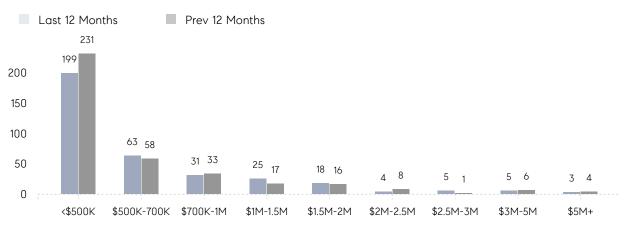
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	34	55	-38%
	% OF ASKING PRICE	98%	97%	
	AVERAGE SOLD PRICE	\$470,528	\$1,157,000	-59.3%
	# OF CONTRACTS	18	27	-33.3%
	NEW LISTINGS	20	32	-37%
Houses	AVERAGE DOM	40	48	-17%
	% OF ASKING PRICE	98%	98%	
	AVERAGE SOLD PRICE	\$588,222	\$1,474,583	-60%
	# OF CONTRACTS	10	11	-9%
	NEW LISTINGS	10	17	-41%
Condo/Co-op/TH	AVERAGE DOM	29	73	-60%
	% OF ASKING PRICE	97%	96%	
	AVERAGE SOLD PRICE	\$352,833	\$394,800	-11%
	# OF CONTRACTS	8	16	-50%
	NEW LISTINGS	10	15	-33%

# Englewood

#### OCTOBER 2022

#### Monthly Inventory





## Contracts By Price Range



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COMPASS

October 2022

# Englewood Cliffs Market Insights

# Englewood Cliffs

OCTOBER 2022

UNDER CONTRACT

**3** Total Properties



\$2.2M Median Price

-57% Decrease From Oct 2021

18% Increase From Oct 2021 77% Increase From Oct 2021 -71% Decrease From Oct 2021

UNITS SOLD

2

Total

Properties

ase From Increase 021 Oct 2021

84% 101% Increase From Increase F

\$2.6M

Average

Price

Increase From Oct 2021

\$2.6M

Median

Price

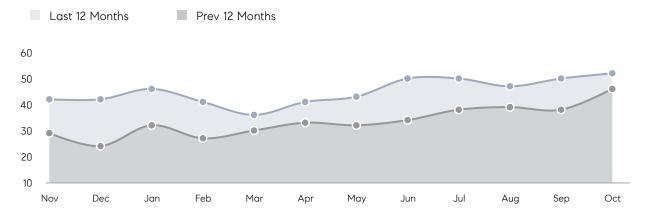
## **Property Statistics**

		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	26	40	-35%
	% OF ASKING PRICE	97%	97%	
	AVERAGE SOLD PRICE	\$2,612,500	\$1,418,571	84.2%
	# OF CONTRACTS	3	7	-57.1%
	NEW LISTINGS	6	16	-62%
Houses	AVERAGE DOM	26	40	-35%
	% OF ASKING PRICE	97%	97%	
	AVERAGE SOLD PRICE	\$2,612,500	\$1,418,571	84%
	# OF CONTRACTS	3	7	-57%
	NEW LISTINGS	6	16	-62%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

# **Englewood Cliffs**

#### OCTOBER 2022

#### Monthly Inventory





## Contracts By Price Range



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COMPASS

October 2022

# Essex Fells Market Insights

## **Essex Fells**

OCTOBER 2022

UNDER CONTRACT

UNITS SOLD

\$619K 2 \$1.1M 2 \$619K \$1.1M Median Median Total Average Total Average Price Properties Price Price Properties Price -25% -53% -60% -38% -60% -35% Decrease From

Oct 2021

Decrease From Decrease From Oct 2021

Decrease From Oct 2021

Decrease From Oct 2021

Oct 2021

Decrease From Oct 2021

## **Property Statistics**

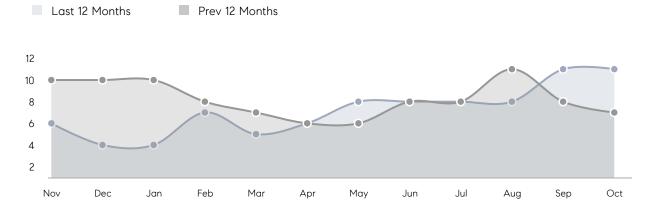
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	139	55	153%
	% OF ASKING PRICE	98%	97%	
	AVERAGE SOLD PRICE	\$1,160,000	\$1,543,000	-24.8%
	# OF CONTRACTS	2	5	-60.0%
	NEW LISTINGS	2	4	-50%
Houses	AVERAGE DOM	139	55	153%
	% OF ASKING PRICE	98%	97%	
	AVERAGE SOLD PRICE	\$1,160,000	\$1,543,000	-25%
	# OF CONTRACTS	2	5	-60%
	NEW LISTINGS	2	4	-50%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

# Compass New Jersey Monthly Market Insights

## Essex Fells

#### OCTOBER 2022

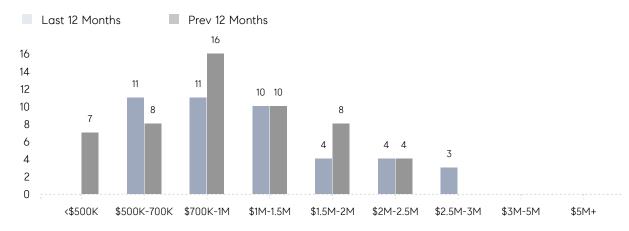
#### Monthly Inventory





#### Contracts By Price Range

#### Listings By Price Range



Compass New Jersey Market Report

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October 2022

# Fair Lawn Market Insights

## Fair Lawn

OCTOBER 2022

UNDER CONTRACT

28 Total Properties \$638K Average Price

-7% Decrease From Increase From Oct 2021

21% Oct 2021

43% Increase From Oct 2021

\$661K

Median

Price

-17%

Properties

30

Total

UNITS SOLD

Decrease From Oct 2021 Oct 2021

14% Increase From

\$558K

Average Price

> 7% Increase From Oct 2021

\$520K

Median

Price

## **Property Statistics**

		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	25	36	-31%
	% OF ASKING PRICE	102%	102%	
	AVERAGE SOLD PRICE	\$558,850	\$491,836	13.6%
	# OF CONTRACTS	28	30	-6.7%
	NEW LISTINGS	27	35	-23%
Houses	AVERAGE DOM	26	34	-24%
	% OF ASKING PRICE	102%	102%	
	AVERAGE SOLD PRICE	\$582,071	\$508,474	14%
	# OF CONTRACTS	27	28	-4%
	NEW LISTINGS	27	30	-10%
Condo/Co-op/TH	AVERAGE DOM	20	75	-73%
	% OF ASKING PRICE	104%	95%	
	AVERAGE SOLD PRICE	\$233,750	\$209,000	12%
	# OF CONTRACTS	1	2	-50%
	NEW LISTINGS	0	5	0%

## Fair Lawn

#### OCTOBER 2022

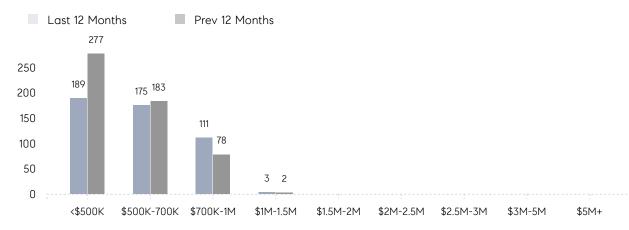
#### Monthly Inventory





#### Contracts By Price Range

#### Listings By Price Range



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October 2022

Fairfield Market Insights

# Fairfield

OCTOBER 2022

UNDER CONTRACT

6 Total Properties \$869K Average Price

-50% Decrease From Oct 2021

46% Increase From Oct 2021

31% Increase From Oct 2021

\$754K

Median

Price

63%

Properties

13

Total

UNITS SOLD

Increase From Oct 2021 Oct 2021

28% Increase From

\$664K \$710K

Average

Price

1%

Median

Price

Increase From Oct 2021

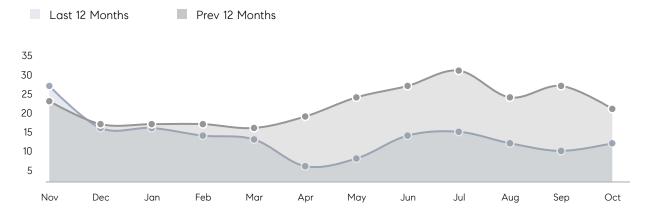
## **Property Statistics**

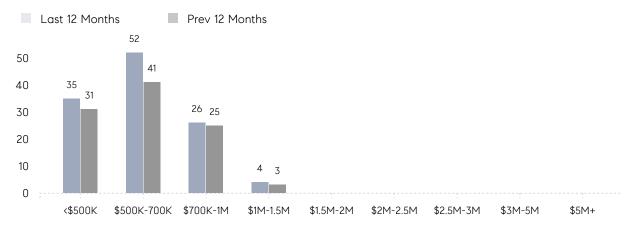
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	31	45	-31%
	% OF ASKING PRICE	104%	99%	
	AVERAGE SOLD PRICE	\$664,000	\$654,550	1.4%
	# OF CONTRACTS	6	12	-50.0%
	NEW LISTINGS	7	9	-22%
Houses	AVERAGE DOM	36	44	-18%
	% OF ASKING PRICE	105%	99%	
	AVERAGE SOLD PRICE	\$680,111	\$706,483	-4%
	# OF CONTRACTS	5	10	-50%
	NEW LISTINGS	7	8	-12%
Condo/Co-op/TH	AVERAGE DOM	22	46	-52%
	% OF ASKING PRICE	100%	97%	
	AVERAGE SOLD PRICE	\$627,750	\$498,750	26%
	# OF CONTRACTS	1	2	-50%
	NEW LISTINGS	0	1	0%

# Fairfield

#### OCTOBER 2022

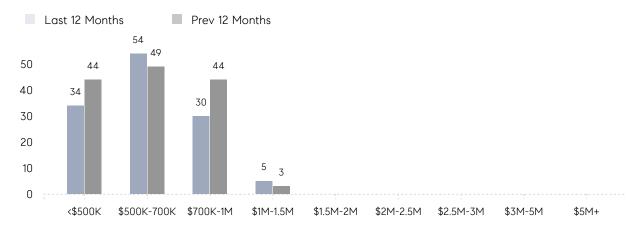
#### Monthly Inventory





#### Contracts By Price Range

#### Listings By Price Range



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October 2022

Fairview Market Insights

## Fairview

#### OCTOBER 2022

UNDER CONTRACT

5 Total Properties



Median Price

-44%

Oct 2021

-4% Decrease From Decrease From Oct 2021

-16% Decrease From Oct 2021

100%

Properties

6

Total

UNITS SOLD

Increase From Oct 2021

35%

Oct 2021

Increase From

Average

Price

63% Increase From Oct 2021

Median

Price

\$696K \$760K

## **Property Statistics**

		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	58	6	867%
	% OF ASKING PRICE	93%	98%	
	AVERAGE SOLD PRICE	\$696,667	\$515,000	35.3%
	# OF CONTRACTS	5	9	-44.4%
	NEW LISTINGS	1	7	-86%
Houses	AVERAGE DOM	67	8	738%
	% OF ASKING PRICE	96%	99%	
	AVERAGE SOLD PRICE	\$430,000	\$372,500	15%
	# OF CONTRACTS	4	3	33%
	NEW LISTINGS	1	3	-67%
Condo/Co-op/TH	AVERAGE DOM	57	3	1,800%
	% OF ASKING PRICE	93%	97%	
	AVERAGE SOLD PRICE	\$750,000	\$800,000	-6%
	# OF CONTRACTS	1	6	-83%
	NEW LISTINGS	0	4	0%

Compass New Jersey Monthly Market Insights

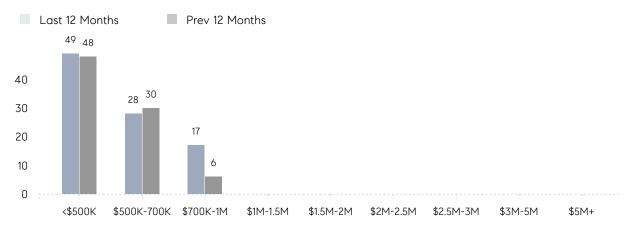
## Fairview

#### OCTOBER 2022

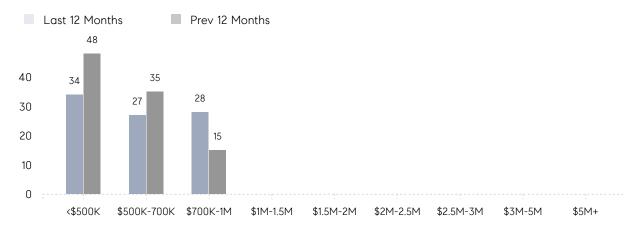
#### Monthly Inventory



#### Contracts By Price Range



#### Listings By Price Range



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October 2022

## Fanwood Market Insights

## Fanwood

OCTOBER 2022

UNDER CONTRACT

UNITS SOLD

<b>11</b>	\$585K	\$540K	<b>8</b>	\$557K	\$530K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-27%	4%	-2%	-38%	-1%	0%
Decrease From	Increase From	Decrease From	Decrease From	Change From	Change From
Oct 2021	Oct 2021	Oct 2021	Oct 2021	Oct 2021	Oct 2021

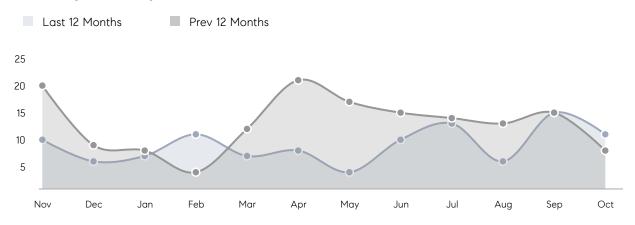
## **Property Statistics**

		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	18	31	-42%
	% OF ASKING PRICE	102%	101%	
	AVERAGE SOLD PRICE	\$557,538	\$561,338	-0.7%
	# OF CONTRACTS	11	15	-26.7%
	NEW LISTINGS	7	10	-30%
Houses	AVERAGE DOM	18	31	-42%
	% OF ASKING PRICE	102%	101%	
	AVERAGE SOLD PRICE	\$557,538	\$561,338	-1%
	# OF CONTRACTS	11	14	-21%
	NEW LISTINGS	7	10	-30%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	0	0	0%

## Fanwood

#### OCTOBER 2022

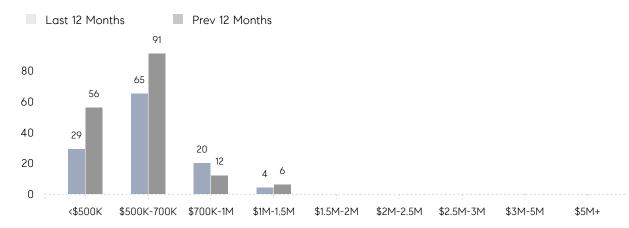
#### Monthly Inventory





#### Contracts By Price Range

#### Listings By Price Range



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October 2022

Far Hills Market Insights

# Far Hills

OCTOBER 2022

#### UNDER CONTRACT

UNITS SOLD

0	-	-	1	\$2.8M	\$2.8M
Total Properties	Average Price	Median Price	Total Properties	Average Price	Median Price
0%	_		-67%	189%	271%
<b>U/0</b> Change From Oct 2021	– Change From Oct 2021	– Change From Oct 2021	Decrease From Oct 2021	IO9/0 Increase From Oct 2021	LI 1/0 Increase From Oct 2021

## **Property Statistics**

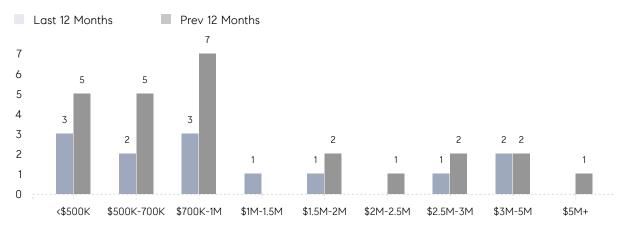
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	85	87	-2%
	% OF ASKING PRICE	95%	100%	
	AVERAGE SOLD PRICE	\$2,850,000	\$985,333	189.2%
	# OF CONTRACTS	0	0	0.0%
	NEW LISTINGS	2	2	0%
Houses	AVERAGE DOM	85	120	-29%
	% OF ASKING PRICE	95%	99%	
	AVERAGE SOLD PRICE	\$2,850,000	\$1,093,500	161%
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	2	2	0%
Condo/Co-op/TH	AVERAGE DOM	-	21	-
	% OF ASKING PRICE	-	101%	
	AVERAGE SOLD PRICE	-	\$769,000	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

# Far Hills

#### OCTOBER 2022

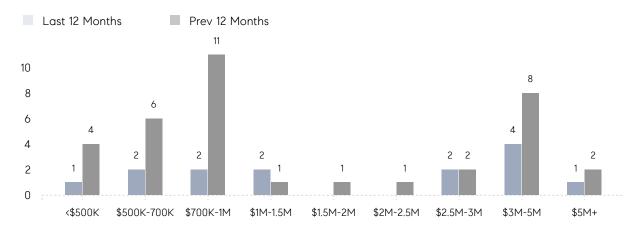
#### Monthly Inventory





#### Contracts By Price Range

#### Listings By Price Range



Compass New Jersey Market Report

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October 2022

# Flemington Market Insights

# Flemington

OCTOBER 2022

UNDER CONTRACT

1 Total Properties



Median Price

-67%

Oct 2021

56% Decrease From Increase From Oct 2021

34% Increase From Oct 2021

-67%

Properties

UNITS SOLD

1

Total

Decrease From Oct 2021 Oct 2021

25% 16% Increase From

\$475K

Average

Price

Increase From Oct 2021

\$475K

Median

Price

## **Property Statistics**

		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	11	43	-74%
	% OF ASKING PRICE	112%	101%	
	AVERAGE SOLD PRICE	\$475,000	\$380,833	24.7%
	# OF CONTRACTS	1	3	-66.7%
	NEW LISTINGS	1	0	0%
Houses	AVERAGE DOM	11	25	-56%
	% OF ASKING PRICE	112%	102%	
	AVERAGE SOLD PRICE	\$475,000	\$409,250	16%
	# OF CONTRACTS	1	1	0%
	NEW LISTINGS	1	0	0%
Condo/Co-op/TH	AVERAGE DOM	-	80	-
	% OF ASKING PRICE	-	98%	
	AVERAGE SOLD PRICE	-	\$324,000	-
	# OF CONTRACTS	0	2	0%
	NEW LISTINGS	0	0	0%

# Flemington

#### OCTOBER 2022

#### Monthly Inventory





#### Contracts By Price Range

#### Listings By Price Range



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COMPASS

October 2022

# Florham Park Market Insights

## Florham Park

OCTOBER 2022

UNDER CONTRACT

10 Total Properties \$1.1M Average Price

-23% 96%

Decrease From Increase I Oct 2021 Oct 2021

Increase From Incre Oct 2021 Oct 2

107% Increase From Oct 2021

\$1.0M

Median

Price

133%

Properties

14

Total

UNITS SOLD

Increase From Oct 2021 -13% 0% Decrease From Chance

Average Price

Oct 2021

\$902K \$769K

Median

Price

Change From Oct 2021

## **Property Statistics**

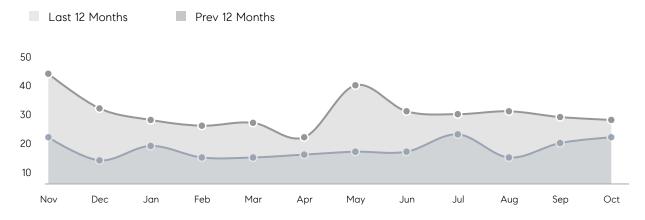
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	53	13	308%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$902,356	\$1,043,167	-13.5%
	# OF CONTRACTS	10	13	-23.1%
	NEW LISTINGS	12	17	-29%
Houses	AVERAGE DOM	53	12	342%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$928,000	\$1,156,800	-20%
	# OF CONTRACTS	8	5	60%
	NEW LISTINGS	11	11	0%
Condo/Co-op/TH	AVERAGE DOM	54	17	218%
	% OF ASKING PRICE	99%	100%	
	AVERAGE SOLD PRICE	\$856,198	\$475,000	80%
	# OF CONTRACTS	2	8	-75%
	NEW LISTINGS	1	6	-83%

Compass New Jersey Monthly Market Insights

# Florham Park

#### OCTOBER 2022

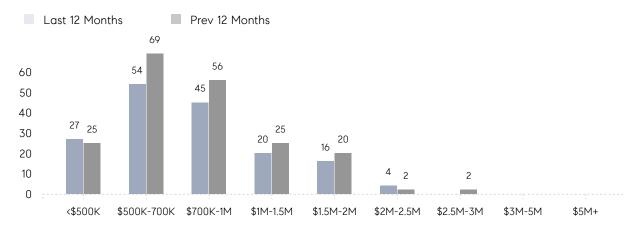
#### Monthly Inventory





#### Contracts By Price Range

#### Listings By Price Range



Sources: Garden State MLS, Hudson MLS, NJ MLS

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October 2022

Fort Lee Market Insights

## Fort Lee

OCTOBER 2022

UNDER CONTRACT

34 Total Properties



\$317K Median Price

-48%

Oct 2021

-16% Decrease From Decrease From Oct 2021

15% Increase From Oct 2021

-28%

Properties

UNITS SOLD

49

Total

Decrease From Oct 2021 Oct 2021

-11% -10% Decrease From

Average Price

\$450K \$335K

Median

Price

Decrease From Oct 2021

## **Property Statistics**

		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	69	79	-13%
	% OF ASKING PRICE	94%	93%	
	AVERAGE SOLD PRICE	\$450,031	\$503,731	-10.7%
	# OF CONTRACTS	34	66	-48.5%
	NEW LISTINGS	53	78	-32%
Houses	AVERAGE DOM	49	53	-8%
	% OF ASKING PRICE	97%	93%	
	AVERAGE SOLD PRICE	\$898,800	\$955,463	-6%
	# OF CONTRACTS	4	9	-56%
	NEW LISTINGS	7	5	40%
Condo/Co-op/TH	AVERAGE DOM	71	82	-13%
	% OF ASKING PRICE	94%	93%	
	AVERAGE SOLD PRICE	\$399,034	\$443,500	-10%
	# OF CONTRACTS	30	57	-47%
	NEW LISTINGS	46	73	-37%

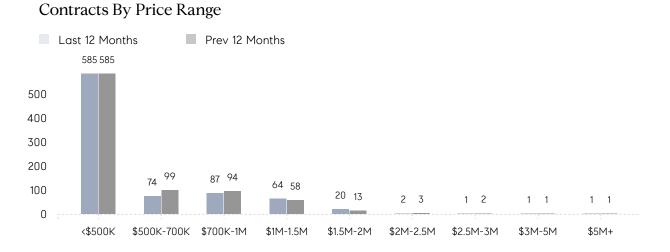
## Fort Lee

#### OCTOBER 2022

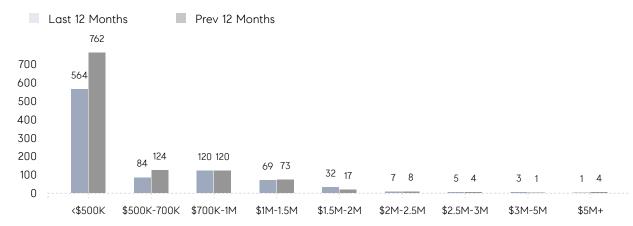
#### Monthly Inventory

Last 12 Months Prev 12 Months





#### Listings By Price Range



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October 2022

# Franklin Lakes Market Insights

# Franklin Lakes

OCTOBER 2022

UNDER CONTRACT

12 Total Properties



\$1.2M Median Price

-56%

Oct 2021

-2% Decrease From Decrease From Oct 2021

30% Increase From Oct 2021

-22% Decrease From

UNITS SOLD

14

Total

Properties

Oct 2021 Oct 2021

-21% -25% Decrease From

\$1.2M

Average Price

> Decrease From Oct 2021

\$1.1M

Median

Price

# **Property Statistics**

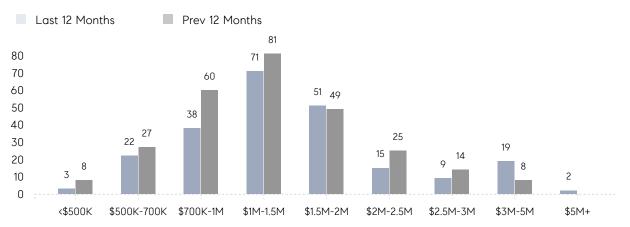
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	46	50	-8%
	% OF ASKING PRICE	98%	100%	
	AVERAGE SOLD PRICE	\$1,254,358	\$1,594,925	-21.4%
	# OF CONTRACTS	12	27	-55.6%
	NEW LISTINGS	16	10	60%
Houses	AVERAGE DOM	47	46	2%
	% OF ASKING PRICE	98%	101%	
	AVERAGE SOLD PRICE	\$1,305,078	\$1,595,251	-18%
	# OF CONTRACTS	12	22	-45%
	NEW LISTINGS	16	8	100%
Condo/Co-op/TH	AVERAGE DOM	31	83	-63%
	% OF ASKING PRICE	99%	94%	
	AVERAGE SOLD PRICE	\$595,000	\$1,592,319	-63%
	# OF CONTRACTS	0	5	0%
	NEW LISTINGS	0	2	0%

# Franklin Lakes

#### OCTOBER 2022

## Monthly Inventory





## Contracts By Price Range



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October 2022

# Garfield City Market Insights

# Garfield City

OCTOBER 2022

UNDER CONTRACT

8 Total



\$379K Median Price

-43%

Oct 2021

Properties

-8% Decrease From Decrease From Oct 2021

-8% Decrease From Oct 2021

-11% Decrease From Oct 2021

UNITS SOLD

8

Total

Properties

15% Increase From Oct 2021

Average Price

> 1% Increase From Oct 2021

Median

Price

\$423K \$421K

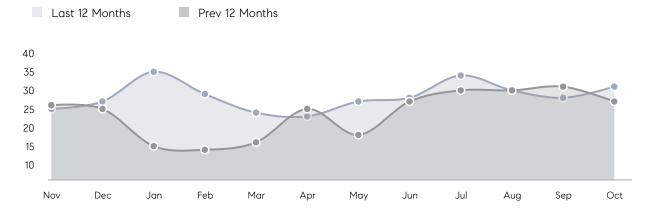
# **Property Statistics**

		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	40	23	74%
	% OF ASKING PRICE	106%	102%	
	AVERAGE SOLD PRICE	\$423,500	\$368,222	15.0%
	# OF CONTRACTS	8	14	-42.9%
	NEW LISTINGS	9	10	-10%
Houses	AVERAGE DOM	8	23	-65%
	% OF ASKING PRICE	115%	103%	
	AVERAGE SOLD PRICE	\$450,000	\$437,200	3%
	# OF CONTRACTS	6	10	-40%
	NEW LISTINGS	6	8	-25%
Condo/Co-op/TH	AVERAGE DOM	59	23	157%
	% OF ASKING PRICE	101%	102%	
	AVERAGE SOLD PRICE	\$407,600	\$282,000	45%
	# OF CONTRACTS	2	4	-50%
	NEW LISTINGS	3	2	50%

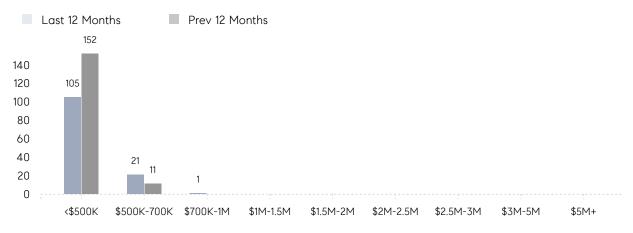
# Garfield City

#### OCTOBER 2022

## Monthly Inventory



## Contracts By Price Range





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October 2022

Garwood Market Insights

# Garwood

OCTOBER 2022

UNDER CONTRACT

UNITS SOLD

<b>4</b>	\$503K	\$491K	1	\$450K	\$450K
Total	<sup>Average</sup>	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-43%	-10%	-6%	-75%	-11%	6%
Decrease From	Decrease From	Decrease From	Decrease From	Decrease From	Increase From
Oct 2021	Oct 2021	Oct 2021	Oct 2021	Oct 2021	Oct 2021

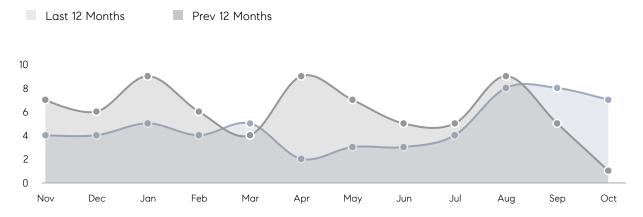
# **Property Statistics**

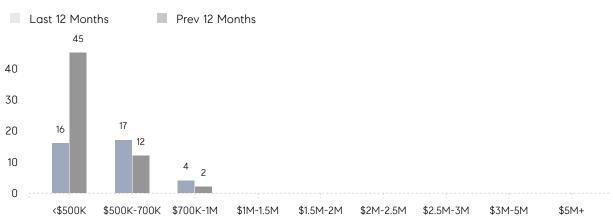
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	28	41	-32%
	% OF ASKING PRICE	103%	97%	
	AVERAGE SOLD PRICE	\$450,000	\$507,500	-11.3%
	# OF CONTRACTS	4	7	-42.9%
	NEW LISTINGS	3	4	-25%
Houses	AVERAGE DOM	28	41	-32%
	% OF ASKING PRICE	103%	97%	
	AVERAGE SOLD PRICE	\$450,000	\$507,500	-11%
	# OF CONTRACTS	4	7	-43%
	NEW LISTINGS	3	4	-25%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

# Garwood

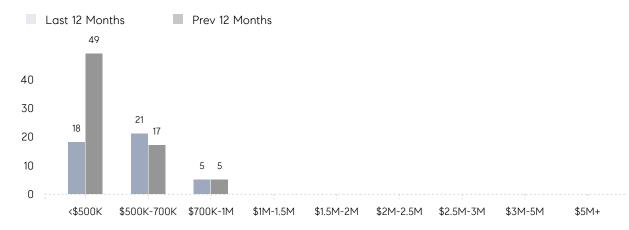
## OCTOBER 2022

## Monthly Inventory





## Contracts By Price Range



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October 2022

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Glen Ridge Market Insights

# Glen Ridge

OCTOBER 2022

UNDER CONTRACT

12 Total Properties



Median Price

50%

Increase From Oct 2021

-14% 10% Decrease From Increase From Oct 2021 Oct 2021

Decrease From

UNITS SOLD

2

Total

Properties

34% Increase From

\$860K

Average

Price

46%

Median

Price

\$860K

-80% Oct 2021 Oct 2021

Increase From Oct 2021

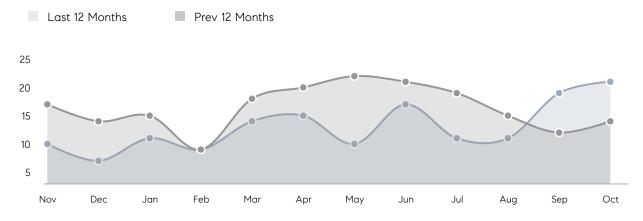
# **Property Statistics**

		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	22	90	-76%
	% OF ASKING PRICE	105%	98%	
	AVERAGE SOLD PRICE	\$860,000	\$639,550	34.5%
	# OF CONTRACTS	12	8	50.0%
	NEW LISTINGS	16	11	45%
Houses	AVERAGE DOM	22	35	-37%
	% OF ASKING PRICE	105%	101%	
	AVERAGE SOLD PRICE	\$860,000	\$972,250	-12%
	# OF CONTRACTS	7	8	-12%
	NEW LISTINGS	10	8	25%
Condo/Co-op/TH	AVERAGE DOM	-	127	-
	% OF ASKING PRICE	-	97%	
	AVERAGE SOLD PRICE	-	\$417,750	-
	# OF CONTRACTS	5	0	0%
	NEW LISTINGS	6	3	100%

# Glen Ridge

## OCTOBER 2022

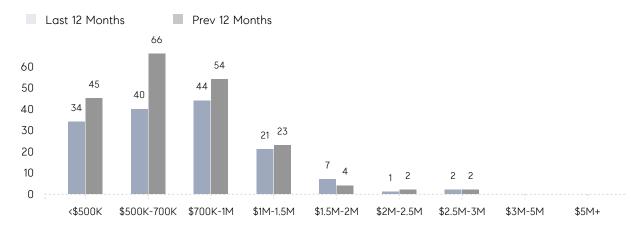
## Monthly Inventory





## Contracts By Price Range

## Listings By Price Range



Sources: Garden State MLS, Hudson MLS, NJ MLS

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October 2022

# Glen Rock Market Insights

# **Glen Rock**

OCTOBER 2022

UNDER CONTRACT

10 Total

Properties



Median Price

-44%

Decrease From Decrease From Oct 2021

-8% -7% Oct 2021

Decrease From Oct 2021

25%

Properties

UNITS SOLD

15

Total

Increase From Oct 2021

42%

Increase From

Oct 2021

\$989K

Average

Price

32% Increase From Oct 2021

\$890K

Median

Price

# **Property Statistics**

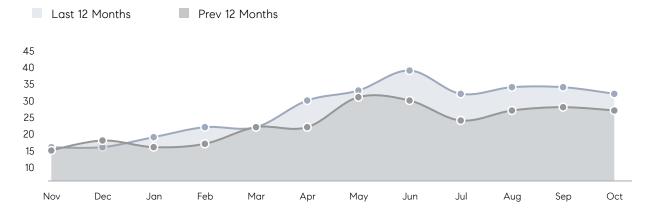
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	18	16	13%
	% OF ASKING PRICE	103%	102%	
	AVERAGE SOLD PRICE	\$989,380	\$695,625	42.2%
	# OF CONTRACTS	10	18	-44.4%
	NEW LISTINGS	8	20	-60%
Houses	AVERAGE DOM	18	16	13%
	% OF ASKING PRICE	103%	103%	
	AVERAGE SOLD PRICE	\$989,380	\$708,409	40%
	# OF CONTRACTS	10	18	-44%
	NEW LISTINGS	8	20	-60%
Condo/Co-op/TH	AVERAGE DOM	-	17	-
	% OF ASKING PRICE	-	98%	
	AVERAGE SOLD PRICE	-	\$555,000	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

Sources: Garden State MLS, Hudson MLS, NJ MLS

# Glen Rock

#### OCTOBER 2022

## Monthly Inventory





# Contracts By Price Range



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COMPASS

October 2022

# Green Brook Market Insights

# Green Brook

OCTOBER 2022

UNDER CONTRACT

**3** Total Properties



\$950K Median Price

-75%

Decrease From Oct 2021

60% Increase From Oct 2021 121% Increase From Oct 2021 10%

Properties

11

Total

UNITS SOLD

Increase From Oct 2021

5% Increase From Oct 2021

Average

Price

\$694K

-7% Decrease From Oct 2021

\$615K

Median

Price

# **Property Statistics**

Oct 2022	Oct 2021	% Change
32	42	-24%
ICE 100%	101%	
RICE \$694,545	\$661,489	5.0%
3	12	-75.0%
4	4	0%
32	43	-26%
ICE 100%	101%	
RICE \$703,500	\$741,124	-5%
3	10	-70%
3	4	-25%
37	38	-3%
ICE 97%	101%	
RICE \$605,000	\$342,950	76%
0	2	0%
1	0	0%
I	32 ICE 100% RICE \$694,545 3 4 32 ICE 100% RICE \$703,500 3 3 3 37 ICE 97% RICE \$605,000 0	32       42         ICE       100%       101%         RICE       \$694,545       \$661,489         3       12         4       4         32       43         ICE       100%       101%         RICE       \$703,500       \$741,124         3       10       3         ICE       \$703,500       \$741,124         3       10       3         ICE       \$703,500       \$342,950         ICE       \$605,000       \$342,950         0       2       \$605,000

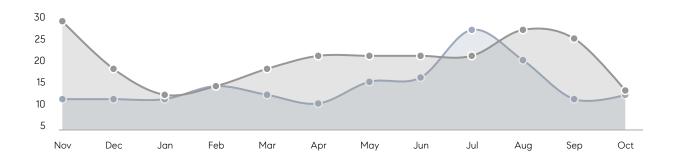
# Compass New Jersey Monthly Market Insights

# Green Brook

#### OCTOBER 2022

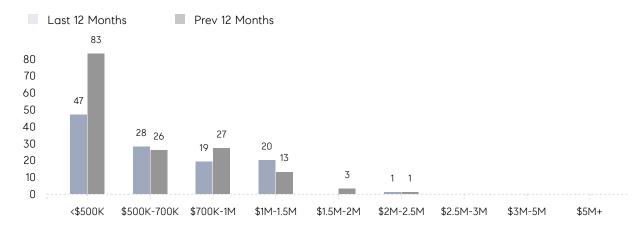
## Monthly Inventory







## Contracts By Price Range



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COMPASS

October 2022

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# Guttenberg Market Insights

# Guttenberg

OCTOBER 2022

UNDER CONTRACT

8 Total Properties \$622K \$450K Average Price

Median Price

33% Increase From Oct 2021

25% Increase From Oct 2021

16% Increase From Oct 2021

-29% Decrease From Oct 2021

UNITS SOLD

10

Total

Properties

61% Oct 2021

36% Increase From Increase From

\$588K

Average

Price

Oct 2021

\$440K

Median

Price

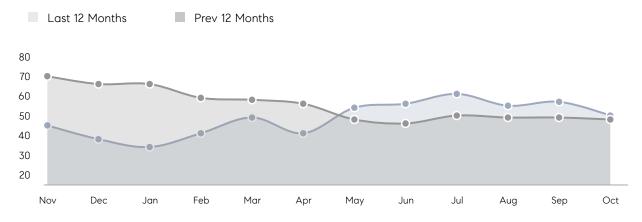
# **Property Statistics**

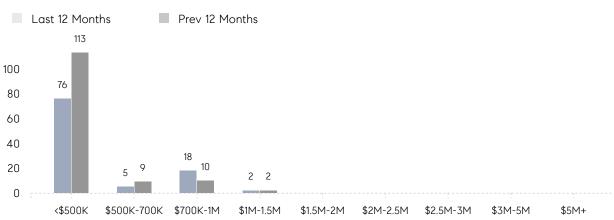
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	47	61	-23%
	% OF ASKING PRICE	96%	94%	
	AVERAGE SOLD PRICE	\$588,750	\$364,679	61.4%
	# OF CONTRACTS	8	6	33.3%
	NEW LISTINGS	9	17	-47%
Houses	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%
Condo/Co-op/TH	AVERAGE DOM	47	61	-23%
	% OF ASKING PRICE	96%	94%	
	AVERAGE SOLD PRICE	\$588,750	\$364,679	61%
	# OF CONTRACTS	8	6	33%
	NEW LISTINGS	9	17	-47%

# Guttenberg

#### OCTOBER 2022

## Monthly Inventory





## Contracts By Price Range



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COMPASS

October 2022

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# Hackensack Market Insights

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# Hackensack

OCTOBER 2022

UNDER CONTRACT

37 Total Properties



\$319K Median Price

-14% Decrease From Oct 2021

15% Increase From Oct 2021 14% Increase From Oct 2021 Properties

25

Total

UNITS SOLD

Decrease From Oct 2021 Oct 2021

17%

\$354K

Average Price

> Increase From Oct 2021

\$300K

Median

Price

9%

# **Property Statistics**

	Oct 2022	Oct 2021	% Change
AVERAGE DOM	36	40	-10%
% OF ASKING PRICE	98%	100%	
AVERAGE SOLD PRICE	\$354,398	\$303,316	16.8%
# OF CONTRACTS	37	43	-14.0%
NEW LISTINGS	23	39	-41%
AVERAGE DOM	26	24	8%
% OF ASKING PRICE	100%	103%	
AVERAGE SOLD PRICE	\$492,945	\$456,650	8%
# OF CONTRACTS	14	13	8%
NEW LISTINGS	6	14	-57%
AVERAGE DOM	43	47	-9%
% OF ASKING PRICE	96%	99%	
AVERAGE SOLD PRICE	\$262,033	\$239,867	9%
# OF CONTRACTS	23	30	-23%
	47	<b>0</b> -	-32%
	% OF ASKING PRICE AVERAGE SOLD PRICE # OF CONTRACTS NEW LISTINGS AVERAGE DOM % OF ASKING PRICE AVERAGE SOLD PRICE # OF CONTRACTS NEW LISTINGS AVERAGE DOM % OF ASKING PRICE AVERAGE SOLD PRICE # OF CONTRACTS	AVERAGE DOM36% OF ASKING PRICE98%AVERAGE SOLD PRICE\$354,398# OF CONTRACTS37NEW LISTINGS23AVERAGE DOM26% OF ASKING PRICE100%AVERAGE SOLD PRICE\$492,945# OF CONTRACTS14NEW LISTINGS6AVERAGE DOM43% OF ASKING PRICE96%AVERAGE SOLD PRICE\$262,033# OF CONTRACTS23	AVERAGE DOM3640% OF ASKING PRICE98%100%AVERAGE SOLD PRICE\$354,398\$303,316# OF CONTRACTS3743NEW LISTINGS2339AVERAGE DOM2624% OF ASKING PRICE100%103%AVERAGE SOLD PRICE\$492,945\$456,650# OF CONTRACTS1413NEW LISTINGS614AVERAGE DOM4347% OF ASKING PRICE96%99%AVERAGE SOLD PRICE\$262,033\$239,867

# Hackensack

#### OCTOBER 2022

## Monthly Inventory





## Contracts By Price Range

#### Prev 12 Months Last 12 Months 517 500 384 400 300 200 100 53 52 14 5 2 2 0 <\$500K \$500K-700K \$700K-1M \$1M-1.5M \$1.5M-2M \$2M-2.5M \$2.5M-3M \$3M-5M \$5M+

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October 2022

Hanover Market Insights

# Hanover

## OCTOBER 2022

#### UNDER CONTRACT

UNITS SOLD

0	–	–	<b>2</b>	\$535K	\$535K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
0%	–	–	0%	–	–
Change From					
Oct 2021					

# **Property Statistics**

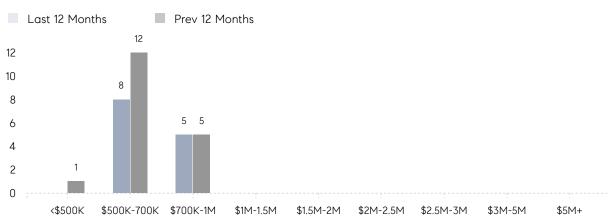
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	33	-	-
	% OF ASKING PRICE	102%	-	
	AVERAGE SOLD PRICE	\$535,000	-	-
	# OF CONTRACTS	0	1	0.0%
	NEW LISTINGS	1	1	0%
Houses	AVERAGE DOM	33	-	-
	% OF ASKING PRICE	102%	-	
	AVERAGE SOLD PRICE	\$535,000	-	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	1	1	0%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

# Hanover

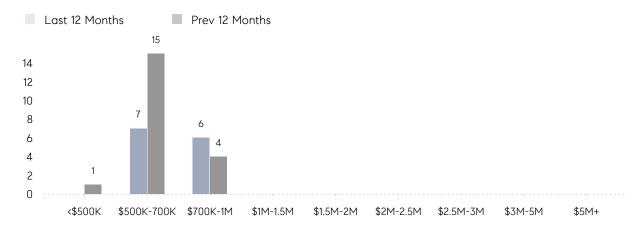
## OCTOBER 2022

## Monthly Inventory





## Contracts By Price Range



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October 2022

Harding Market Insights

# Harding

OCTOBER 2022

UNDER CONTRACT

4 Total Properties \$2.6M Average Price

\$2.7M Median Price

-56% Decrease From

Oct 2021

93% Increase From Oct 2021

139% Increase From Oct 2021

-29%

UNITS SOLD

5

Total

Properties

Decrease From Oct 2021 Oct 2021

11% Decrease From

\$1.8M

Average Price

-4%

Increase From Oct 2021

\$2.1M

Median

Price

## **Property Statistics**

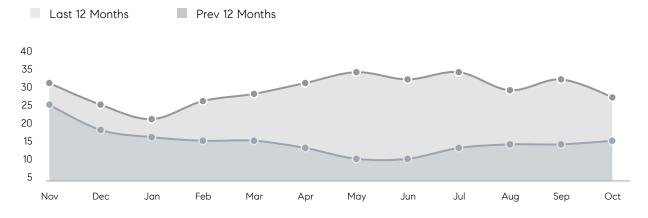
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	77	57	35%
	% OF ASKING PRICE	96%	97%	
	AVERAGE SOLD PRICE	\$1,821,300	\$1,898,127	-4.0%
	# OF CONTRACTS	4	9	-55.6%
	NEW LISTINGS	5	9	-44%
Houses	AVERAGE DOM	77	64	20%
	% OF ASKING PRICE	96%	96%	
	AVERAGE SOLD PRICE	\$1,821,300	\$2,098,148	-13%
	# OF CONTRACTS	4	9	-56%
	NEW LISTINGS	5	9	-44%
Condo/Co-op/TH	AVERAGE DOM	-	14	-
	% OF ASKING PRICE	-	102%	
	AVERAGE SOLD PRICE	-	\$698,000	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

# Compass New Jersey Monthly Market Insights

# Harding

#### OCTOBER 2022

#### Monthly Inventory





#### Contracts By Price Range



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COMPASS

October 2022

## Harrington Park Market Insights

# Harrington Park

OCTOBER 2022

UNDER CONTRACT

2 Total Properties



\$937K Median Price

-60% Decrease From Increase From Oct 2021

31% Oct 2021

22% Increase From Oct 2021

Properties 17%

7

Total

UNITS SOLD

Increase From Oct 2021

16%

Increase From

Oct 2021

\$784K

Average

Price

5% Increase From Oct 2021

\$742K

Median

Price

## **Property Statistics**

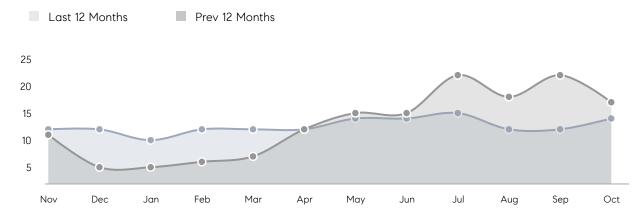
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	28	32	-12%
	% OF ASKING PRICE	98%	98%	
	AVERAGE SOLD PRICE	\$784,500	\$673,833	16.4%
	# OF CONTRACTS	2	5	-60.0%
	NEW LISTINGS	4	2	100%
Houses	AVERAGE DOM	28	32	-12%
	% OF ASKING PRICE	98%	98%	
	AVERAGE SOLD PRICE	\$784,500	\$673,833	16%
	# OF CONTRACTS	2	4	-50%
	NEW LISTINGS	4	2	100%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	0	0	0%

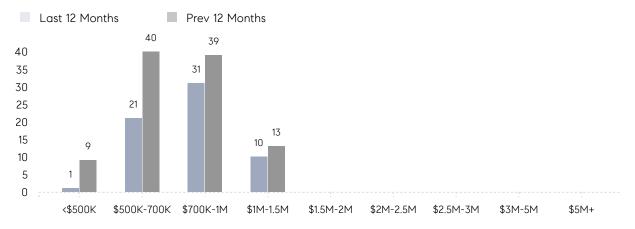
Compass New Jersey Monthly Market Insights

# Harrington Park

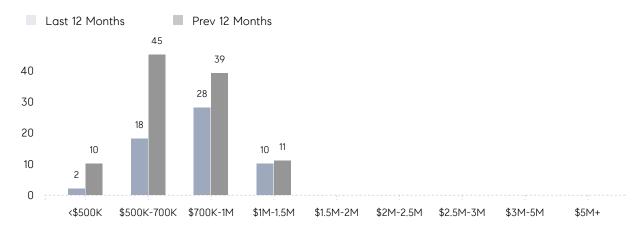
#### OCTOBER 2022

#### Monthly Inventory





#### Contracts By Price Range



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October 2022

Harrison Market Insights

## Harrison

OCTOBER 2022

#### UNDER CONTRACT

UNITS SOLD

0	–	–	<b>1</b>	\$220K	\$220K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
<b>0%</b>	–	–	<b>0%</b>	-56%	-56%
Change From	Change From	Change From	Change From	Decrease From	Decrease From
Oct 2021	Oct 2021				

## **Property Statistics**

		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	30	28	7%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$220,000	\$500,000	-56.0%
	# OF CONTRACTS	0	1	0.0%
	NEW LISTINGS	0	1	0%
Houses	AVERAGE DOM	-	28	-
	% OF ASKING PRICE	-	100%	
	AVERAGE SOLD PRICE	-	\$500,000	-
	# OF CONTRACTS	0	1	O%
	NEW LISTINGS	0	1	0%
Condo/Co-op/TH	AVERAGE DOM	30	-	-
	% OF ASKING PRICE	100%	-	
	AVERAGE SOLD PRICE	\$220,000	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

## Harrison

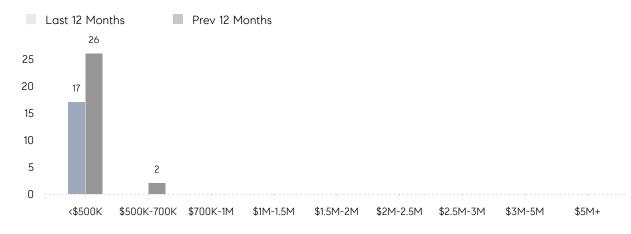
#### OCTOBER 2022

#### Monthly Inventory



#### Contracts By Price Range





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October 2022

## Hasbrouck Heights Market Insights

# Hasbrouck Heights

OCTOBER 2022

UNDER CONTRACT

5 Total Properties



\$575K Median Price

-55%

Oct 2021

-8% Decrease From Decrease From Oct 2021

7% Increase From Oct 2021

83%

Properties

UNITS SOLD

11

Total

Increase From Increase From Oct 2021 Oct 2021

17%

\$614K

Average

Price

15% Increase From Oct 2021

\$580K

Median

Price

## **Property Statistics**

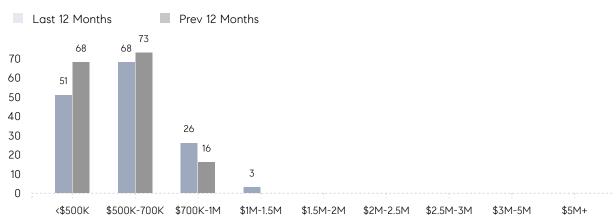
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	39	20	95%
	% OF ASKING PRICE	99%	106%	
	AVERAGE SOLD PRICE	\$614,081	\$523,500	17.3%
	# OF CONTRACTS	5	11	-54.5%
	NEW LISTINGS	6	11	-45%
Houses	AVERAGE DOM	39	20	95%
	% OF ASKING PRICE	99%	106%	
	AVERAGE SOLD PRICE	\$614,081	\$523,500	17%
	# OF CONTRACTS	5	11	-55%
	NEW LISTINGS	6	11	-45%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

# Hasbrouck Heights

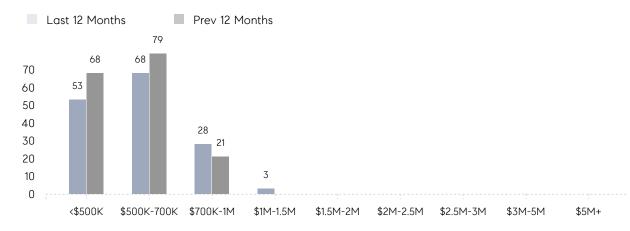
#### OCTOBER 2022

#### Monthly Inventory





#### Contracts By Price Range



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October 2022

Haworth Market Insights

## Haworth

#### OCTOBER 2022

UNDER CONTRACT

3 Total Properties



\$1.3M Median Price

-57% Decrease From

50% Increase From Oct 2021 Oct 2021

113% Increase From Oct 2021

Properties

9

Total

UNITS SOLD

80% Increase From Oct 2021

-27%

Oct 2021

\$1.0M

Average Price

-50% Decrease From Decrease From Oct 2021

\$790K

Median

Price

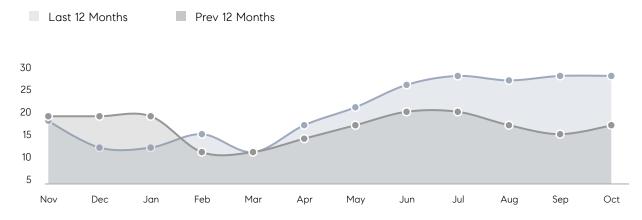
## **Property Statistics**

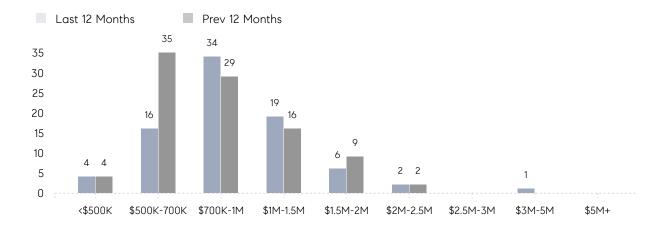
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	64	48	33%
	% OF ASKING PRICE	98%	99%	
	AVERAGE SOLD PRICE	\$1,086,556	\$1,481,000	-26.6%
	# OF CONTRACTS	3	7	-57.1%
	NEW LISTINGS	3	8	-62%
Houses	AVERAGE DOM	64	48	33%
	% OF ASKING PRICE	98%	99%	
	AVERAGE SOLD PRICE	\$1,086,556	\$1,481,000	-27%
	# OF CONTRACTS	1	7	-86%
	NEW LISTINGS	3	8	-62%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	2	0	0%
	NEW LISTINGS	0	0	0%

# Haworth

#### OCTOBER 2022

#### Monthly Inventory





### Listings By Price Range

Contracts By Price Range



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October 2022

# Hillsborough Market Insights

## Hillsborough

OCTOBER 2022

UNDER CONTRACT

32 Total \$503K \$433K Average Price

Median Price

-37%

Oct 2021

Properties

7% Decrease From Increase From Oct 2021

-9% Decrease From Oct 2021

-15%

Properties

45

Total

UNITS SOLD

Decrease From Increase From Oct 2021 Oct 2021

7% Increase From Oct 2021

Median

Price

\$445K

\$475K

Average Price

5%

## **Property Statistics**

		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	31	25	24%
	% OF ASKING PRICE	103%	104%	
	AVERAGE SOLD PRICE	\$475,333	\$451,996	5.2%
	# OF CONTRACTS	32	51	-37.3%
	NEW LISTINGS	28	41	-32%
Houses	AVERAGE DOM	27	31	-13%
	% OF ASKING PRICE	102%	103%	
	AVERAGE SOLD PRICE	\$580,195	\$549,337	6%
	# OF CONTRACTS	20	30	-33%
	NEW LISTINGS	19	25	-24%
Condo/Co-op/TH	AVERAGE DOM	39	18	117%
	% OF ASKING PRICE	103%	104%	
	AVERAGE SOLD PRICE	\$302,618	\$325,028	-7%
	# OF CONTRACTS	12	21	-43%
	NEW LISTINGS	9	16	-44%

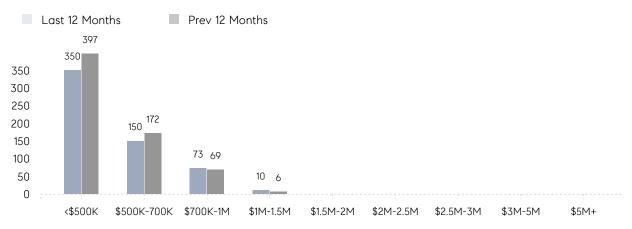
Compass New Jersey Monthly Market Insights

# Hillsborough

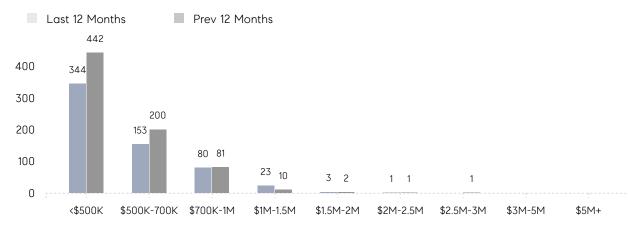
#### OCTOBER 2022

#### Monthly Inventory





#### Contracts By Price Range



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COMPASS

October 2022

Hillsdale Market Insights

## Hillsdale

OCTOBER 2022

UNDER CONTRACT

UNITS SOLD

6	\$652K	\$665K	<b>8</b>	\$634K	\$582K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-45%	15%	33%	-38%	-1%	-6%
Decrease From	Increase From	Increase From	Decrease From	Decrease From	Decrease From
Oct 2021					

## **Property Statistics**

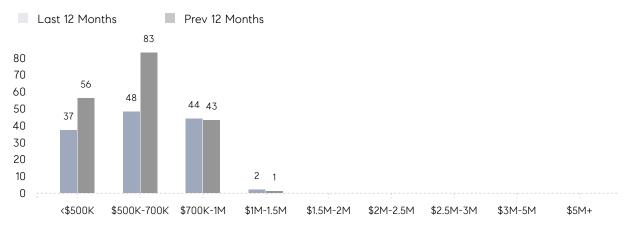
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	28	19	47%
	% OF ASKING PRICE	103%	103%	
	AVERAGE SOLD PRICE	\$634,500	\$641,769	-1.1%
	# OF CONTRACTS	6	11	-45.5%
	NEW LISTINGS	8	10	-20%
Houses	AVERAGE DOM	28	19	47%
	% OF ASKING PRICE	103%	103%	
	AVERAGE SOLD PRICE	\$634,500	\$641,769	-1%
	# OF CONTRACTS	6	9	-33%
	NEW LISTINGS	8	8	0%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	2	0%
	NEW LISTINGS	0	2	0%

## Hillsdale

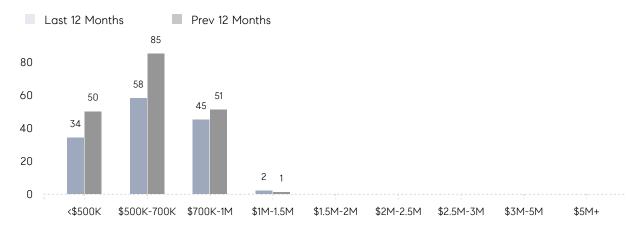
#### OCTOBER 2022

#### Monthly Inventory





#### Contracts By Price Range



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October 2022

Hillside Market Insights

# Hillside

OCTOBER 2022

UNDER CONTRACT

UNITS SOLD

\$379K \$388K \$437K \$436K 15 14 Median Total Total Average Average Price Properties Price Price Properties 2% -12% 3%

Decrease From Increase From Oct 2021 Oct 2021

Oct 2021

Increase From

10% -22% Decrease From Oct 2021 Oct 2021

11% Increase From

Median

Price

Increase From Oct 2021

## **Property Statistics**

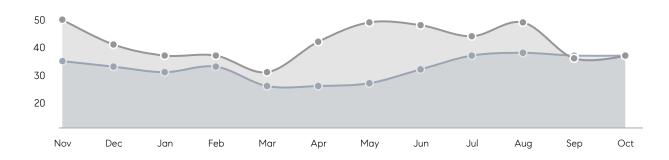
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	32	43	-26%
	% OF ASKING PRICE	105%	102%	
	AVERAGE SOLD PRICE	\$437,793	\$399,739	9.5%
	# OF CONTRACTS	15	17	-11.8%
	NEW LISTINGS	17	21	-19%
Houses	AVERAGE DOM	32	43	-26%
	% OF ASKING PRICE	105%	102%	
	AVERAGE SOLD PRICE	\$437,793	\$399,739	10%
	# OF CONTRACTS	14	17	-18%
	NEW LISTINGS	17	21	-19%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	1	0	0%
	NEW LISTINGS	0	0	0%

# Hillside

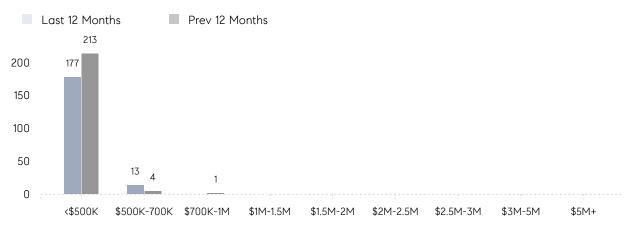
#### OCTOBER 2022

#### Monthly Inventory

Last 12 Months Prev 12 Months



#### Contracts By Price Range





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October 2022

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## Ho-Ho-Kus Market Insights

## Ho-Ho-Kus

OCTOBER 2022

UNDER CONTRACT

5 Total Properties



\$1.1M Median Price

-44% Decrease From

Oct 2021

50% Increase From Oct 2021 52% Increase From Oct 2021 Properties

3

Total

UNITS SOLD

-67% 3% Decrease From Oct 2021 Oct 2021

11%

\$1.4M

Average Price

> Increase From Oct 2021

\$1.4M

Median

Price

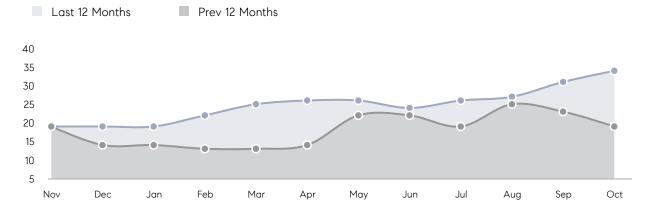
## **Property Statistics**

		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	19	46	-59%
	% OF ASKING PRICE	103%	98%	
	AVERAGE SOLD PRICE	\$1,450,000	\$1,401,091	3.5%
	# OF CONTRACTS	5	9	-44.4%
	NEW LISTINGS	7	5	40%
Houses	AVERAGE DOM	19	46	-59%
	% OF ASKING PRICE	103%	98%	
	AVERAGE SOLD PRICE	\$1,450,000	\$1,401,091	3%
	# OF CONTRACTS	5	8	-37%
	NEW LISTINGS	7	5	40%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	0	0	0%

## Ho-Ho-Kus

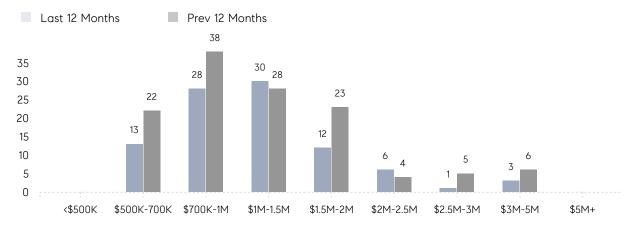
#### OCTOBER 2022

#### Monthly Inventory





#### Contracts By Price Range



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COMPASS

October 2022

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Hoboken Market Insights

# Hoboken

OCTOBER 2022

UNDER CONTRACT

UNITS SOLD

Oct 2021

Oct 2021 Oct 2021

57 <sup>Total</sup> Properties	\$993K Average Price	<b>\$799K</b> Median Price	61 <sup>Total</sup> Properties	\$851K <sup>Average</sup> Price	<b>\$765K</b> Median Price
-48%	16%	12%	-9%	-10%	1%
Decrease From	Increase From	Increase From	Decrease From	Decrease From	Increase From

## **Property Statistics**

Oct 2021 Oct 2021 Oct 2021

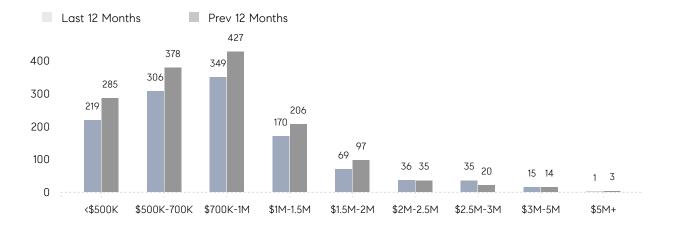
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	35	41	-15%
	% OF ASKING PRICE	96%	99%	
	AVERAGE SOLD PRICE	\$851,659	\$950,502	-10.4%
	# OF CONTRACTS	57	110	-48.2%
	NEW LISTINGS	60	122	-51%
Houses	AVERAGE DOM	22	35	-37%
	% OF ASKING PRICE	100%	92%	
	AVERAGE SOLD PRICE	\$1,347,500	\$2,950,000	-54%
	# OF CONTRACTS	6	5	20%
	NEW LISTINGS	6	5	20%
Condo/Co-op/TH	AVERAGE DOM	35	41	-15%
	% OF ASKING PRICE	96%	99%	
	AVERAGE SOLD PRICE	\$834,851	\$920,206	-9%
	# OF CONTRACTS	51	105	-51%
	NEW LISTINGS	54	117	-54%

# Hoboken

#### OCTOBER 2022

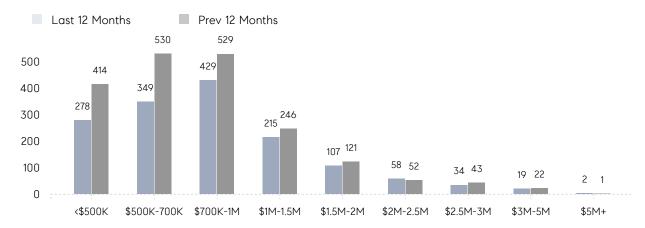
#### Monthly Inventory





#### Listings By Price Range

Contracts By Price Range



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October 2022

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## Hopatcong Market Insights

# Hopatcong

OCTOBER 2022

UNDER CONTRACT

26Total Properties \$400K \$366K Median Average Price Price

-10% Decrease From Decrease From Change From Oct 2021

-18% Oct 2021

Oct 2021

-1%

-19%

Decrease From Oct 2021

7%

Median

Price

\$343K \$345K

## **Property Statistics**

		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	37	37	0%
	% OF ASKING PRICE	105%	103%	
	AVERAGE SOLD PRICE	\$343,579	\$386,542	-11.1%
	# OF CONTRACTS	26	29	-10.3%
	NEW LISTINGS	29	41	-29%
Houses	AVERAGE DOM	37	37	0%
	% OF ASKING PRICE	105%	103%	
	AVERAGE SOLD PRICE	\$343,579	\$396,593	-13%
	# OF CONTRACTS	25	27	-7%
	NEW LISTINGS	29	39	-26%
Condo/Co-op/TH	AVERAGE DOM	-	21	-
	% OF ASKING PRICE	-	100%	
	AVERAGE SOLD PRICE	-	\$85,000	-
	# OF CONTRACTS	1	2	-50%
	NEW LISTINGS	0	2	0%

UNITS SOLD

25

Total

Properties

-11% Decrease From Increase From Oct 2021

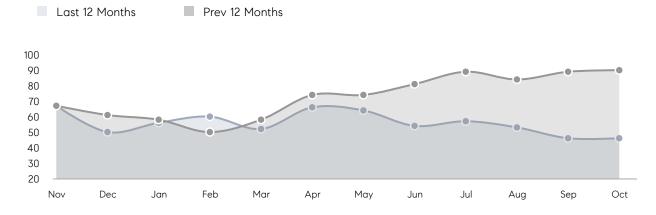
Average Price

Oct 2021

# Hopatcong

#### OCTOBER 2022

#### Monthly Inventory





#### Contracts By Price Range

#### Prev 12 Months Last 12 Months 478 394 400 300 200 100 28 36 16 12 38 37 0 <\$500K \$500K-700K \$700K-1M \$1M-1.5M \$1.5M-2M \$2M-2.5M \$2.5M-3M \$3M-5M \$5M+

#### Listings By Price Range

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October 2022

## Irvington Market Insights

# Irvington

OCTOBER 2022

UNDER CONTRACT

26 Total Properties



\$322K Median Price

73% Increase From Oct 2021

19% Increase From Oct 2021 12% Increase From Oct 2021 -65% Decrease Fro

Properties

UNITS SOLD

9

Total

Decrease From Decrease Oct 2021 Oct 2021

-13% -8% Decrease From Decreas

\$239K

Average Price

> Decrease From Oct 2021

\$254K

Median

Price

## **Property Statistics**

		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	58	53	9%
	% OF ASKING PRICE	93%	104%	
	AVERAGE SOLD PRICE	\$239,378	\$276,208	-13.3%
	# OF CONTRACTS	26	15	73.3%
	NEW LISTINGS	28	19	47%
Houses	AVERAGE DOM	58	56	4%
	% OF ASKING PRICE	93%	104%	
	AVERAGE SOLD PRICE	\$239,378	\$283,850	-16%
	# OF CONTRACTS	23	13	77%
	NEW LISTINGS	28	18	56%
Condo/Co-op/TH	AVERAGE DOM	-	16	-
	% OF ASKING PRICE	-	103%	
	AVERAGE SOLD PRICE	-	\$184,500	-
	# OF CONTRACTS	3	2	50%
	NEW LISTINGS	0	1	0%

# Compass New Jersey Monthly Market Insights

# Irvington

#### OCTOBER 2022

#### Monthly Inventory

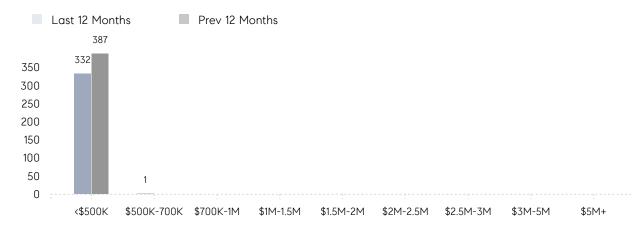
Last 12 Months Prev 12 Months



#### Contracts By Price Range



#### Listings By Price Range



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October 2022

Jersey City Market Insights

Jersey City

OCTOBER 2022

UNDER CONTRACT

117 Total Properties \$661K Average Price

\$525K Median Price

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-30% Decrease From Increase From Oct 2021

14% Oct 2021

Change From Oct 2021

Properties -36%

106

Total

UNITS SOLD

Decrease From Oct 2021 Oct 2021

9% Increase From

\$670K

Average

Price

23% Increase From Oct 2021

\$607K

Median

Price

## **Property Statistics**

	Oct 2022	Oct 2021	% Change
AVERAGE DOM	44	38	16%
% OF ASKING PRICE	98%	99%	
AVERAGE SOLD PRICE	\$670,260	\$614,592	9.1%
# OF CONTRACTS	117	166	-29.5%
NEW LISTINGS	231	278	-17%
AVERAGE DOM	28	31	-10%
% OF ASKING PRICE	98%	99%	
AVERAGE SOLD PRICE	\$780,824	\$547,131	43%
# OF CONTRACTS	15	37	-59%
NEW LISTINGS	33	57	-42%
AVERAGE DOM	47	40	18%
% OF ASKING PRICE	97%	99%	
AVERAGE SOLD PRICE	\$649,141	\$627,210	3%
# OF CONTRACTS	102	129	-21%
			-10%
	% OF ASKING PRICE AVERAGE SOLD PRICE # OF CONTRACTS NEW LISTINGS AVERAGE DOM % OF ASKING PRICE AVERAGE SOLD PRICE # OF CONTRACTS NEW LISTINGS AVERAGE DOM % OF ASKING PRICE AVERAGE SOLD PRICE # OF CONTRACTS	AVERAGE DOM44% OF ASKING PRICE98%AVERAGE SOLD PRICE\$670,260# OF CONTRACTS117NEW LISTINGS231AVERAGE DOM28% OF ASKING PRICE98%AVERAGE SOLD PRICE\$780,824# OF CONTRACTS15NEW LISTINGS33AVERAGE DOM47% OF ASKING PRICE97%AVERAGE SOLD PRICE\$649,141# OF CONTRACTS102	AVERAGE DOM4438% OF ASKING PRICE98%99%AVERAGE SOLD PRICE\$670,260\$614,592# OF CONTRACTS117166NEW LISTINGS231278AVERAGE DOM2831% OF ASKING PRICE98%99%AVERAGE SOLD PRICE\$780,824\$547,131# OF CONTRACTS1537NEW LISTINGS3357AVERAGE DOM4740% OF ASKING PRICE97%99%AVERAGE DOM4740% OF ASKING PRICE97%99%AVERAGE SOLD PRICE\$649,141\$627,210

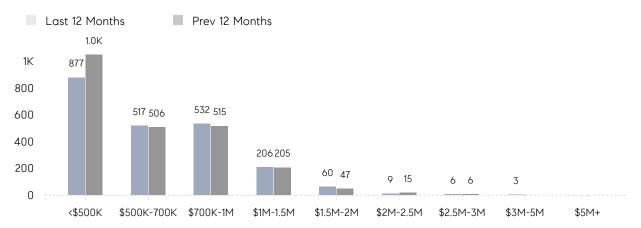
Compass New Jersey Monthly Market Insights

# Jersey City

#### OCTOBER 2022

#### Monthly Inventory





#### Contracts By Price Range

#### Listings By Price Range



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October 2022

Kearny Market Insights

Kearny

#### OCTOBER 2022

UNDER CONTRACT

UNITS SOLD

9

Total

Properties

\$400K \$418K 4 Total Median Average Properties Price Price 29% -43% 30%

Decrease From Increase From Oct 2021

Oct 2021

Increase From Oct 2021

0%	

Change From Oct 2021

Change From Change From Oct 2021

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Median

Price

**\$465K \$425K** 

Average Price

Oct 2021

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## **Property Statistics**

		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	26	-	-
	% OF ASKING PRICE	101%	-	
	AVERAGE SOLD PRICE	\$465,444	-	-
	# OF CONTRACTS	4	7	-42.9%
	NEW LISTINGS	6	9	-33%
Houses	AVERAGE DOM	25	-	-
	% OF ASKING PRICE	102%	-	
	AVERAGE SOLD PRICE	\$480,500	-	-
	# OF CONTRACTS	4	5	-20%
	NEW LISTINGS	5	8	-37%
Condo/Co-op/TH	AVERAGE DOM	36	-	-
	% OF ASKING PRICE	99%	-	
	AVERAGE SOLD PRICE	\$345,000	-	-
	# OF CONTRACTS	0	2	0%
	NEW LISTINGS	1	1	0%

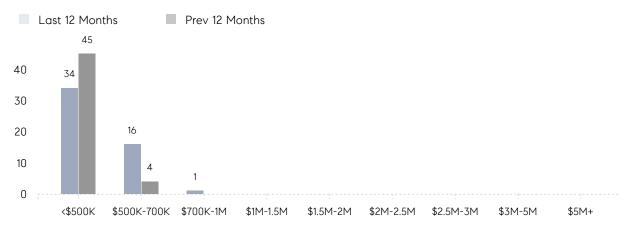
# Kearny

#### OCTOBER 2022

#### Monthly Inventory



#### Contracts By Price Range



#### Listings By Price Range



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October 2022

# Kenilworth Market Insights

## Kenilworth

OCTOBER 2022

UNDER CONTRACT

8 Total

Average Properties Price

\$441K \$425K Median Price

-11%

-6% Decrease From Decrease From Oct 2021

Oct 2021

10% Increase From Oct 2021

-44%

Properties

5

Total

UNITS SOLD

Decrease From Oct 2021 Oct 2021

8% Increase From Increase From

\$521K

Average Price

18%

Oct 2021

\$465K

Median

Price

## **Property Statistics**

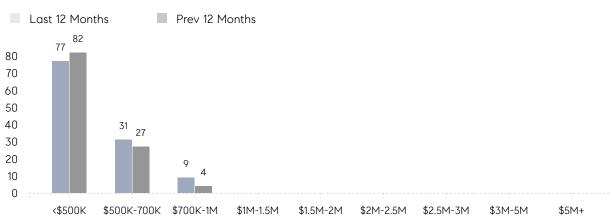
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	43	38	13%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$521,700	\$440,667	18.4%
	# OF CONTRACTS	8	9	-11.1%
	NEW LISTINGS	6	18	-67%
Houses	AVERAGE DOM	43	38	13%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$521,700	\$440,667	18%
	# OF CONTRACTS	8	9	-11%
	NEW LISTINGS	6	18	-67%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

## Kenilworth

#### OCTOBER 2022

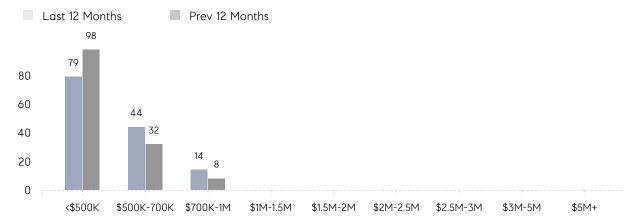
#### Monthly Inventory





#### Contracts By Price Range

#### Listings By Price Range



Compass New Jersey Market Report

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October 2022

# Kinnelon Market Insights

# Kinnelon

OCTOBER 2022

UNDER CONTRACT

UNITS SOLD

9	\$682K	\$560K	11	<b>\$701K</b>	\$698K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-55%	2%	-8%	-27%	4%	9%
Decrease From	Increase From	Decrease From	Decrease From	Increase From	Increase From
Oct 2021					

## **Property Statistics**

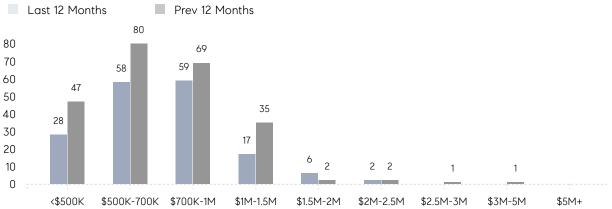
	Oct 2022	Oct 2021	% Change
AVERAGE DOM	34	61	-44%
% OF ASKING PRICE	99%	95%	
AVERAGE SOLD PRICE	\$701,498	\$676,093	3.8%
# OF CONTRACTS	9	20	-55.0%
NEW LISTINGS	15	10	50%
AVERAGE DOM	34	61	-44%
% OF ASKING PRICE	99%	95%	
AVERAGE SOLD PRICE	\$701,498	\$676,093	4%
# OF CONTRACTS	9	20	-55%
NEW LISTINGS	15	10	50%
AVERAGE DOM	-	-	-
% OF ASKING PRICE	-	-	
AVERAGE SOLD PRICE	-	-	-
# OF CONTRACTS	0	0	0%
NEW LISTINGS	0	0	0%
ж	G OF ASKING PRICE AVERAGE SOLD PRICE F OF CONTRACTS NEW LISTINGS AVERAGE DOM G OF ASKING PRICE AVERAGE SOLD PRICE F OF CONTRACTS NEW LISTINGS AVERAGE DOM G OF ASKING PRICE AVERAGE SOLD PRICE AVERAGE SOLD PRICE F OF CONTRACTS	AVERAGE DOM 34 5 OF ASKING PRICE 99% AVERAGE SOLD PRICE \$701,498 9 OF CONTRACTS 9 NEW LISTINGS 15 AVERAGE DOM 34 5 OF ASKING PRICE 99% AVERAGE SOLD PRICE \$701,498 9 OF CONTRACTS 9 NEW LISTINGS 15 AVERAGE DOM - 5 OF ASKING PRICE - 4 OF CONTRACTS 0	AVERAGE DOM34616 OF ASKING PRICE99%95%AVERAGE SOLD PRICE\$701,498\$676,0936 OF CONTRACTS9201EW LISTINGS1510AVERAGE DOM34616 OF ASKING PRICE99%95%AVERAGE SOLD PRICE\$701,498\$676,0936 OF CONTRACTS9201EW LISTINGS1510AVERAGE SOLD PRICE\$701,498\$676,0936 OF CONTRACTS9201EW LISTINGS1510AVERAGE DOM6 OF ASKING PRICE6 OF ASKING PRICE6 OF ASKING PRICE7 OF CONTRACTS00

# Kinnelon

#### OCTOBER 2022

#### Monthly Inventory





## Contracts By Price Range



### Listings By Price Range

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October 2022

Leonia Market Insights

## Leonia

OCTOBER 2022

UNDER CONTRACT

UNITS SOLD

\$700K \$799K **\$990K \$853K** 9 8 Median Median Total Average Total Average Price Properties Price Price Properties Price -4% 64% -33% 91% 0% 25% Change From Increase From Decrease From Increase From Decrease From Increase From Oct 2021 Oct 2021 Oct 2021 Oct 2021 Oct 2021 Oct 2021

## **Property Statistics**

		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	30	65	-54%
	% OF ASKING PRICE	99%	96%	
	AVERAGE SOLD PRICE	\$990,063	\$602,625	64.3%
	# OF CONTRACTS	9	9	0.0%
	NEW LISTINGS	7	7	0%
Houses	AVERAGE DOM	30	43	-30%
	% OF ASKING PRICE	99%	97%	
	AVERAGE SOLD PRICE	\$990,063	\$658,850	50%
	# OF CONTRACTS	7	9	-22%
	NEW LISTINGS	7	7	0%
Condo/Co-op/TH	AVERAGE DOM	-	176	-
	% OF ASKING PRICE	-	88%	
	AVERAGE SOLD PRICE	-	\$321,500	-
	# OF CONTRACTS	2	0	0%
	NEW LISTINGS	0	0	0%

## Leonia

#### OCTOBER 2022

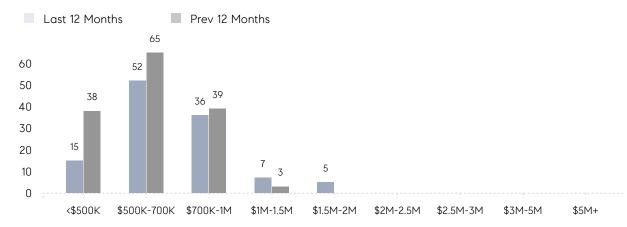
#### Monthly Inventory





#### Contracts By Price Range

#### Listings By Price Range



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October 2022

Linden Market Insights

# Linden

OCTOBER 2022

UNDER CONTRACT

UNITS SOLD

<b>22</b>	\$430K	<b>\$412K</b>	29	\$401K	\$427K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-31%	5%	7%	-22%	-2%	9%
Decrease From	Increase From	Increase From	Decrease From	Decrease From	Increase From
Oct 2021					

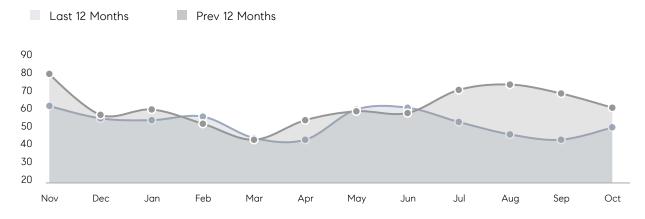
## **Property Statistics**

		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	43	24	79%
	% OF ASKING PRICE	102%	105%	
	AVERAGE SOLD PRICE	\$401,845	\$409,727	-1.9%
	# OF CONTRACTS	22	32	-31.2%
	NEW LISTINGS	32	27	19%
Houses	AVERAGE DOM	38	19	100%
	% OF ASKING PRICE	102%	106%	
	AVERAGE SOLD PRICE	\$453,283	\$437,413	4%
	# OF CONTRACTS	20	27	-26%
	NEW LISTINGS	31	27	15%
Condo/Co-op/TH	AVERAGE DOM	62	45	38%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$204,667	\$291,071	-30%
	# OF CONTRACTS	2	5	-60%
	NEW LISTINGS	1	0	0%

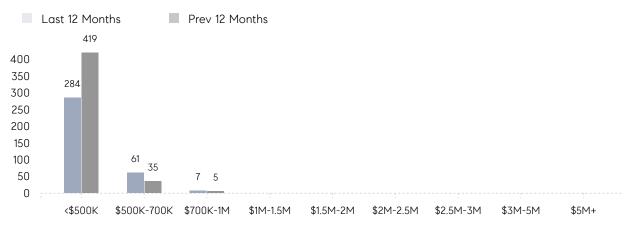
# Linden

#### OCTOBER 2022

#### Monthly Inventory



#### Contracts By Price Range



#### Listings By Price Range



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COMPASS

October 2022

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# Little Ferry Market Insights

# Little Ferry

OCTOBER 2022

UNDER CONTRACT

1 Total Properties



Median Price

-80%

Oct 2021

-22% -13% Decrease From Decrease From Decrease From Oct 2021

Oct 2021

-33%

UNITS SOLD

4

Total

Properties

Decrease From Oct 2021 Oct 2021

35% Increase From Increase From Oct 2021

\$517K

Median

Price

\$491K

Average

27%

Price

#### **Property Statistics**

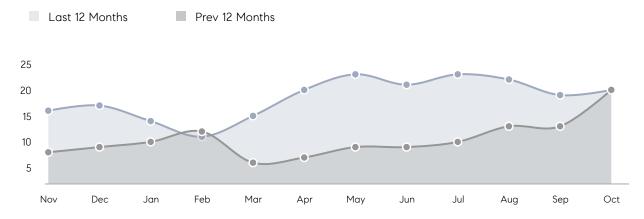
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	66	22	200%
	% OF ASKING PRICE	97%	98%	
	AVERAGE SOLD PRICE	\$491,250	\$388,333	26.5%
	# OF CONTRACTS	1	5	-80.0%
	NEW LISTINGS	2	13	-85%
Houses	AVERAGE DOM	66	19	247%
	% OF ASKING PRICE	97%	99%	
	AVERAGE SOLD PRICE	\$491,250	\$465,000	6%
	# OF CONTRACTS	0	4	0%
	NEW LISTINGS	0	11	0%
Condo/Co-op/TH	AVERAGE DOM	-	29	-
	% OF ASKING PRICE	-	96%	
	AVERAGE SOLD PRICE	-	\$235,000	-
	# OF CONTRACTS	1	1	0%
	NEW LISTINGS	2	2	0%

# Compass New Jersey Monthly Market Insights

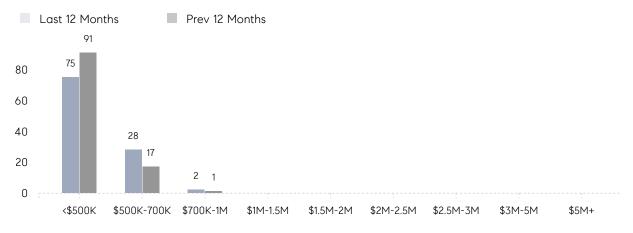
# Little Ferry

#### OCTOBER 2022

#### Monthly Inventory



#### Contracts By Price Range





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October 2022

# Livingston Market Insights

# Livingston

OCTOBER 2022

UNDER CONTRACT

33 Total Properties



Median Price

-34% Decrease From

Oct 2021

20% Increase From Oct 2021

6% Increase From Oct 2021

Properties -20%

32

Total

UNITS SOLD

Decrease From Increase From Oct 2021 Oct 2021

5%

\$918K

Average Price

> 5% Increase From Oct 2021

\$812K

Median

Price

#### **Property Statistics**

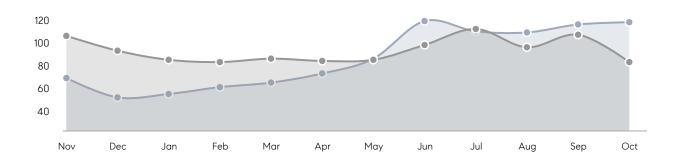
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	41	27	52%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$918,892	\$878,050	4.7%
	# OF CONTRACTS	33	50	-34.0%
	NEW LISTINGS	36	39	-8%
Houses	AVERAGE DOM	41	27	52%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$948,502	\$900,054	5%
	# OF CONTRACTS	32	48	-33%
	NEW LISTINGS	30	38	-21%
Condo/Co-op/TH	AVERAGE DOM	45	27	67%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$632,667	\$606,667	4%
	# OF CONTRACTS	1	2	-50%
	NEW LISTINGS	6	1	500%

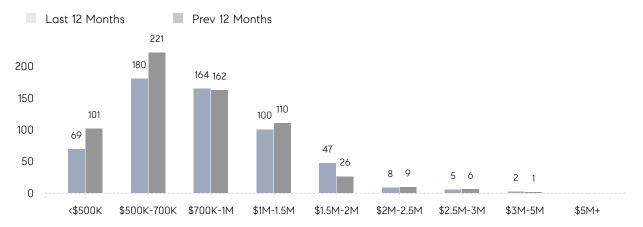
# Livingston

#### OCTOBER 2022

#### Monthly Inventory

Last 12 Months Prev 12 Months





#### Contracts By Price Range



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October 2022

Lodi Market Insights

# Lodi

#### OCTOBER 2022

UNDER CONTRACT

UNITS SOLD

6	\$486K	\$487K	9	<b>\$412K</b>	\$451K
Total	Average	<sup>Median</sup>	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-33%	13%	8%	-18%	-1%	6%
Decrease From	Increase From	Increase From	Decrease From	Decrease From	Increase From
Oct 2021	Oct 2021	Oct 2021	Oct 2021	Oct 2021	Oct 2021

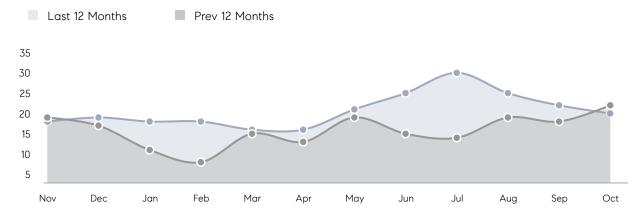
#### **Property Statistics**

		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	48	29	66%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$412,444	\$417,364	-1.2%
	# OF CONTRACTS	6	9	-33.3%
	NEW LISTINGS	3	11	-73%
Houses	AVERAGE DOM	58	32	81%
	% OF ASKING PRICE	99%	100%	
	AVERAGE SOLD PRICE	\$478,143	\$433,600	10%
	# OF CONTRACTS	6	8	-25%
	NEW LISTINGS	2	8	-75%
Condo/Co-op/TH	AVERAGE DOM	13	3	333%
	% OF ASKING PRICE	103%	100%	
	AVERAGE SOLD PRICE	\$182,500	\$255,000	-28%
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	1	3	-67%

# Lodi

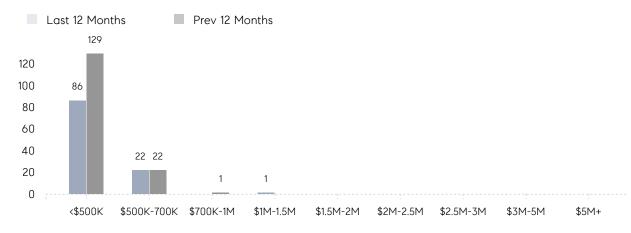
#### OCTOBER 2022

#### Monthly Inventory



#### Contracts By Price Range





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October 2022

Long Hill Market Insights

# Long Hill

OCTOBER 2022

UNDER CONTRACT

14 Total Properties



Median Price

27%

Increase From Oct 2021

-20% -20% Decrease From Oct 2021 Oct 2021

Decrease From

-46%

Properties

UNITS SOLD

7

Total

Decrease From Oct 2021

-16% -8% Decrease From

\$564K \$615K

Average Price

Oct 2021

Median

Price

Decrease From Oct 2021

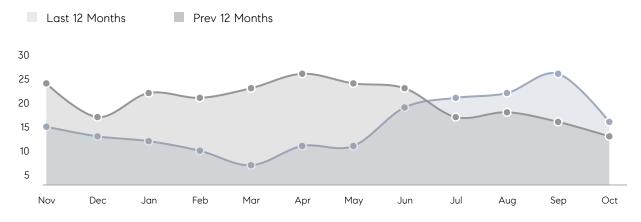
#### **Property Statistics**

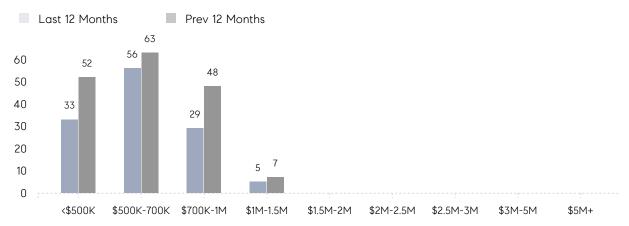
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	31	25	24%
	% OF ASKING PRICE	102%	100%	
	AVERAGE SOLD PRICE	\$564,143	\$670,365	-15.8%
	# OF CONTRACTS	14	11	27.3%
	NEW LISTINGS	6	10	-40%
Houses	AVERAGE DOM	34	29	17%
	% OF ASKING PRICE	102%	100%	
	AVERAGE SOLD PRICE	\$555,667	\$779,361	-29%
	# OF CONTRACTS	13	9	44%
	NEW LISTINGS	5	8	-37%
Condo/Co-op/TH	AVERAGE DOM	11	14	-21%
	% OF ASKING PRICE	106%	101%	
	AVERAGE SOLD PRICE	\$615,000	\$425,125	45%
	# OF CONTRACTS	1	2	-50%
	NEW LISTINGS	1	2	-50%

# Long Hill

#### OCTOBER 2022

#### Monthly Inventory





#### Contracts By Price Range



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October 2022

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# Lyndhurst Market Insights

# Lyndhurst

OCTOBER 2022

UNDER CONTRACT

7 Total Properties

-42%

\$603K \$578K Median Average Price Price

42%

Decrease From Increase From Oct 2021

Oct 2021

47% Increase From Oct 2021

14%

8

Total

Properties

Increase From Oct 2021

UNITS SOLD

8% Increase From

\$525K

Average

Oct 2021

Price

Increase From Oct 2021

\$568K

Median

Price

6%

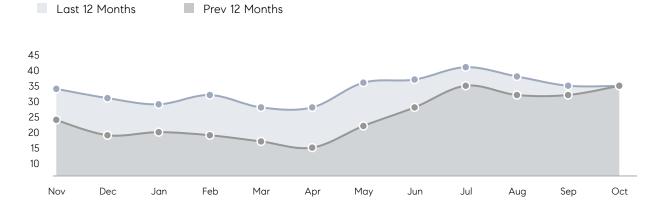
#### **Property Statistics**

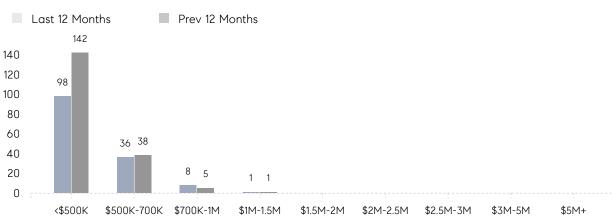
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	39	28	39%
	% OF ASKING PRICE	102%	101%	
	AVERAGE SOLD PRICE	\$525,663	\$487,557	7.8%
	# OF CONTRACTS	7	12	-41.7%
	NEW LISTINGS	9	14	-36%
Houses	AVERAGE DOM	40	22	82%
	% OF ASKING PRICE	102%	101%	
	AVERAGE SOLD PRICE	\$552,900	\$509,000	9%
	# OF CONTRACTS	7	10	-30%
	NEW LISTINGS	8	8	0%
Condo/Co-op/TH	AVERAGE DOM	30	44	-32%
	% OF ASKING PRICE	103%	100%	
	AVERAGE SOLD PRICE	\$335,000	\$433,950	-23%
	# OF CONTRACTS	0	2	0%
	NEW LISTINGS	1	6	-83%

# Lyndhurst

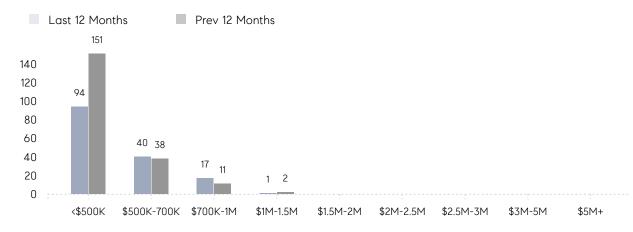
#### OCTOBER 2022

#### Monthly Inventory





#### Contracts By Price Range



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October 2022

Madison Market Insights

## Madison

OCTOBER 2022

UNDER CONTRACT

9 Total Properties \$1.0M Average Price

\$895K Median Price

-31% Decrease From Oct 2021 34% Increase From Oct 2021 33% Increase From Oct 2021 13%

Properties

UNITS SOLD

9

Total

Increase From Oct 2021

1% Change From Oct 2021

\$774K

Average Price

> 1% Increase From Oct 2021

\$766K

Median

Price

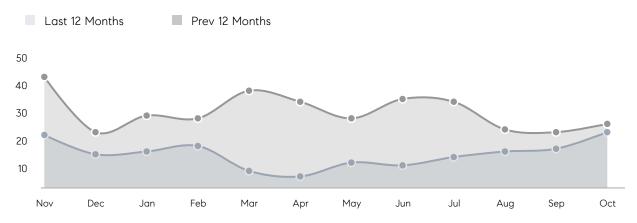
#### **Property Statistics**

		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	26	29	-10%
	% OF ASKING PRICE	103%	98%	
	AVERAGE SOLD PRICE	\$774,778	\$767,188	1.0%
	# OF CONTRACTS	9	13	-30.8%
	NEW LISTINGS	15	21	-29%
Houses	AVERAGE DOM	22	27	-19%
	% OF ASKING PRICE	103%	98%	
	AVERAGE SOLD PRICE	\$814,125	\$814,286	0%
	# OF CONTRACTS	6	12	-50%
	NEW LISTINGS	11	15	-27%
Condo/Co-op/TH	AVERAGE DOM	62	48	29%
	% OF ASKING PRICE	97%	97%	
	AVERAGE SOLD PRICE	\$460,000	\$437,500	5%
	# OF CONTRACTS	3	1	200%
	NEW LISTINGS	4	6	-33%

# Madison

#### OCTOBER 2022

#### Monthly Inventory





#### Contracts By Price Range



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October 2022

Mahwah Market Insights

# Mahwah

OCTOBER 2022

UNDER CONTRACT

20Total

Properties

\$597K Average Price

\$504K Median Price

-62% Decrease From Change From Oct 2021

1% Oct 2021 -3% Decrease From Oct 2021

-38% Decrease From

UNITS SOLD

28

Total

Properties

Oct 2021 Oct 2021

-3% Decrease From Decrease From Oct 2021

\$460K

Median

Price

\$601K

Average Price

-7%

**Property Statistics** 

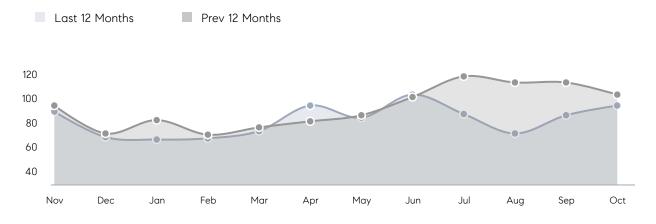
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	34	36	-6%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$601,962	\$646,224	-6.8%
	# OF CONTRACTS	20	53	-62.3%
	NEW LISTINGS	27	47	-43%
Houses	AVERAGE DOM	56	50	12%
	% OF ASKING PRICE	101%	98%	
	AVERAGE SOLD PRICE	\$848,160	\$971,543	-13%
	# OF CONTRACTS	9	21	-57%
	NEW LISTINGS	19	19	0%
Condo/Co-op/TH	AVERAGE DOM	17	26	-35%
	% OF ASKING PRICE	102%	100%	
	AVERAGE SOLD PRICE	\$417,313	\$429,344	-3%
	# OF CONTRACTS	11	32	-66%
	NEW LISTINGS	8	28	-71%

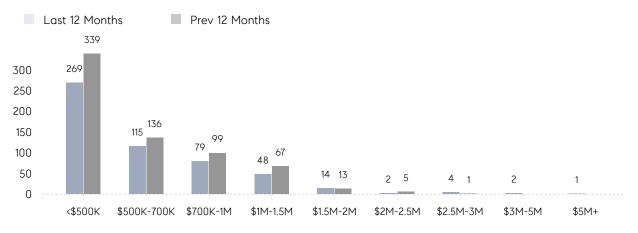
Compass New Jersey Monthly Market Insights

# Mahwah

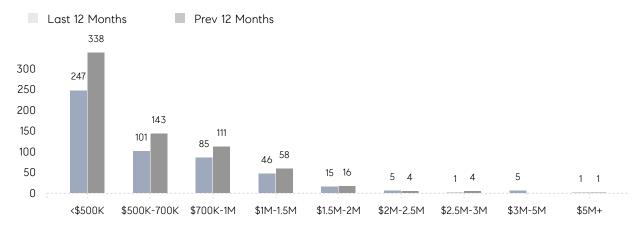
#### OCTOBER 2022

#### Monthly Inventory





#### Contracts By Price Range



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October 2022

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# Mantoloking Market Insights

# Mantoloking

OCTOBER 2022

UNDER CONTRACT

UNITS SOLD

<b>2</b>	\$2.7M	<b>\$2.7M</b>	0
Total	Average	Median	Total
Properties	Price	Price	Properties
0%	-17%	-17%	0%

Oct 2021

Change From Decrease From Decrease From Oct 2021

Oct 2021

operties	Price
%	_
ange From	Change

\_

Average

Change FromChange FromOct 2021Oct 2021

Change From Oct 2021

Median

Price

\_

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#### **Property Statistics**

		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	2	2	0.0%
	NEW LISTINGS	2	4	-50%
Houses	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	2	2	0%
	NEW LISTINGS	2	4	-50%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

# Mantoloking

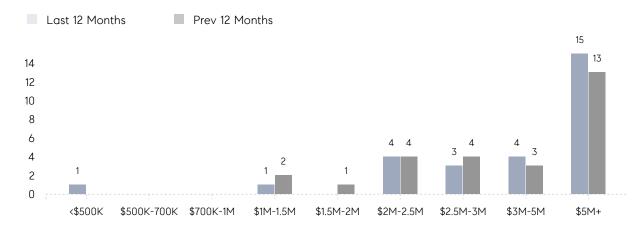
#### OCTOBER 2022

#### Monthly Inventory



#### Contracts By Price Range





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COMPASS

October 2022

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# Maplewood Market Insights

## Maplewood

OCTOBER 2022

UNDER CONTRACT

26 Total Properties



\$772K Median Price

-24%

Oct 2021

11% Decrease From Increase From Oct 2021

19% Increase From Oct 2021

Properties 5%

21

Total

UNITS SOLD

Increase From Oct 2021

14% Increase From

**\$715**K

Average Price

Oct 2021

8% Increase From Oct 2021

\$710K

Median

Price

#### **Property Statistics**

		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	23	19	21%
	% OF ASKING PRICE	105%	105%	
	AVERAGE SOLD PRICE	\$715,000	\$627,380	14.0%
	# OF CONTRACTS	26	34	-23.5%
	NEW LISTINGS	31	31	0%
Houses	AVERAGE DOM	18	20	-10%
	% OF ASKING PRICE	106%	106%	
	AVERAGE SOLD PRICE	\$764,167	\$704,918	8%
	# OF CONTRACTS	24	30	-20%
	NEW LISTINGS	26	30	-13%
Condo/Co-op/TH	AVERAGE DOM	53	14	279%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$420,000	\$188,000	123%
	# OF CONTRACTS	2	4	-50%
	NEW LISTINGS	5	1	400%

# Maplewood

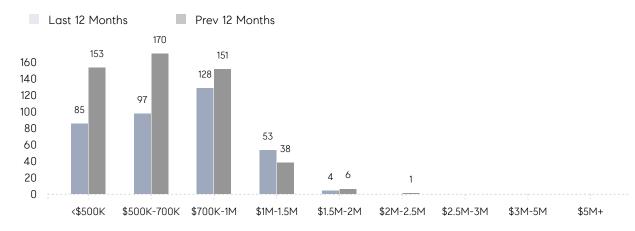
#### OCTOBER 2022

#### Monthly Inventory





#### Contracts By Price Range



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October 2022

Maywood Market Insights

# Maywood

OCTOBER 2022

UNDER CONTRACT

5 Total Properties



\$549K Median Price

-67%

Oct 2021

24% Decrease From Increase From Oct 2021

18% Increase From Oct 2021

-50% Decrease From

UNITS SOLD

7

Total

Properties

Increase From Oct 2021 Oct 2021

20% Increase From Oct 2021

Median

Price

\$565K

\$506K

Average Price

4%

## **Property Statistics**

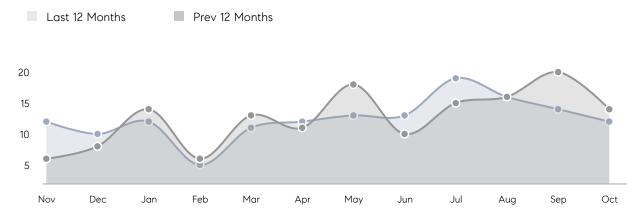
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	29	32	-9%
	% OF ASKING PRICE	99%	100%	
	AVERAGE SOLD PRICE	\$506,786	\$489,411	3.6%
	# OF CONTRACTS	5	15	-66.7%
	NEW LISTINGS	5	8	-37%
Houses	AVERAGE DOM	29	32	-9%
	% OF ASKING PRICE	99%	100%	
	AVERAGE SOLD PRICE	\$506,786	\$489,411	4%
	# OF CONTRACTS	5	15	-67%
	NEW LISTINGS	5	8	-37%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

Compass New Jersey Monthly Market Insights

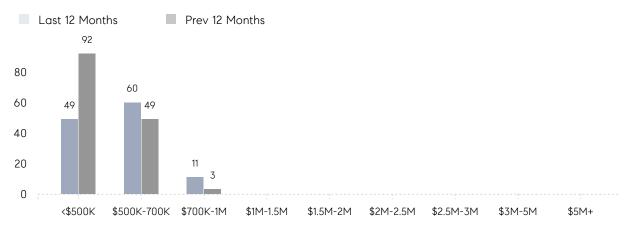
# Maywood

### OCTOBER 2022

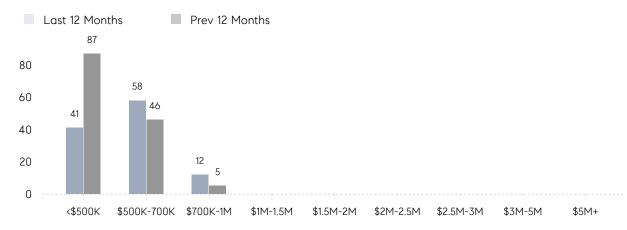
### Monthly Inventory



### Contracts By Price Range



### Listings By Price Range



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COMPASS

October 2022

Mendham Borough Market Insights

# Mendham Borough

OCTOBER 2022

UNDER CONTRACT

UNITS SOLD

<b>3</b>	<b>\$799K</b>	<b>\$875K</b>	6	<b>\$762K</b>	<b>\$793K</b>
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-57%	-23%	9%	-25%	-2%	14%
Decrease From	Decrease From	Increase From	Decrease From	Decrease From	Increase From
Oct 2021					

## **Property Statistics**

		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	31	64	-52%
	% OF ASKING PRICE	102%	99%	
	AVERAGE SOLD PRICE	\$762,833	\$776,438	-1.8%
	# OF CONTRACTS	3	7	-57.1%
	NEW LISTINGS	2	12	-83%
Houses	AVERAGE DOM	31	72	-57%
	% OF ASKING PRICE	102%	98%	
	AVERAGE SOLD PRICE	\$762,833	\$827,357	-8%
	# OF CONTRACTS	3	7	-57%
	NEW LISTINGS	1	10	-90%
Condo/Co-op/TH	AVERAGE DOM	-	8	-
	% OF ASKING PRICE	-	101%	
	AVERAGE SOLD PRICE	-	\$420,000	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	1	2	-50%

# Mendham Borough

#### OCTOBER 2022

#### Monthly Inventory





### Listings By Price Range

Contracts By Price Range



Sources: Garden State MLS, Hudson MLS, NJ MLS

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COMPASS

October 2022

# Mendham Township Market Insights

# Mendham Township

OCTOBER 2022

UNDER CONTRACT

7 Total Properties \$1.5M Average Price

\$1.4M Median Price

-12%

-2% Decrease From Decrease From Oct 2021 Oct 2021

Oct 2021

52% Increase From -57% Decrease From

UNITS SOLD

3

Total

Properties

Oct 2021 Oct 2021

\$1.1M

Average

Price

11%

39% Increase From Increase From Oct 2021

\$1.2M

Median

Price

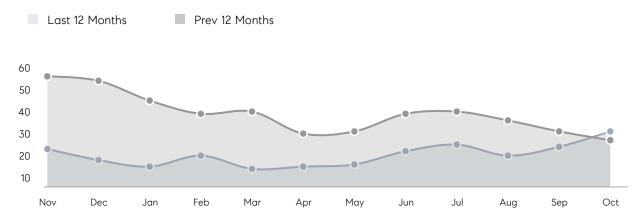
## **Property Statistics**

		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	23	51	-55%
	% OF ASKING PRICE	99%	97%	
	AVERAGE SOLD PRICE	\$1,148,333	\$1,031,286	11.3%
	# OF CONTRACTS	7	8	-12.5%
	NEW LISTINGS	15	7	114%
Houses	AVERAGE DOM	23	51	-55%
	% OF ASKING PRICE	99%	97%	
	AVERAGE SOLD PRICE	\$1,148,333	\$1,031,286	11%
	# OF CONTRACTS	7	8	-12%
	NEW LISTINGS	15	7	114%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

# Mendham Township

#### OCTOBER 2022

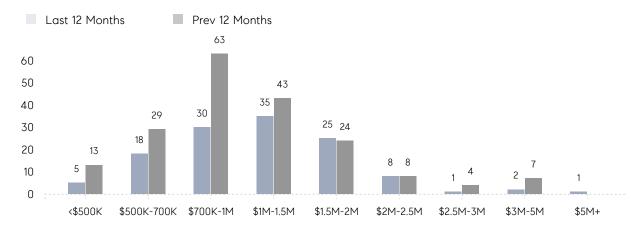
#### Monthly Inventory





### Contracts By Price Range

### Listings By Price Range



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October 2022

# Metuchen Borough Market Insights

# Metuchen Borough

OCTOBER 2022

UNDER CONTRACT

5 Total Properties \$701K Average Price

\$719K Median Price

67% Increase From Oct 2021

3% Increase From Oct 2021

15% Increase From Oct 2021

67%

Properties

5

Total

Increase From Oct 2021

-29% Oct 2021

-26% Decrease From Decrease From Oct 2021

## **Property Statistics**

		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	23	46	-50%
	% OF ASKING PRICE	105%	102%	
	AVERAGE SOLD PRICE	\$472,400	\$662,333	-28.7%
	# OF CONTRACTS	5	3	66.7%
	NEW LISTINGS	2	7	-71%
Houses	AVERAGE DOM	30	46	-35%
	% OF ASKING PRICE	103%	102%	
	AVERAGE SOLD PRICE	\$498,333	\$662,333	-25%
	# OF CONTRACTS	4	2	100%
	NEW LISTINGS	1	5	-80%
Condo/Co-op/TH	AVERAGE DOM	13	-	-
	% OF ASKING PRICE	107%	-	
	AVERAGE SOLD PRICE	\$433,500	-	-
	# OF CONTRACTS	1	1	0%
	NEW LISTINGS	1	2	-50%

UNITS SOLD

\$472K Average Price

\$490K Median

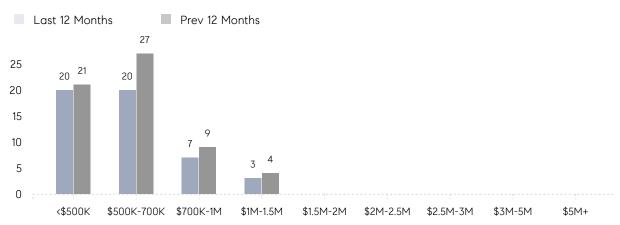
Price

# Metuchen Borough

#### OCTOBER 2022

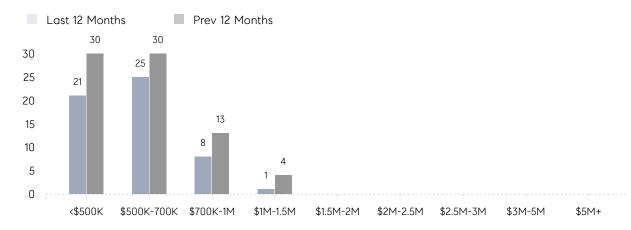
### Monthly Inventory





### Contracts By Price Range

### Listings By Price Range



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October 2022

# Midland Park Market Insights

# Midland Park

OCTOBER 2022

UNDER CONTRACT

5 Total Properties



Median Price

-50%

Oct 2021

-10% Decrease From Decrease From Decrease From Oct 2021

-4% Oct 2021 -43%

Properties

UNITS SOLD

4

Total

Decrease From Increase From Oct 2021 Oct 2021

29%

\$837K

Average

Price

44% Increase From Oct 2021

\$862K

Median

Price

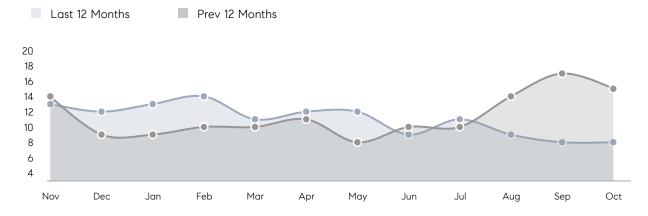
## **Property Statistics**

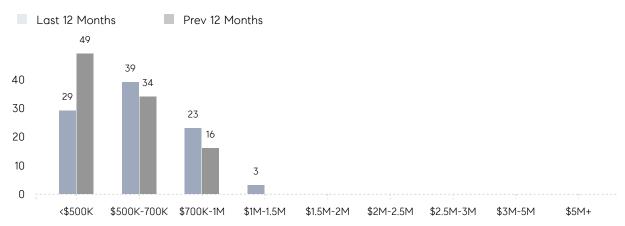
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	27	35	-23%
	% OF ASKING PRICE	98%	101%	
	AVERAGE SOLD PRICE	\$837,250	\$649,700	28.9%
	# OF CONTRACTS	5	10	-50.0%
	NEW LISTINGS	6	7	-14%
Houses	AVERAGE DOM	27	35	-23%
	% OF ASKING PRICE	98%	101%	
	AVERAGE SOLD PRICE	\$837,250	\$649,700	29%
	# OF CONTRACTS	5	10	-50%
	NEW LISTINGS	6	7	-14%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

# Midland Park

#### OCTOBER 2022

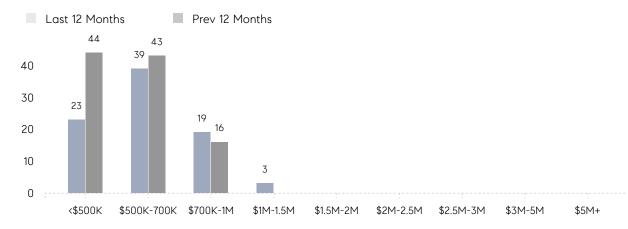
#### Monthly Inventory





### Contracts By Price Range

### Listings By Price Range



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October 2022

Millburn Market Insights

# Millburn

OCTOBER 2022

UNDER CONTRACT

11 Total Properties \$1.1M Average Price

\$999K Median Price

11%

-15% Decrease From Oct 2021

23% Increase From Oct 2021

Increase From Oct 2021

-60% Decrease From Oct 2021

UNITS SOLD

4

Total

Properties

-9% Decrease From Oct 2021

Average Price

> -3% Decrease From Oct 2021

Median

Price

**\$842K \$826K** 

## **Property Statistics**

		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	64	16	300%
	% OF ASKING PRICE	102%	100%	
	AVERAGE SOLD PRICE	\$842,000	\$925,250	-9.0%
	# OF CONTRACTS	11	13	-15.4%
	NEW LISTINGS	7	12	-42%
Houses	AVERAGE DOM	45	16	181%
	% OF ASKING PRICE	103%	100%	
	AVERAGE SOLD PRICE	\$1,017,667	\$925,250	10%
	# OF CONTRACTS	9	10	-10%
	NEW LISTINGS	5	11	-55%
Condo/Co-op/TH	AVERAGE DOM	121	-	-
	% OF ASKING PRICE	99%	-	
	AVERAGE SOLD PRICE	\$315,000	-	-
	# OF CONTRACTS	2	3	-33%
	NEW LISTINGS	2	1	100%

# Millburn

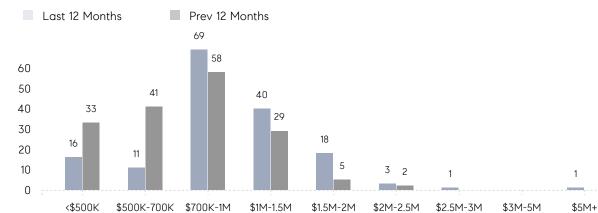
#### OCTOBER 2022

### Monthly Inventory





### Contracts By Price Range



### Listings By Price Range

Sources: Garden State MLS, Hudson MLS, NJ MLS

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October 2022

Montclair Market Insights

# Montclair

OCTOBER 2022

UNDER CONTRACT

37 Total Properties



\$624K Median Price

-14%

Decrease From Decrease From Oct 2021

-8% -13% Oct 2021

Decrease From Oct 2021

-32%

UNITS SOLD

28

Total

Properties

Decrease From Oct 2021 Oct 2021

-4% Decrease From Increase From Oct 2021

\$675K

Median

Price

\$858K

Average

Price

3%

## **Property Statistics**

		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	28	33	-15%
	% OF ASKING PRICE	112%	109%	
	AVERAGE SOLD PRICE	\$858,271	\$836,145	2.6%
	# OF CONTRACTS	37	43	-14.0%
	NEW LISTINGS	28	43	-35%
Houses	AVERAGE DOM	24	26	-8%
	% OF ASKING PRICE	116%	113%	
	AVERAGE SOLD PRICE	\$1,156,175	\$1,036,648	12%
	# OF CONTRACTS	28	34	-18%
	NEW LISTINGS	23	30	-23%
Condo/Co-op/TH	AVERAGE DOM	33	49	-33%
	% OF ASKING PRICE	106%	100%	
	AVERAGE SOLD PRICE	\$461,067	\$289,318	59%
	# OF CONTRACTS	9	9	0%
	NEW LISTINGS	5	13	-62%

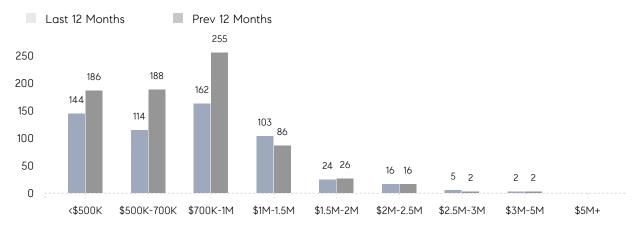
Compass New Jersey Monthly Market Insights

# Montclair

#### OCTOBER 2022

### Monthly Inventory





### Contracts By Price Range



## Listings By Price Range

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October 2022

Montvale Market Insights

## Montvale

OCTOBER 2022

UNDER CONTRACT

UNITS SOLD

14

Total

Properties

\$884K \$799K 11 Median Total Average Properties Price Price

0% Change From Oct 2021

28% Increase From Oct 2021

29% Increase From Oct 2021

-7% Decrease From Oct 2021

16% Increase From

\$786K

Average Price

20%

Oct 2021

Increase From Oct 2021

\$724K

Median

Price

## **Property Statistics**

		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	40	42	-5%
	% OF ASKING PRICE	99%	100%	
	AVERAGE SOLD PRICE	\$786,170	\$653,121	20.4%
	# OF CONTRACTS	11	11	0.0%
	NEW LISTINGS	11	20	-45%
Houses	AVERAGE DOM	29	69	-58%
	% OF ASKING PRICE	99%	101%	
	AVERAGE SOLD PRICE	\$866,875	\$712,429	22%
	# OF CONTRACTS	5	8	-37%
	NEW LISTINGS	5	9	-44%
Condo/Co-op/TH	AVERAGE DOM	54	19	184%
	% OF ASKING PRICE	98%	99%	
	AVERAGE SOLD PRICE	\$678,564	\$601,228	13%
	# OF CONTRACTS	6	3	100%
	NEW LISTINGS	6	11	-45%

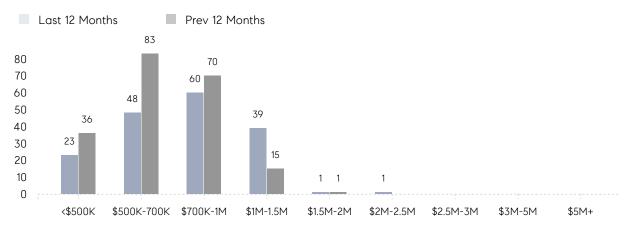
## Montvale

#### OCTOBER 2022

### Monthly Inventory

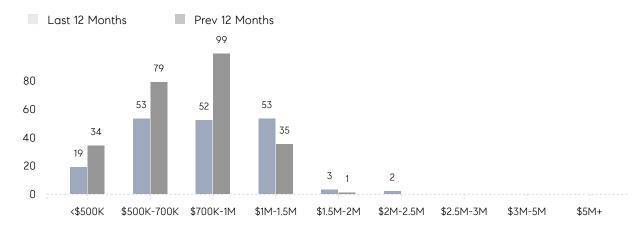






### Contracts By Price Range

### Listings By Price Range



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October 2022

Montville Market Insights

# Montville

OCTOBER 2022

UNDER CONTRACT

14 Total Properties \$679K Average Price

\$659K Median Price

-30%

-14% Decrease From Decrease From Oct 2021 Oct 2021

-8% Decrease From Oct 2021

-48%

Properties

15

Total

Decrease From Oct 2021 Oct 2021

6% 13% Increase From

\$768K

Average Price

> Increase From Oct 2021

\$675K

Median

Price

## **Property Statistics**

		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	27	27	0%
	% OF ASKING PRICE	103%	102%	
	AVERAGE SOLD PRICE	\$768,277	\$678,500	13.2%
	# OF CONTRACTS	14	20	-30.0%
	NEW LISTINGS	14	17	-18%
Houses	AVERAGE DOM	22	29	-24%
	% OF ASKING PRICE	103%	102%	
	AVERAGE SOLD PRICE	\$851,115	\$728,225	17%
	# OF CONTRACTS	10	19	-47%
	NEW LISTINGS	12	14	-14%
Condo/Co-op/TH	AVERAGE DOM	37	24	54%
	% OF ASKING PRICE	103%	102%	
	AVERAGE SOLD PRICE	\$602,602	\$568,000	6%
	# OF CONTRACTS	4	1	300%
	NEW LISTINGS	2	3	-33%

Sources: Garden State MLS, Hudson MLS, NJ MLS

UNITS SOLD

# Montville

#### OCTOBER 2022

### Monthly Inventory





## Contracts By Price Range



## Listings By Price Range

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COMPASS

October 2022

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# Moonachie Market Insights

# Moonachie

OCTOBER 2022

#### UNDER CONTRACT

UNITS SOLD

0	–	–	<b>1</b>	\$60.0K	\$60.0K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
0%	–	–	-67%	-61%	-25%
Change From	Change From	Change From	Decrease From	Decrease From	Decrease From
Oct 2021	Oct 2021	Oct 2021	Oct 2021	Oct 2021	Oct 2021

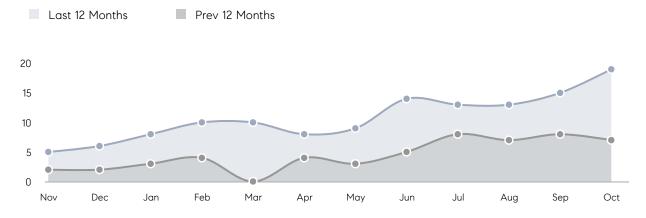
# **Property Statistics**

		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	48	61	-21%
	% OF ASKING PRICE	108%	87%	
	AVERAGE SOLD PRICE	\$60,000	\$154,333	-61.1%
	# OF CONTRACTS	0	3	0.0%
	NEW LISTINGS	5	3	67%
Houses	AVERAGE DOM	48	61	-21%
	% OF ASKING PRICE	108%	87%	
	AVERAGE SOLD PRICE	\$60,000	\$154,333	-61%
	# OF CONTRACTS	0	3	0%
	NEW LISTINGS	5	3	67%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

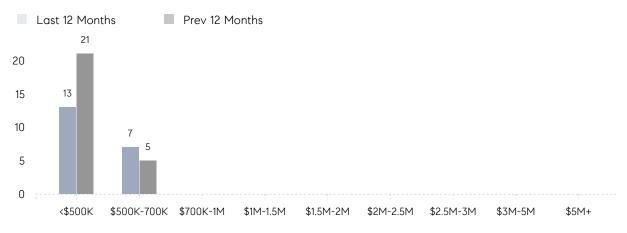
# Moonachie

#### OCTOBER 2022

## Monthly Inventory



## Contracts By Price Range





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October 2022

# Morris Plains Market Insights

# **Morris** Plains

OCTOBER 2022

UNDER CONTRACT

11 Total Properties



\$700K Median Price

-27% Oct 2021

52% Decrease From Increase From Oct 2021

45% Increase From Oct 2021

Properties 14%

8

Total

UNITS SOLD

Increase From Oct 2021

1%

Increase From

Oct 2021

\$508K

Average

Price

25% Increase From Oct 2021

\$517K

Median

Price

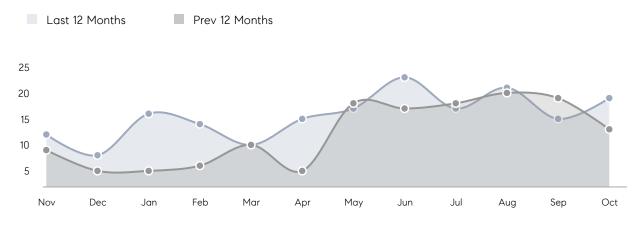
## **Property Statistics**

		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	38	19	100%
	% OF ASKING PRICE	102%	100%	
	AVERAGE SOLD PRICE	\$508,874	\$503,286	1.1%
	# OF CONTRACTS	11	15	-26.7%
	NEW LISTINGS	19	12	58%
Houses	AVERAGE DOM	63	23	174%
	% OF ASKING PRICE	103%	100%	
	AVERAGE SOLD PRICE	\$578,500	\$573,000	1%
	# OF CONTRACTS	5	8	-37%
	NEW LISTINGS	6	3	100%
Condo/Co-op/TH	AVERAGE DOM	12	10	20%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$439,248	\$329,000	34%
	# OF CONTRACTS	6	7	-14%
	NEW LISTINGS	13	9	44%

# Morris Plains

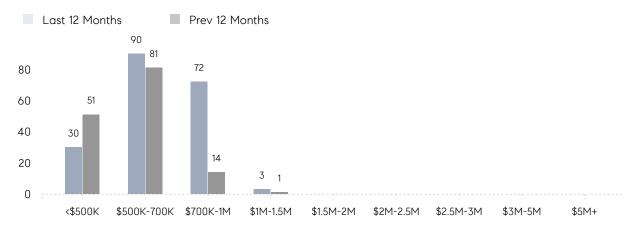
#### OCTOBER 2022

## Monthly Inventory





## Contracts By Price Range



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October 2022

# Morris Township Market Insights

# Morris Township

OCTOBER 2022

UNDER CONTRACT

30 Total Properties



\$799K Median Price

-12% Decrease From Oct 2021

38% Increase From Oct 2021

38% Increase From Oct 2021

-43%

Properties

UNITS SOLD

21

Total

Decrease From Oct 2021 Oct 2021

11% Increase From

\$829K

Average

27%

Price

Increase From Oct 2021

\$740K

Median

Price

# **Property Statistics**

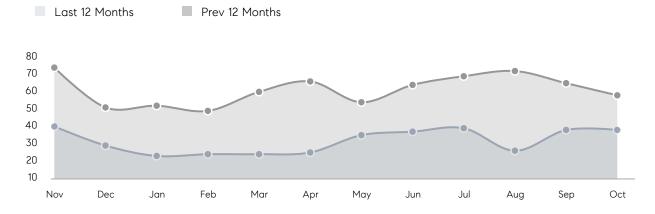
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	40	29	38%
	% OF ASKING PRICE	99%	101%	
	AVERAGE SOLD PRICE	\$829,791	\$653,269	27.0%
	# OF CONTRACTS	30	34	-11.8%
	NEW LISTINGS	32	36	-11%
Houses	AVERAGE DOM	38	35	9%
	% OF ASKING PRICE	98%	101%	
	AVERAGE SOLD PRICE	\$894,571	\$715,029	25%
	# OF CONTRACTS	25	28	-11%
	NEW LISTINGS	26	27	-4%
Condo/Co-op/TH	AVERAGE DOM	43	20	115%
	% OF ASKING PRICE	101%	100%	
	AVERAGE SOLD PRICE	\$700,229	\$562,687	24%
	# OF CONTRACTS	5	6	-17%
	NEW LISTINGS	6	9	-33%

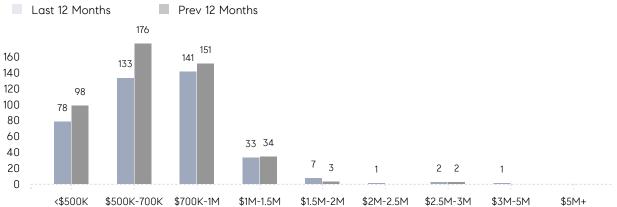
# Compass New Jersey Monthly Market Insights

# Morris Township

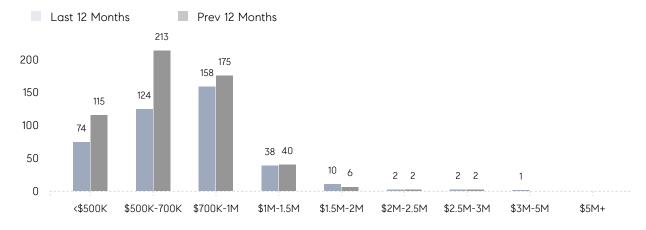
#### OCTOBER 2022

#### Monthly Inventory





# Contracts By Price Range



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October 2022

# Morristown Market Insights

# Morristown

OCTOBER 2022

UNDER CONTRACT

UNITS SOLD

7	\$700K	\$629K	<b>7</b>	<b>\$700K</b>	\$640K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-46%	4%	15%	-56%	-24%	11%
Decrease From	Increase From	Increase From	Decrease From	Decrease From	Increase From
Oct 2021					

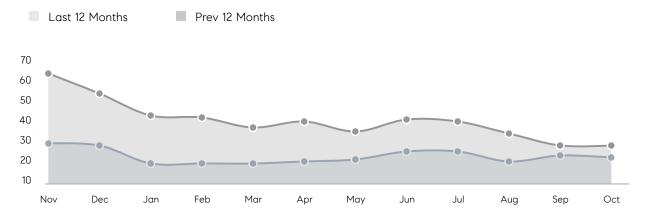
# **Property Statistics**

		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	27	39	-31%
	% OF ASKING PRICE	102%	100%	
	AVERAGE SOLD PRICE	\$700,571	\$918,919	-23.8%
	# OF CONTRACTS	7	13	-46.2%
	NEW LISTINGS	8	17	-53%
Houses	AVERAGE DOM	19	43	-56%
	% OF ASKING PRICE	105%	104%	
	AVERAGE SOLD PRICE	\$801,667	\$1,459,714	-45%
	# OF CONTRACTS	4	5	-20%
	NEW LISTINGS	4	10	-60%
Condo/Co-op/TH	AVERAGE DOM	34	35	- 3%
	% OF ASKING PRICE	99%	97%	
	AVERAGE SOLD PRICE	\$624,750	\$498,300	25%
	# OF CONTRACTS	3	8	-62%
	NEW LISTINGS	4	7	-43%

# Morristown

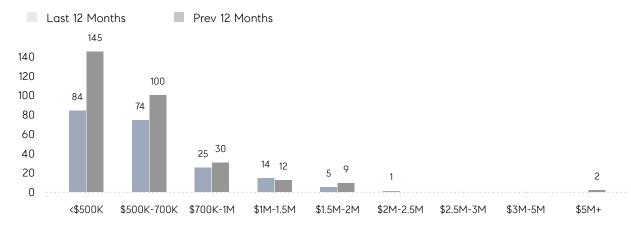
#### OCTOBER 2022

## Monthly Inventory





## Contracts By Price Range



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October 2022

# Mount Arlington Market Insights

# Mount Arlington

OCTOBER 2022

UNDER CONTRACT

8

**\$465K \$437K** Average Price

Median Price

-43%

Oct 2021

1% Decrease From Increase From Oct 2021

13% Increase From Oct 2021

-29%

UNITS SOLD

10

Total

Properties

Decrease From Increase From Oct 2021 Oct 2021

0% Change From Oct 2021

Median

Price

**\$384K \$375K** 

Average

Price

3%

# **Property Statistics**

		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	30	30	0%
	% OF ASKING PRICE	106%	100%	
	AVERAGE SOLD PRICE	\$384,880	\$371,993	3.5%
	# OF CONTRACTS	8	14	-42.9%
	NEW LISTINGS	11	8	38%
Houses	AVERAGE DOM	33	35	-6%
	% OF ASKING PRICE	104%	101%	
	AVERAGE SOLD PRICE	\$416,580	\$387,889	7%
	# OF CONTRACTS	5	8	-37%
	NEW LISTINGS	5	6	-17%
Condo/Co-op/TH	AVERAGE DOM	27	20	35%
	% OF ASKING PRICE	108%	100%	
	AVERAGE SOLD PRICE	\$353,180	\$343,380	3%
	# OF CONTRACTS	3	6	-50%
	NEW LISTINGS	6	2	200%

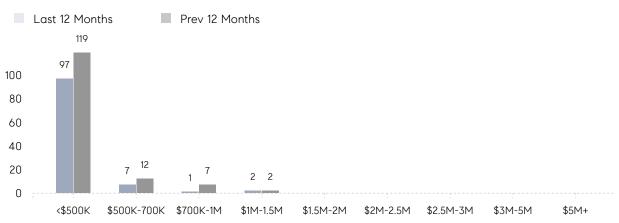
Total Properties

# Mount Arlington

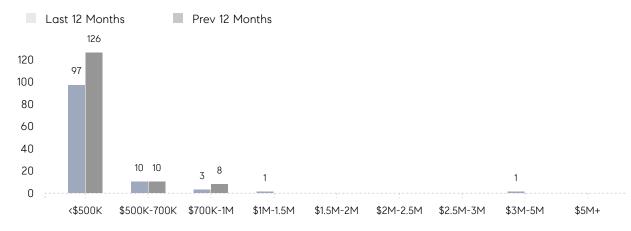
#### OCTOBER 2022

## Monthly Inventory





## Contracts By Price Range



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October 2022

# Mountain Lakes Market Insights

# Mountain Lakes

OCTOBER 2022

UNDER CONTRACT

7 Total Properties \$1.0M Average Price

\$1.0M Median Price

75% Increase From Oct 2021

31% Increase From Oct 2021 40% Increase From Oct 2021 100%

Properties

4

Total

UNITS SOLD

Increase From Increase Oct 2021 Oct 2021

45% 48% Increase From Increase

\$1.1M

Average

Price

Increase From Oct 2021

\$1.1M

Median

Price

# **Property Statistics**

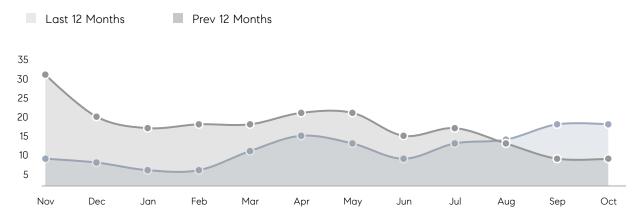
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	20	43	-53%
	% OF ASKING PRICE	100%	104%	
	AVERAGE SOLD PRICE	\$1,120,000	\$770,000	45.5%
	# OF CONTRACTS	7	4	75.0%
	NEW LISTINGS	8	8	0%
Houses	AVERAGE DOM	20	43	-53%
	% OF ASKING PRICE	100%	104%	
	AVERAGE SOLD PRICE	\$1,120,000	\$770,000	45%
	# OF CONTRACTS	7	3	133%
	NEW LISTINGS	8	7	14%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	0	1	0%

Compass New Jersey Monthly Market Insights

# Mountain Lakes

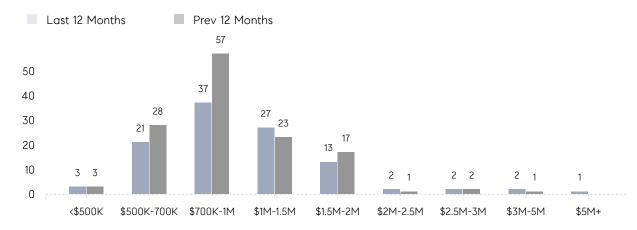
OCTOBER 2022

## Monthly Inventory





## Contracts By Price Range



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October 2022

# Mountainside Market Insights

# Mountainside

OCTOBER 2022

UNDER CONTRACT

2 Total Properties \$1.0M Average Price

-71% Decrease From Increase From Oct 2021

40% Oct 2021

67% Increase From Oct 2021

\$1.0M

Median

Price

-67%

Properties

3

Total

UNITS SOLD

Decrease From Oct 2021 Oct 2021

5% Decrease From Increase From

\$686K \$735K

Average Price

-13%

Oct 2021

Median

Price

## **Property Statistics**

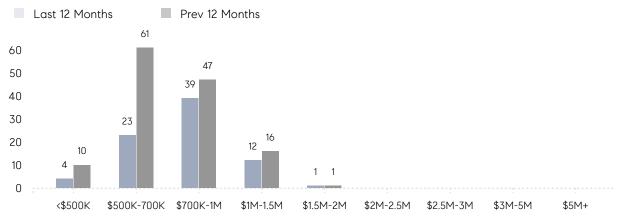
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	32	16	100%
	% OF ASKING PRICE	101%	100%	
	AVERAGE SOLD PRICE	\$686,667	\$785,667	-12.6%
	# OF CONTRACTS	2	7	-71.4%
	NEW LISTINGS	9	7	29%
Houses	AVERAGE DOM	32	16	100%
	% OF ASKING PRICE	101%	100%	
	AVERAGE SOLD PRICE	\$686,667	\$785,667	-13%
	# OF CONTRACTS	2	7	-71%
	NEW LISTINGS	9	7	29%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

# Mountainside

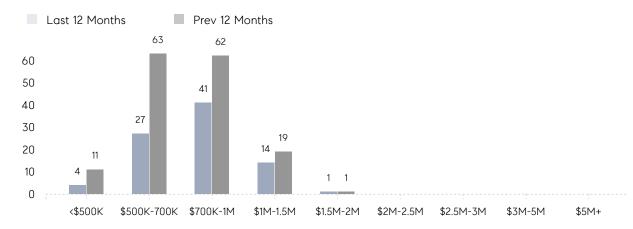
#### OCTOBER 2022

## Monthly Inventory





# Contracts By Price Range



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October 2022

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# New Milford Market Insights

# New Milford

OCTOBER 2022

UNDER CONTRACT

UNITS SOLD

16	\$635K	\$589K	6	\$565K	\$520K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
7%	17%	18%	-60%	-3%	8%
Increase From	Increase From	Increase From	Decrease From	Decrease From	Increase From
Oct 2021					

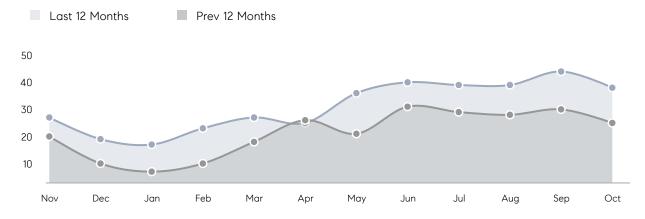
# **Property Statistics**

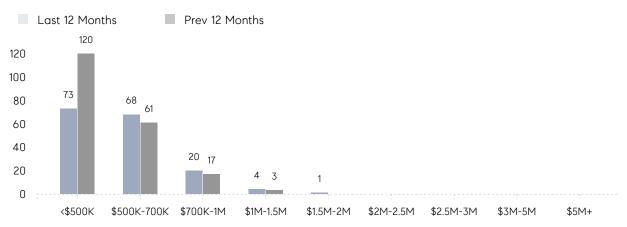
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	30	37	-19%
	% OF ASKING PRICE	97%	96%	
	AVERAGE SOLD PRICE	\$565,417	\$583,733	-3.1%
	# OF CONTRACTS	16	15	6.7%
	NEW LISTINGS	9	8	13%
Houses	AVERAGE DOM	31	37	-16%
	% OF ASKING PRICE	98%	96%	
	AVERAGE SOLD PRICE	\$585,500	\$583,733	0%
	# OF CONTRACTS	15	14	7%
	NEW LISTINGS	9	7	29%
Condo/Co-op/TH	AVERAGE DOM	26	-	-
	% OF ASKING PRICE	96%	-	
	AVERAGE SOLD PRICE	\$465,000	-	-
	# OF CONTRACTS	1	1	0%
	NEW LISTINGS	0	1	0%

# New Milford

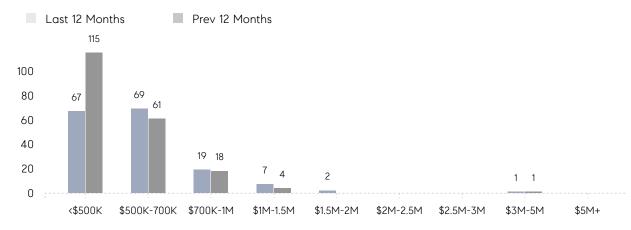
#### OCTOBER 2022

## Monthly Inventory





## Contracts By Price Range



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COMPASS

October 2022

# New Providence Market Insights

# New Providence

OCTOBER 2022

UNDER CONTRACT

UNITS SOLD

<b>13</b>	<b>\$783K</b>	<b>\$789K</b>	<b>8</b>	<b>\$730K</b>	\$652K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
18%	3%	7%	-47%	5%	-1%
Increase From	Increase From	Increase From	Decrease From	Increase From	Decrease From
Oct 2021					

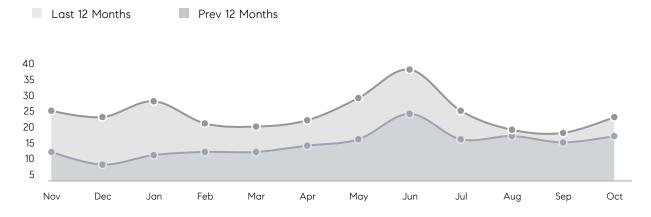
# **Property Statistics**

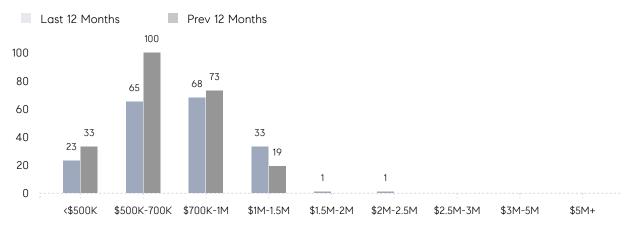
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	34	33	3%
	% OF ASKING PRICE	103%	101%	
	AVERAGE SOLD PRICE	\$730,000	\$692,867	5.4%
	# OF CONTRACTS	13	11	18.2%
	NEW LISTINGS	15	19	-21%
Houses	AVERAGE DOM	28	30	-7%
	% OF ASKING PRICE	104%	102%	
	AVERAGE SOLD PRICE	\$790,833	\$712,923	11%
	# OF CONTRACTS	11	11	0%
	NEW LISTINGS	9	16	-44%
Condo/Co-op/TH	AVERAGE DOM	51	51	0%
	% OF ASKING PRICE	102%	98%	
	AVERAGE SOLD PRICE	\$547,500	\$562,500	-3%
	# OF CONTRACTS	2	0	0%
	NEW LISTINGS	6	3	100%

# New Providence

#### OCTOBER 2022

## Monthly Inventory





## Contracts By Price Range



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October 2022

Newark Market Insights

Newark

#### OCTOBER 2022

UNDER CONTRACT

UNITS SOLD

\$386K \$359K 47 67 Median Total Total Average Properties Price Price Properties 7% 5% 18%

Increase From Oct 2021

Increase From Oct 2021

Increase From Oct 2021

-20%

Decrease From Increase From Oct 2021 Oct 2021

6%

\$334K

Average Price

3%

Increase From Oct 2021

\$330K

Median

Price

### **Property Statistics**

		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	49	53	-8%
	% OF ASKING PRICE	100%	104%	
	AVERAGE SOLD PRICE	\$334,957	\$325,285	3.0%
	# OF CONTRACTS	67	64	4.7%
	NEW LISTINGS	74	109	-32%
Houses	AVERAGE DOM	51	50	2%
	% OF ASKING PRICE	101%	107%	
	AVERAGE SOLD PRICE	\$347,919	\$348,179	0%
	# OF CONTRACTS	57	48	19%
	NEW LISTINGS	62	88	-30%
Condo/Co-op/TH	AVERAGE DOM	41	60	-32%
	% OF ASKING PRICE	99%	98%	
	AVERAGE SOLD PRICE	\$287,000	\$280,640	2%
	# OF CONTRACTS	10	16	-37%
	NEW LISTINGS	12	21	-43%

## Newark

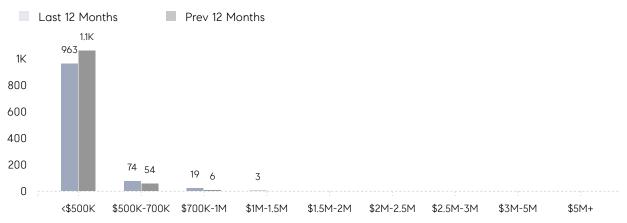
#### OCTOBER 2022

#### Monthly Inventory





### Contracts By Price Range



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COMPASS

October 2022

# North Arlington Market Insights

# North Arlington

OCTOBER 2022

UNDER CONTRACT

2 Total



Median Price

-75%

Oct 2021

Properties

-8% Oct 2021

-7% Decrease From Decrease From Decrease From Oct 2021

-42%

7

Total

Properties

Decrease From Increase From Oct 2021 Oct 2021

10% -10%

Average

Price

\$466K \$375K

Median

Price

Decrease From Oct 2021

## **Property Statistics**

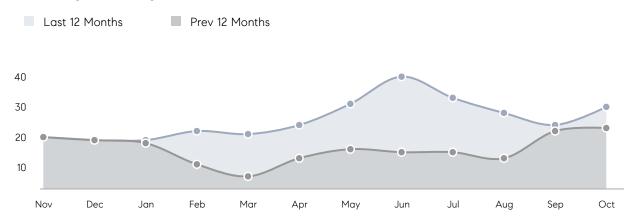
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	33	27	22%
	% OF ASKING PRICE	106%	106%	
	AVERAGE SOLD PRICE	\$466,429	\$422,500	10.4%
	# OF CONTRACTS	2	8	-75.0%
	NEW LISTINGS	8	13	-38%
Houses	AVERAGE DOM	38	27	41%
	% OF ASKING PRICE	107%	106%	
	AVERAGE SOLD PRICE	\$509,167	\$422,500	21%
	# OF CONTRACTS	2	8	-75%
	NEW LISTINGS	8	11	-27%
Condo/Co-op/TH	AVERAGE DOM	1	-	-
	% OF ASKING PRICE	100%	-	
	AVERAGE SOLD PRICE	\$210,000	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	2	0%

UNITS SOLD

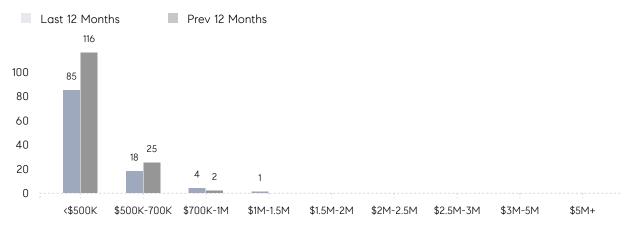
# North Arlington

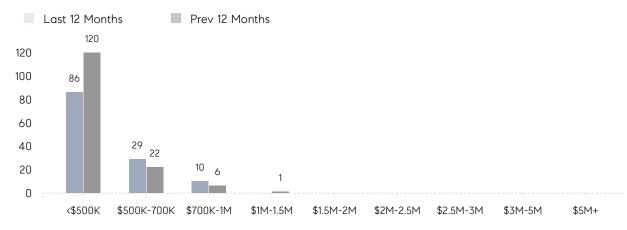
#### OCTOBER 2022

#### Monthly Inventory



### Contracts By Price Range





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COMPASS

October 2022

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# North Bergen Market Insights

# North Bergen

OCTOBER 2022

UNDER CONTRACT

19 Total \$390K Average Price

\$379K Median Price

-34%

Oct 2021

Properties

-8% Oct 2021

-9% Decrease From Decrease From Decrease From Oct 2021

-21% Decrease From

UNITS SOLD

19

Total

Properties

Oct 2021 Oct 2021

-5% Decrease From Decrease From Oct 2021

Median

Price

\$403K \$355K

Average Price

-8%

### **Property Statistics**

		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	39	38	3%
	% OF ASKING PRICE	98%	98%	
	AVERAGE SOLD PRICE	\$403,632	\$440,881	-8.4%
	# OF CONTRACTS	19	29	-34.5%
	NEW LISTINGS	23	44	-48%
Houses	AVERAGE DOM	-	25	-
	% OF ASKING PRICE	-	97%	
	AVERAGE SOLD PRICE	-	\$564,539	-
	# OF CONTRACTS	4	7	-43%
	NEW LISTINGS	3	11	-73%
Condo/Co-op/TH	AVERAGE DOM	39	47	-17%
	% OF ASKING PRICE	98%	98%	
	AVERAGE SOLD PRICE	\$403,632	\$352,554	14%
	# OF CONTRACTS	15	22	-32%
	NEW LISTINGS	20	33	-39%

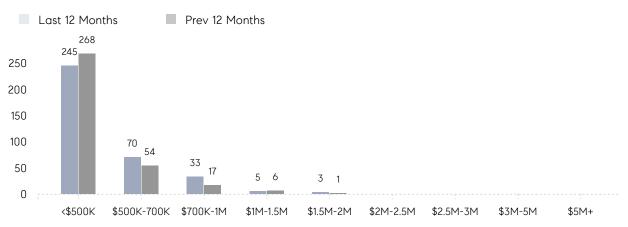
Compass New Jersey Monthly Market Insights

# North Bergen

#### OCTOBER 2022

#### Monthly Inventory





### Contracts By Price Range



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COMPASS

October 2022

# North Caldwell Market Insights

# North Caldwell

OCTOBER 2022

UNDER CONTRACT

6 Total Properties \$1.0M Average Price

\$849K Median Price

0% Change From Oct 2021 12% Increase From Oct 2021 -2% Decrease From Oct 2021 100%

Properties

6

Total

Increase From Increase Oct 2021 Oct 2021

110% 119% Increase From Increase F

Increase From Oct 2021

\$983K

Median

Price

## **Property Statistics**

		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	30	65	-54%
	% OF ASKING PRICE	108%	106%	
	AVERAGE SOLD PRICE	\$1,065,083	\$506,000	110.5%
	# OF CONTRACTS	6	6	0.0%
	NEW LISTINGS	2	10	-80%
Houses	AVERAGE DOM	18	29	-38%
	% OF ASKING PRICE	113%	109%	
	AVERAGE SOLD PRICE	\$1,341,875	\$534,500	151%
	# OF CONTRACTS	5	5	0%
	NEW LISTINGS	1	9	-89%
Condo/Co-op/TH	AVERAGE DOM	56	139	-60%
	% OF ASKING PRICE	97%	100%	
	AVERAGE SOLD PRICE	\$511,500	\$449,000	14%
	# OF CONTRACTS	1	1	0%
	NEW LISTINGS	1	1	0%

UNITS SOLD

\$1.0M Average

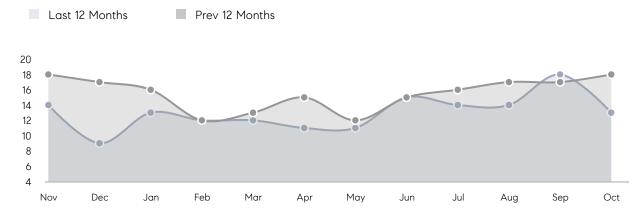
Price



# North Caldwell

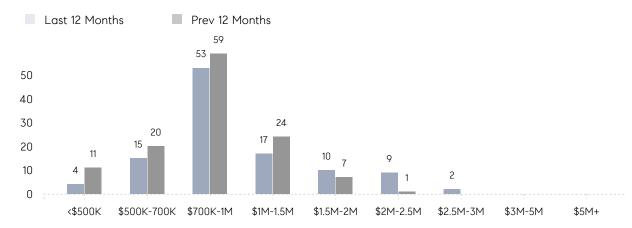
#### OCTOBER 2022

#### Monthly Inventory





### Contracts By Price Range



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COMPASS

October 2022

# North Plainfield Market Insights

# North Plainfield

OCTOBER 2022

UNDER CONTRACT

UNITS SOLD

14

Total

Properties

\$404K \$399K 21 Median Total Average Properties Price Price 24% 8%

Increase From Oct 2021

11% Increase From Oct 2021

Increase From Oct 2021

-48% Decrease From

7% Increase From Oct 2021 Oct 2021

-8% Decrease From Oct 2021

Median

Price

\$400K \$377K

Average Price

## **Property Statistics**

		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	66	35	89%
	% OF ASKING PRICE	102%	102%	
	AVERAGE SOLD PRICE	\$400,236	\$372,554	7.4%
	# OF CONTRACTS	21	17	23.5%
	NEW LISTINGS	19	18	6%
Houses	AVERAGE DOM	73	31	135%
	% OF ASKING PRICE	102%	103%	
	AVERAGE SOLD PRICE	\$441,108	\$423,043	4%
	# OF CONTRACTS	18	15	20%
	NEW LISTINGS	16	15	7%
Condo/Co-op/TH	AVERAGE DOM	22	51	-57%
	% OF ASKING PRICE	100%	96%	
	AVERAGE SOLD PRICE	\$155,000	\$150,400	3%
	# OF CONTRACTS	3	2	50%
	NEW LISTINGS	3	3	0%

# North Plainfield

#### OCTOBER 2022

#### Monthly Inventory



### Contracts By Price Range





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October 2022

Northvale Market Insights

# Northvale

OCTOBER 2022

UNDER CONTRACT

UNITS SOLD

<b>4</b>	\$634K	<b>\$629K</b>	<b>O</b>	–	–
Total	<sup>Average</sup>	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
0%	9%	10%	0%	-	-
Change From	Increase From	Increase From	Change From	Change From	Change From
Oct 2021	Oct 2021	Oct 2021	Oct 2021	Oct 2021	Oct 2021

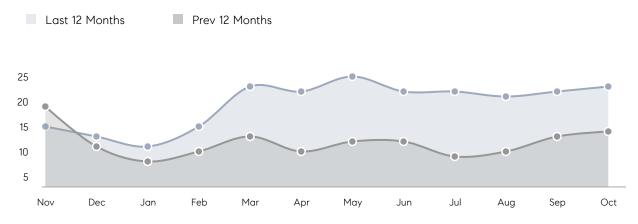
## **Property Statistics**

	Oct 2022	Oct 2021	% Change	
AVERAGE DOM	-	27	-	
% OF ASKING PRICE	-	100%		
AVERAGE SOLD PRICE	-	\$552,800	-	
# OF CONTRACTS	4	4	0.0%	
NEW LISTINGS	3	6	-50%	
AVERAGE DOM	-	28	-	
% OF ASKING PRICE	-	100%		
AVERAGE SOLD PRICE	-	\$549,750	-	
# OF CONTRACTS	3	4	-25%	
NEW LISTINGS	2	6	-67%	
AVERAGE DOM	-	22	-	
% OF ASKING PRICE	-	98%		
AVERAGE SOLD PRICE	-	\$565,000	-	
# OF CONTRACTS	1	0	0%	
NEW LISTINGS	1	0	0%	
	% OF ASKING PRICE AVERAGE SOLD PRICE # OF CONTRACTS NEW LISTINGS AVERAGE DOM % OF ASKING PRICE AVERAGE SOLD PRICE # OF CONTRACTS NEW LISTINGS AVERAGE DOM % OF ASKING PRICE AVERAGE SOLD PRICE # OF CONTRACTS	AVERAGE DOM-% OF ASKING PRICE-AVERAGE SOLD PRICE-# OF CONTRACTS4NEW LISTINGS3AVERAGE DOM-% OF ASKING PRICE-AVERAGE SOLD PRICE-# OF CONTRACTS3NEW LISTINGS2AVERAGE DOM-% OF ASKING PRICE-# OF CONTRACTS3NEW LISTINGS2AVERAGE DOM-% OF ASKING PRICE-# OF CONTRACTS1	AVERAGE DOM-27% OF ASKING PRICE-100%AVERAGE SOLD PRICE-\$552,800# OF CONTRACTS44NEW LISTINGS36AVERAGE DOM-28% OF ASKING PRICE-100%AVERAGE SOLD PRICE-\$549,750# OF CONTRACTS34NEW LISTINGS26AVERAGE DOM-22% OF ASKING PRICE-98%AVERAGE DOM-\$565,000# OF CONTRACTS10	AVERAGE DOM         -         27         -           % OF ASKING PRICE         -         100%         -           AVERAGE SOLD PRICE         -         \$552,800         -           # OF CONTRACTS         4         4         0.0%           NEW LISTINGS         3         6         -50%           AVERAGE DOM         -         28         -           % OF ASKING PRICE         -         100%         -           % OF ASKING PRICE         -         100%         -           AVERAGE SOLD PRICE         -         5549,750         -           # OF CONTRACTS         3         4         -25%           NEW LISTINGS         2         6         -67%           AVERAGE DOM         -         22         -           % OF ASKING PRICE         -         98%         -           AVERAGE DOM         -         22         -           % OF ASKING PRICE         -         98%         -           AVERAGE SOLD PRICE         -         \$565,000         -           # OF CONTRACTS         1         0         0%

# Northvale

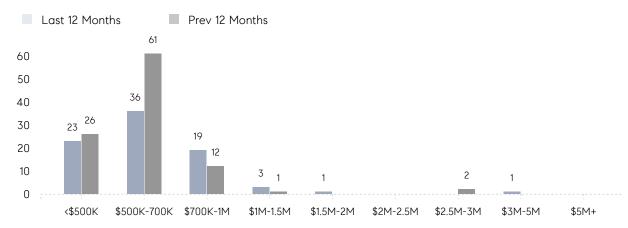
#### OCTOBER 2022

#### Monthly Inventory





### Contracts By Price Range



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October 2022

Norwood Market Insights

# Norwood

OCTOBER 2022

UNDER CONTRACT

2 Total

Properties



\$837K Median Price

-78%

Oct 2021

-1% Oct 2021

-5% Decrease From Decrease From Decrease From Oct 2021

75%

Properties

7

Total

UNITS SOLD

Increase From Oct 2021

-9% Oct 2021

**\$765K** 

Average Price

-6% Decrease From Decrease From Oct 2021

\$798K

Median

Price

## **Property Statistics**

		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	55	51	8%
	% OF ASKING PRICE	99%	101%	
	AVERAGE SOLD PRICE	\$765,238	\$840,000	-8.9%
	# OF CONTRACTS	2	9	-77.8%
	NEW LISTINGS	2	10	-80%
Houses	AVERAGE DOM	71	51	39%
	% OF ASKING PRICE	93%	101%	
	AVERAGE SOLD PRICE	\$726,667	\$840,000	-13%
	# OF CONTRACTS	0	8	0%
	NEW LISTINGS	2	9	-78%
Condo/Co-op/TH	AVERAGE DOM	43	-	-
	% OF ASKING PRICE	104%	-	
	AVERAGE SOLD PRICE	\$794,167	-	-
	# OF CONTRACTS	2	1	100%
	NEW LISTINGS	0	1	0%

# Norwood

#### OCTOBER 2022

#### Monthly Inventory





### Listings By Price Range

Contracts By Price Range



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October 2022

Nutley Market Insights

Nutley

#### OCTOBER 2022

UNDER CONTRACT

UNITS SOLD

29

Total

Properties

\$449K \$481K 34 Total Median Average Properties Price Price

-40% Decrease From Increase From Oct 2021

6% Oct 2021

Increase From Oct 2021

1%

-40%

-5% Decrease From Oct 2021 Oct 2021

-3% Decrease From

Median

Price

**\$449K \$485K** 

Average

Price

Decrease From Oct 2021

## **Property Statistics**

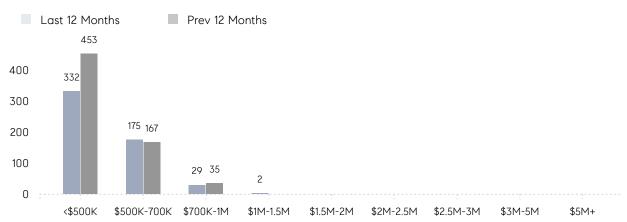
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	36	38	-5%
	% OF ASKING PRICE	104%	101%	
	AVERAGE SOLD PRICE	\$449,207	\$473,187	-5.1%
	# OF CONTRACTS	34	57	-40.4%
	NEW LISTINGS	32	47	-32%
Houses	AVERAGE DOM	39	39	0%
	% OF ASKING PRICE	103%	100%	
	AVERAGE SOLD PRICE	\$509,000	\$539,459	-6%
	# OF CONTRACTS	27	40	-32%
	NEW LISTINGS	23	28	-18%
Condo/Co-op/TH	AVERAGE DOM	30	37	-19%
	% OF ASKING PRICE	104%	102%	
	AVERAGE SOLD PRICE	\$316,333	\$250,273	26%
	# OF CONTRACTS	7	17	-59%
	NEW LISTINGS	9	19	-53%

# Nutley

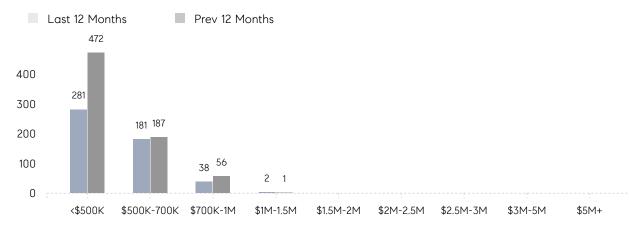
#### OCTOBER 2022

#### Monthly Inventory





### Contracts By Price Range



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October 2022

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Oakland Market Insights

# Oakland

OCTOBER 2022

UNDER CONTRACT

21 Total Properties



\$575K Median Price

-25% Decrease From

Oct 2021

21% Increase From Oct 2021 15% Increase From Oct 2021 Properties 16%

22

Total

UNITS SOLD

Increase From Oct 2021 8%

Oct 2021

Increase From

Average

Price

\$636K

16% Increase From Oct 2021

\$667K

Median

Price

## **Property Statistics**

		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	28	35	-20%
	% OF ASKING PRICE	103%	100%	
	AVERAGE SOLD PRICE	\$636,769	\$588,205	8.3%
	# OF CONTRACTS	21	28	-25.0%
	NEW LISTINGS	10	21	-52%
Houses	AVERAGE DOM	30	36	-17%
	% OF ASKING PRICE	103%	100%	
	AVERAGE SOLD PRICE	\$645,946	\$599,772	8%
	# OF CONTRACTS	19	25	-24%
	NEW LISTINGS	10	18	-44%
Condo/Co-op/TH	AVERAGE DOM	11	19	-42%
	% OF ASKING PRICE	102%	105%	
	AVERAGE SOLD PRICE	\$545,000	\$380,000	43%
	# OF CONTRACTS	2	3	-33%
	NEW LISTINGS	0	3	0%

# Oakland

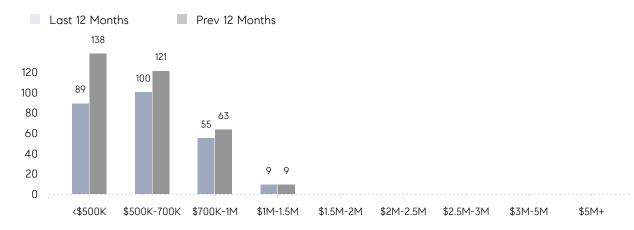
#### OCTOBER 2022

#### Monthly Inventory





### Contracts By Price Range



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COMPASS

October 2022

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# Old Tappan Market Insights

# Old Tappan

OCTOBER 2022

UNDER CONTRACT

Oct 2021

UNITS SOLD

Oct 2021

Oct 2021

\$977K

Median

-1%

Oct 2021

Price

**\$846K \$932K** \$1.1M 12 14 Median Total Total Average Average Price Properties Price Price Properties 3% -26% -2% 0% 100% Change From Decrease From Increase From Increase From Decrease From Change From

Oct 2021

**Property Statistics** 

Oct 2021

		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	64	31	106%
	% OF ASKING PRICE	95%	97%	
	AVERAGE SOLD PRICE	\$1,183,776	\$1,212,214	-2.3%
	# OF CONTRACTS	12	12	0.0%
	NEW LISTINGS	10	19	-47%
Houses	AVERAGE DOM	56	31	81%
	% OF ASKING PRICE	91%	97%	
	AVERAGE SOLD PRICE	\$1,472,857	\$1,212,214	22%
	# OF CONTRACTS	3	10	-70%
	NEW LISTINGS	5	14	-64%
Condo/Co-op/TH	AVERAGE DOM	71	-	-
	% OF ASKING PRICE	100%	-	
	AVERAGE SOLD PRICE	\$894,694	-	-
	# OF CONTRACTS	9	2	350%
	NEW LISTINGS	5	5	0%

# Compass New Jersey Monthly Market Insights

# Old Tappan

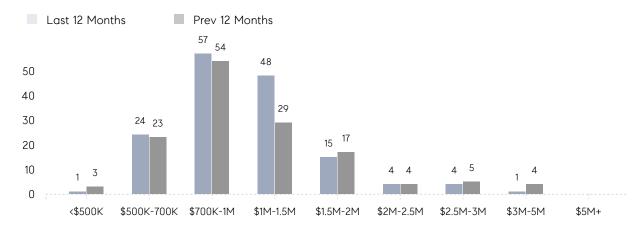
## OCTOBER 2022

## Monthly Inventory





## Contracts By Price Range



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October 2022

Oradell Market Insights

# Oradell

#### OCTOBER 2022

UNDER CONTRACT

UNITS SOLD

<b>2</b>	\$999K	\$999K	6	\$640K	\$657K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-83%	52%	58%	-45%	-10%	-4%
Decrease From	Increase From	Increase From	Decrease From	Decrease From	Decrease From
Oct 2021					

## **Property Statistics**

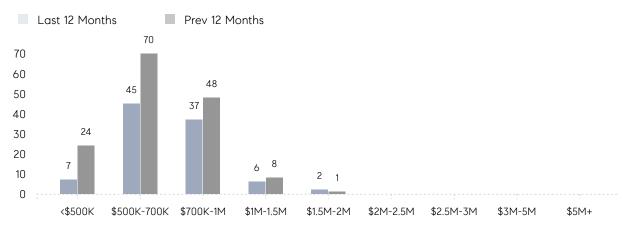
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	28	26	8%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$640,833	\$712,455	-10.1%
	# OF CONTRACTS	2	12	-83.3%
	NEW LISTINGS	3	9	-67%
Houses	AVERAGE DOM	28	26	8%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$640,833	\$712,455	-10%
	# OF CONTRACTS	2	12	-83%
	NEW LISTINGS	3	9	-67%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

# Oradell

### OCTOBER 2022

## Monthly Inventory





## Contracts By Price Range



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October 2022

Orange Market Insights

# Orange

OCTOBER 2022

UNDER CONTRACT

12 Total \$282K Average Price

\$217K Median Price

-46%

-37%

Properties

Oct 2021

-32% Decrease From Decrease From Oct 2021

Decrease From Oct 2021

-17% Decrease From

UNITS SOLD

10

Total

Properties

Increase From Oct 2021 Oct 2021

\$317K

Average Price

4%

-10% Decrease From Oct 2021

\$291K

Median

Price

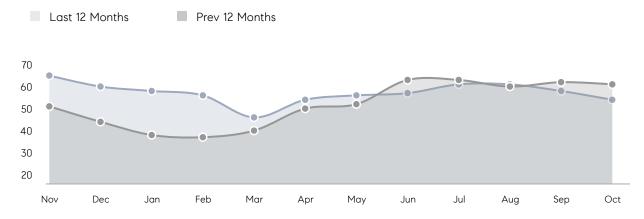
## **Property Statistics**

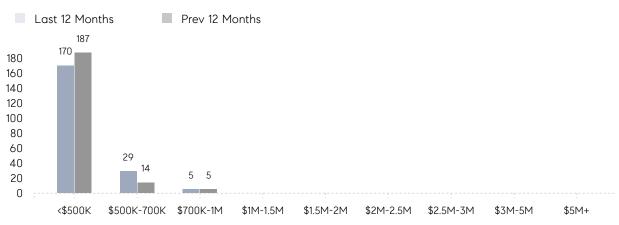
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	66	63	5%
	% OF ASKING PRICE	102%	100%	
	AVERAGE SOLD PRICE	\$317,600	\$306,473	3.6%
	# OF CONTRACTS	12	19	-36.8%
	NEW LISTINGS	12	27	-56%
Houses	AVERAGE DOM	56	58	-3%
	% OF ASKING PRICE	104%	99%	
	AVERAGE SOLD PRICE	\$338,143	\$334,017	1%
	# OF CONTRACTS	3	16	-81%
	NEW LISTINGS	10	21	-52%
Condo/Co-op/TH	AVERAGE DOM	88	91	-3%
	% OF ASKING PRICE	97%	102%	
	AVERAGE SOLD PRICE	\$269,667	\$168,750	60%
	# OF CONTRACTS	9	3	200%
	NEW LISTINGS	2	6	-67%

# Orange

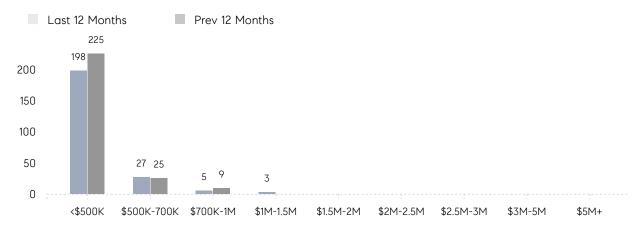
## OCTOBER 2022

### Monthly Inventory





## Contracts By Price Range



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COMPASS

October 2022

# Palisades Park Market Insights

# **Palisades** Park

OCTOBER 2022

UNDER CONTRACT

9 Total

Properties

**\$946K \$975K** Average Price

Median Price

-50% Decrease From Oct 2021

23% Increase From Oct 2021

20% Increase From Oct 2021

-57% Decrease From Oct 2021

UNITS SOLD

9

Total

Properties

-27% Oct 2021

-26% Decrease From

\$528K

Average

Price

Decrease From Oct 2021

\$605K

Median

Price

## **Property Statistics**

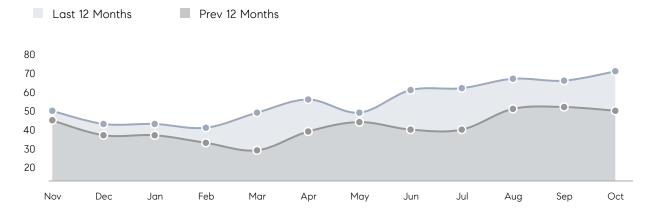
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	48	79	-39%
	% OF ASKING PRICE	99%	97%	
	AVERAGE SOLD PRICE	\$528,667	\$724,571	-27.0%
	# OF CONTRACTS	9	18	-50.0%
	NEW LISTINGS	15	17	-12%
Houses	AVERAGE DOM	7	23	-70%
	% OF ASKING PRICE	125%	100%	
	AVERAGE SOLD PRICE	\$750,000	\$727,500	3%
	# OF CONTRACTS	1	1	0%
	NEW LISTINGS	1	3	-67%
Condo/Co-op/TH	AVERAGE DOM	54	85	-36%
	% OF ASKING PRICE	96%	97%	
	AVERAGE SOLD PRICE	\$501,000	\$724,263	-31%
	# OF CONTRACTS	8	17	-53%
	NEW LISTINGS	14	14	0%

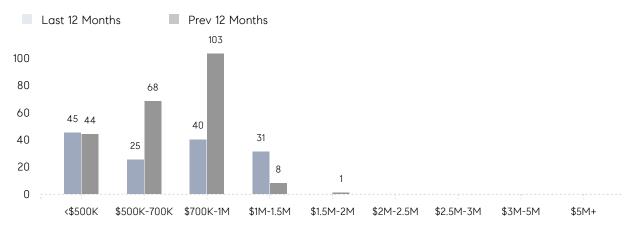
# Compass New Jersey Monthly Market Insights

# Palisades Park

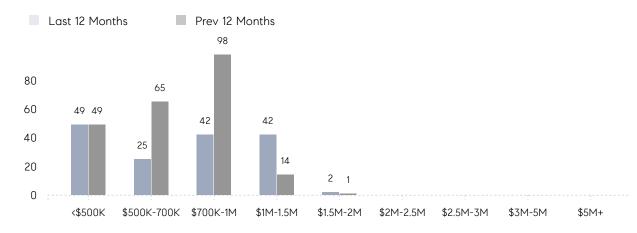
#### OCTOBER 2022

## Monthly Inventory





## Contracts By Price Range



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October 2022

# Paramus Market Insights

# Paramus

OCTOBER 2022

UNDER CONTRACT

UNITS SOLD

\$979K \$809K 22 \$995K 18 Total Median Total Average Average Price Properties Price Price Properties 16% -33% 22% 1% 20%

Decrease From Oct 2021

Increase From Oct 2021

Increase From Oct 2021

Increase From

Oct 2021

Oct 2021

7% Increase From

Increase From Oct 2021

\$841K

Median

Price

## **Property Statistics**

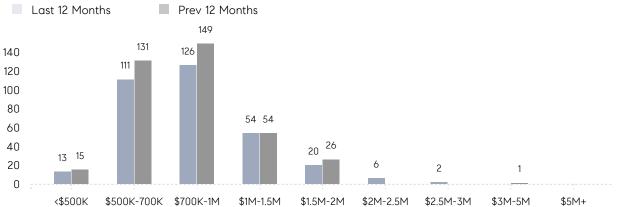
-

# Paramus

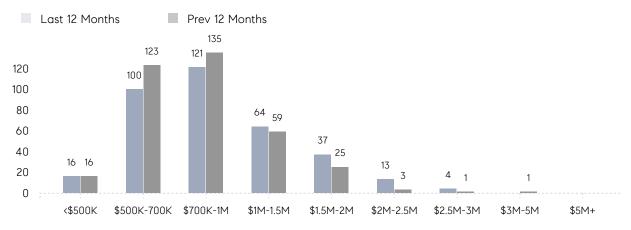
#### OCTOBER 2022

## Monthly Inventory





## Contracts By Price Range



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/ / / / / COMPASS

October 2022

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Park Ridge Market Insights

# Park Ridge

OCTOBER 2022

UNDER CONTRACT

4 Total Properties \$796K Average Price

**\$744**K Median Price

-73% Decrease From

Oct 2021

16% Increase From Oct 2021

3% Increase From Oct 2021

-62%

Decrease From Increase From Oct 2021 Oct 2021

Increase From

## **Property Statistics**

		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	25	30	-17%
	% OF ASKING PRICE	101%	100%	
	AVERAGE SOLD PRICE	\$681,800	\$605,322	12.6%
	# OF CONTRACTS	4	15	-73.3%
	NEW LISTINGS	3	15	-80%
Houses	AVERAGE DOM	28	30	-7%
	% OF ASKING PRICE	102%	100%	
	AVERAGE SOLD PRICE	\$612,250	\$665,667	-8%
	# OF CONTRACTS	3	14	-79%
	NEW LISTINGS	2	13	-85%
Condo/Co-op/TH	AVERAGE DOM	11	29	-62%
	% OF ASKING PRICE	97%	101%	
	AVERAGE SOLD PRICE	\$960,000	\$469,547	104%
	# OF CONTRACTS	1	1	0%
	NEW LISTINGS	1	2	-50%

UNITS SOLD

5

Total

Properties

\$681K \$701K

Average

13%

Price

Median Price

32%

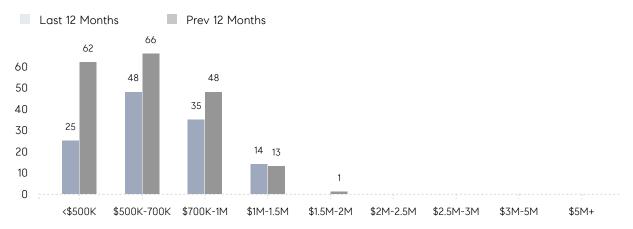
Oct 2021

# Park Ridge

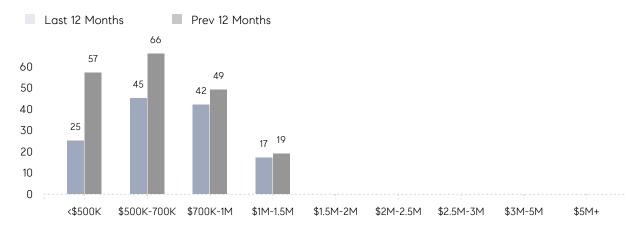
## OCTOBER 2022

#### Monthly Inventory





## Contracts By Price Range



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COMPASS

October 2022

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# Parsippany Market Insights

# Parsippany

OCTOBER 2022

UNDER CONTRACT

39 Total Properties



\$499K Median Price

-33%

Oct 2021

19% Decrease From Increase From Oct 2021

16% Increase From Oct 2021

Total Properties

49

UNITS SOLD

-34% Decrease From Oct 2021

-1% Decrease From

Average Price

Oct 2021

**\$483K \$465K** 

Median

-4%

Price

Decrease From Oct 2021

## **Property Statistics**

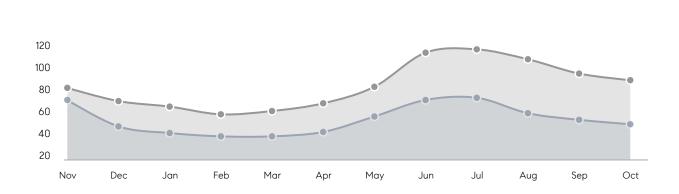
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	34	30	13%
	% OF ASKING PRICE	102%	102%	
	AVERAGE SOLD PRICE	\$483,384	\$490,039	-1.4%
	# OF CONTRACTS	39	58	-32.8%
	NEW LISTINGS	37	64	-42%
Houses	AVERAGE DOM	37	30	23%
	% OF ASKING PRICE	103%	103%	
	AVERAGE SOLD PRICE	\$562,679	\$533,378	5%
	# OF CONTRACTS	28	44	-36%
	NEW LISTINGS	31	48	-35%
Condo/Co-op/TH	AVERAGE DOM	29	28	4%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$319,837	\$332,938	-4%
	# OF CONTRACTS	11	14	-21%
	NEW LISTINGS	6	16	-62%

# Parsippany

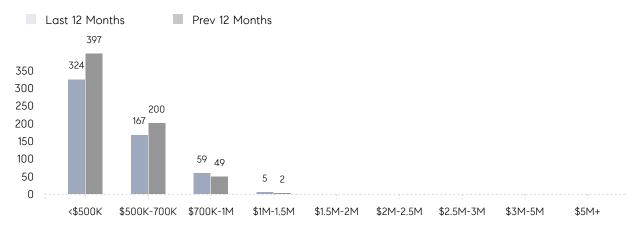
## OCTOBER 2022

## Monthly Inventory

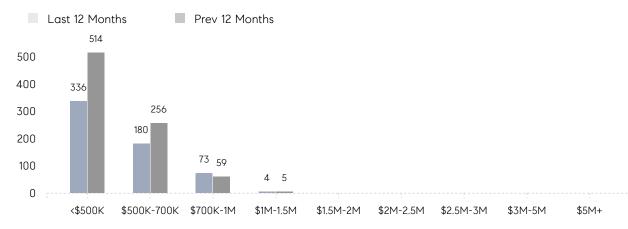
Last 12 Months



Prev 12 Months



## Contracts By Price Range



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October 2022

Passaic Market Insights

## Passaic

### OCTOBER 2022

UNDER CONTRACT

11

Total Properties \$393K Average Price

57%

Increase From Oct 2021 72%

27% Increase From Oct 2021

\$329K

Median

Price

-18% Decrease From

Properties

UNITS SOLD

14

Total

Decrease From Increase From Oct 2021 Oct 2021

28% Increase From Oct 2021

\$319K

Median

Price

\$324K

Average Price

9%

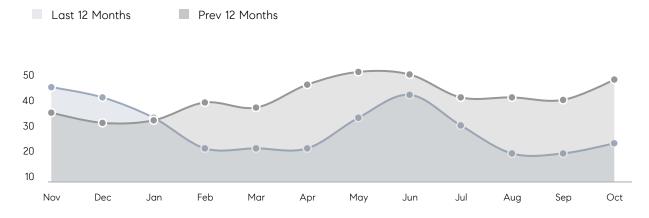
## **Property Statistics**

		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	55	30	83%
	% OF ASKING PRICE	98%	100%	
	AVERAGE SOLD PRICE	\$324,357	\$297,624	9.0%
	# OF CONTRACTS	11	7	57.1%
	NEW LISTINGS	12	21	-43%
Houses	AVERAGE DOM	57	34	68%
	% OF ASKING PRICE	99%	100%	
	AVERAGE SOLD PRICE	\$391,571	\$410,600	-5%
	# OF CONTRACTS	5	2	150%
	NEW LISTINGS	7	15	-53%
Condo/Co-op/TH	AVERAGE DOM	52	27	93%
	% OF ASKING PRICE	97%	100%	
	AVERAGE SOLD PRICE	\$257,143	\$197,200	30%
	# OF CONTRACTS	6	5	20%
	NEW LISTINGS	5	6	-17%

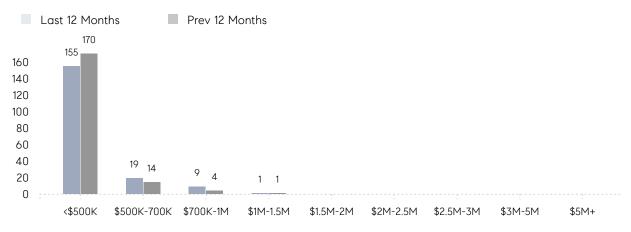
# Passaic

### OCTOBER 2022

## Monthly Inventory



## Contracts By Price Range



#### Last 12 Months Prev 12 Months 219 200 159 150 100 50 27 14 13 8 1 2 1 1 0 <\$500K \$500K-700K \$700K-1M \$1M-1.5M \$1.5M-2M \$2M-2.5M \$2.5M-3M \$3M-5M \$5M+

## Listings By Price Range

Sources: Garden State MLS, Hudson MLS, NJ MLS

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October 2022

Paterson Market Insights

# Paterson

OCTOBER 2022

UNDER CONTRACT

42 Total Properties



\$399K Median Price

31% Increase From Oct 2021

17% Increase From Oct 2021

18% Increase From Oct 2021

Properties 11%

40

Total

UNITS SOLD

Increase From Oct 2021

-3% 7%

\$347K

Average Price

Oct 2021

Decrease From Increase From Oct 2021

\$362K

Median

Price

## **Property Statistics**

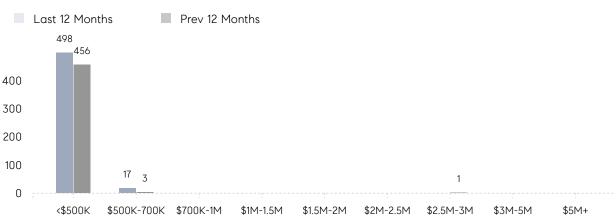
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	40	51	-22%
	% OF ASKING PRICE	101%	103%	
	AVERAGE SOLD PRICE	\$347,510	\$358,414	-3.0%
	# OF CONTRACTS	42	32	31.3%
	NEW LISTINGS	33	38	-13%
Houses	AVERAGE DOM	35	51	-31%
	% OF ASKING PRICE	101%	104%	
	AVERAGE SOLD PRICE	\$379,480	\$370,091	3%
	# OF CONTRACTS	38	29	31%
	NEW LISTINGS	28	34	-18%
Condo/Co-op/TH	AVERAGE DOM	53	57	-7%
	% OF ASKING PRICE	103%	99%	
	AVERAGE SOLD PRICE	\$251,600	\$229,967	9%
	# OF CONTRACTS	4	3	33%
	NEW LISTINGS	5	4	25%

# Paterson

### OCTOBER 2022

## Monthly Inventory





## Contracts By Price Range



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October 2022

## Peapack Gladstone Market Insights

# Peapack Gladstone

OCTOBER 2022

UNDER CONTRACT

UNITS SOLD

<b>1</b>	<b>\$889K</b>	<b>\$889K</b>	<b>1</b>	<b>\$1.1M</b>	<b>\$1.1M</b>
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-86%	-4%	13%	-50%	86%	86%
Decrease From	Decrease From	Increase From	Decrease From	Increase From	Increase From
Oct 2021					

## **Property Statistics**

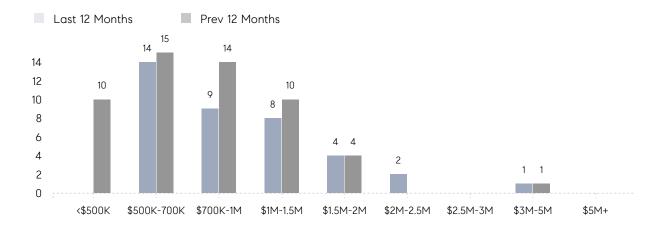
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	9	55	-84%
	% OF ASKING PRICE	102%	98%	
	AVERAGE SOLD PRICE	\$1,100,000	\$590,000	86.4%
	# OF CONTRACTS	1	7	-85.7%
	NEW LISTINGS	0	2	0%
Houses	AVERAGE DOM	9	55	-84%
	% OF ASKING PRICE	102%	98%	
	AVERAGE SOLD PRICE	\$1,100,000	\$590,000	86%
	# OF CONTRACTS	1	7	-86%
	NEW LISTINGS	0	2	0%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

# Peapack Gladstone

#### OCTOBER 2022

#### Monthly Inventory





## Listings By Price Range

Contracts By Price Range



Compass New Jersey Market Report

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October 2022

# Plainfield Market Insights

# Plainfield

OCTOBER 2022

UNDER CONTRACT

29 Total

Properties



\$365K Median Price

0% Change From

Oct 2021

-10% -14% Decrease From Oct 2021

Decrease From Oct 2021

Properties -16%

UNITS SOLD

26

Total

3% Decrease From Oct 2021 Oct 2021

11% Increase From

\$424K \$420K

Average Price

Median

Price

Increase From Oct 2021

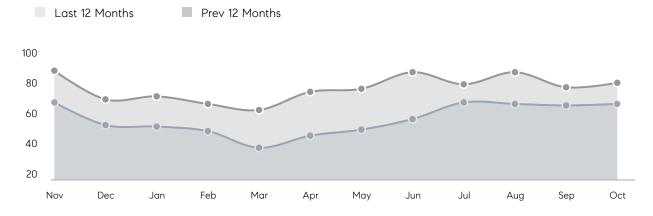
## **Property Statistics**

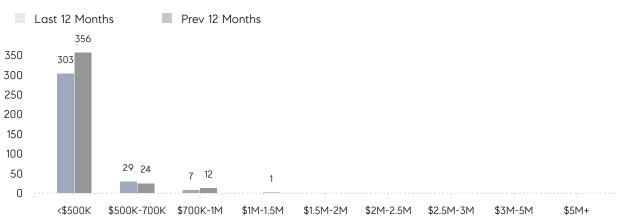
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	53	40	33%
	% OF ASKING PRICE	99%	102%	
	AVERAGE SOLD PRICE	\$424,538	\$414,119	2.5%
	# OF CONTRACTS	29	29	0.0%
	NEW LISTINGS	33	47	-30%
Houses	AVERAGE DOM	56	42	33%
	% OF ASKING PRICE	99%	102%	
	AVERAGE SOLD PRICE	\$443,042	\$421,590	5%
	# OF CONTRACTS	29	29	0%
	NEW LISTINGS	33	44	-25%
Condo/Co-op/TH	AVERAGE DOM	14	8	75%
	% OF ASKING PRICE	104%	106%	
	AVERAGE SOLD PRICE	\$202,500	\$190,000	7%
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	3	0%

# Plainfield

#### OCTOBER 2022

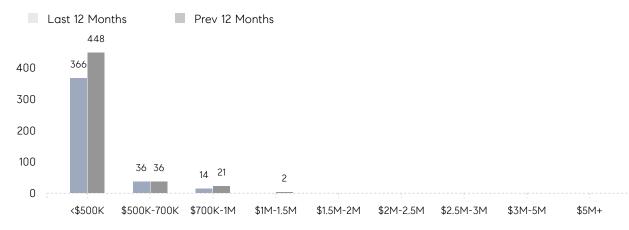
#### Monthly Inventory





## Contracts By Price Range

## Listings By Price Range



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October 2022

Rahway Market Insights

## Rahway

OCTOBER 2022

UNDER CONTRACT

21

\$414K Average Price

\$424K Median Price

-34%

Oct 2021

Compass New Jersey Monthly Market Insights

9% Decrease From Increase From Oct 2021

13% Increase From Oct 2021

Properties -43%

16

Total

UNITS SOLD

22% Decrease From Oct 2021 Oct 2021

13% Increase From Increase From Oct 2021

\$396K

Median

Price

\$427K

Average Price

## **Property Statistics**

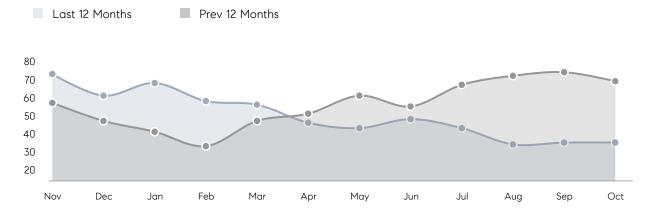
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	22	41	-46%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$427,813	\$350,305	22.1%
	# OF CONTRACTS	21	32	-34.4%
	NEW LISTINGS	25	32	-22%
Houses	AVERAGE DOM	22	42	-48%
	% OF ASKING PRICE	102%	101%	
	AVERAGE SOLD PRICE	\$458,955	\$355,942	29%
	# OF CONTRACTS	20	30	-33%
	NEW LISTINGS	20	31	-35%
Condo/Co-op/TH	AVERAGE DOM	21	29	-28%
	% OF ASKING PRICE	100%	104%	
	AVERAGE SOLD PRICE	\$359,300	\$303,333	18%
	# OF CONTRACTS	1	2	-50%
	NEW LISTINGS	5	1	400%

Total Properties

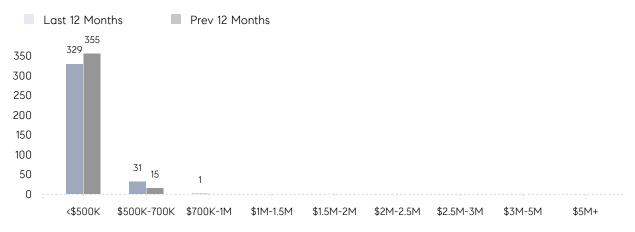
## Rahway

#### OCTOBER 2022

#### Monthly Inventory



## Contracts By Price Range



#### Listings By Price Range



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October 2022

Ramsey Market Insights



#### OCTOBER 2022

UNDER CONTRACT

UNITS SOLD

Oct 2021

Oct 2021

Oct 2021

<b>18</b> Total Properties	\$664K Average Price	\$582K Median Price	Total	\$665K Average Price	\$660K Median Price
-25%	8%	-9%	-21%	41%	49%
Decrease From	Increase From	Decrease From	Decrease From	Increase From	Increase From

## **Property Statistics**

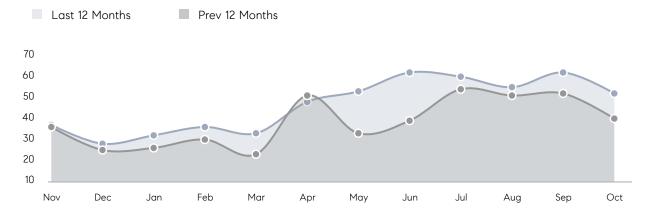
Oct 2021 Oct 2021 Oct 2021

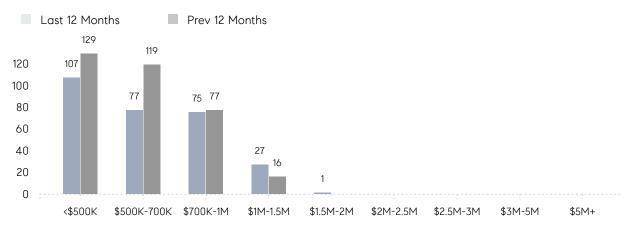
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	26	28	- 7%
	% OF ASKING PRICE	99%	101%	
	AVERAGE SOLD PRICE	\$665,101	\$472,854	40.7%
	# OF CONTRACTS	18	24	-25.0%
	NEW LISTINGS	10	15	-33%
Houses	AVERAGE DOM	29	38	-24%
	% OF ASKING PRICE	100%	102%	
	AVERAGE SOLD PRICE	\$840,603	\$581,778	44%
	# OF CONTRACTS	15	12	25%
	NEW LISTINGS	8	10	-20%
Condo/Co-op/TH	AVERAGE DOM	24	22	9%
	% OF ASKING PRICE	98%	100%	
	AVERAGE SOLD PRICE	\$470,100	\$407,500	15%
	# OF CONTRACTS	3	12	-75%
	NEW LISTINGS	2	5	-60%

## Ramsey

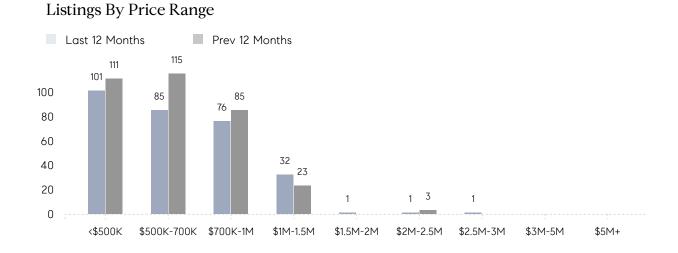
#### OCTOBER 2022

#### Monthly Inventory





## Contracts By Price Range



Sources: Garden State MLS, Hudson MLS, NJ MLS

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October 2022

//////

# Randolph Market Insights

# Randolph

OCTOBER 2022

UNDER CONTRACT

22 Total Properties



\$639K Median Price

-27% Decrease From

Oct 2021

10% Increase From Oct 2021 13% Increase From Oct 2021 Properties

UNITS SOLD

25

Total

Decrease From Increase Oct 2021 Oct 2021

14% 34% Increase From Increase

**\$675**K

Average

Price

Increase From Oct 2021

\$715K

Median

Price

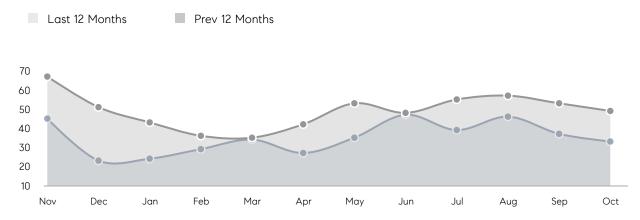
## **Property Statistics**

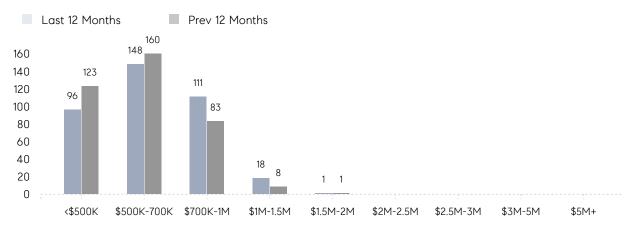
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	27	25	8%
	% OF ASKING PRICE	102%	102%	
	AVERAGE SOLD PRICE	\$675,840	\$592,746	14.0%
	# OF CONTRACTS	22	30	-26.7%
	NEW LISTINGS	21	27	-22%
Houses	AVERAGE DOM	26	27	-4%
	% OF ASKING PRICE	103%	102%	
	AVERAGE SOLD PRICE	\$716,714	\$620,382	16%
	# OF CONTRACTS	20	29	-31%
	NEW LISTINGS	18	23	-22%
Condo/Co-op/TH	AVERAGE DOM	29	18	61%
	% OF ASKING PRICE	99%	102%	
	AVERAGE SOLD PRICE	\$461,250	\$440,750	5%
	# OF CONTRACTS	2	1	100%
	NEW LISTINGS	3	4	-25%

# Randolph

#### OCTOBER 2022

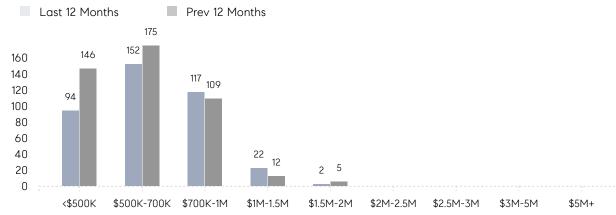
#### Monthly Inventory





## Contracts By Price Range

## Listings By Price Range



Compass New Jersey Market Report

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COMPASS

October 2022

## Raritan Township Market Insights

# Raritan Township

OCTOBER 2022

UNDER CONTRACT

21 Total



Median Price

-38%

Properties

Oct 2021

-5% Decrease From Decrease From Oct 2021

-16% Decrease From Oct 2021

Properties -47%

20

Total

UNITS SOLD

Decrease From Increase From Oct 2021 Oct 2021

8%

\$552K

Average

Price

-2% Decrease From Oct 2021

\$484K

Median

Price

## **Property Statistics**

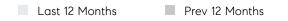
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	30	24	25%
	% OF ASKING PRICE	103%	102%	
	AVERAGE SOLD PRICE	\$552,528	\$511,955	7.9%
	# OF CONTRACTS	21	34	-38.2%
	NEW LISTINGS	25	37	-32%
Houses	AVERAGE DOM	30	26	15%
	% OF ASKING PRICE	103%	103%	
	AVERAGE SOLD PRICE	\$685,813	\$576,207	19%
	# OF CONTRACTS	14	28	-50%
	NEW LISTINGS	16	20	-20%
Condo/Co-op/TH	AVERAGE DOM	29	16	81%
	% OF ASKING PRICE	102%	102%	
	AVERAGE SOLD PRICE	\$352,600	\$304,922	16%
	# OF CONTRACTS	7	6	17%
	NEW LISTINGS	9	17	-47%

# Compass New Jersey Monthly Market Insights

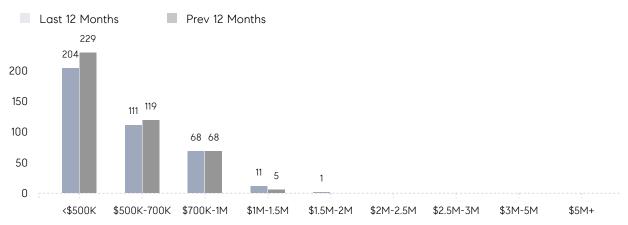
# Raritan Township

#### OCTOBER 2022

#### Monthly Inventory

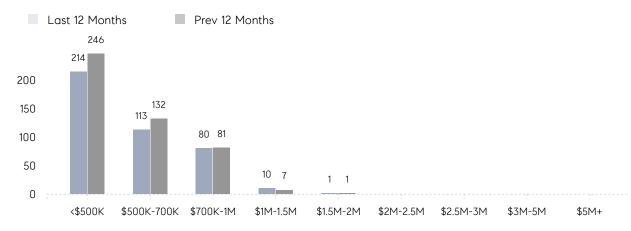






## Contracts By Price Range

#### Listings By Price Range



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October 2022

Ridgefield Market Insights

# Ridgefield

OCTOBER 2022

UNDER CONTRACT

UNITS SOLD

Oct 2021 Oct 2021 Oct 2021

5	<b>\$759K</b>	\$504K	6	\$578K	\$532K
Total	Average	<sup>Median</sup>	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-29%	10%	-22%	-14%	-6%	-7%
Decrease From	Increase From	Decrease From	Decrease From	Decrease From	Decrease From

## **Property Statistics**

Oct 2021 Oct 2021 Oct 2021

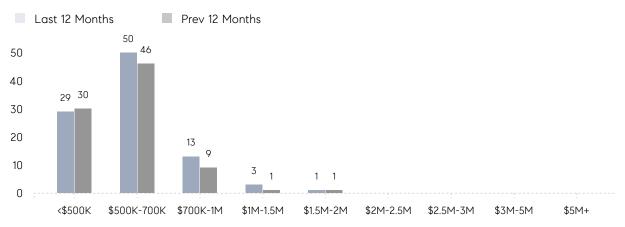
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	42	54	-22%
	% OF ASKING PRICE	96%	100%	
	AVERAGE SOLD PRICE	\$578,667	\$615,062	-5.9%
	# OF CONTRACTS	5	7	-28.6%
	NEW LISTINGS	5	9	-44%
Houses	AVERAGE DOM	42	54	-22%
	% OF ASKING PRICE	96%	100%	
	AVERAGE SOLD PRICE	\$578,667	\$615,062	-6%
	# OF CONTRACTS	5	7	-29%
	NEW LISTINGS	4	9	-56%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	1	0	0%

# Ridgefield

#### OCTOBER 2022

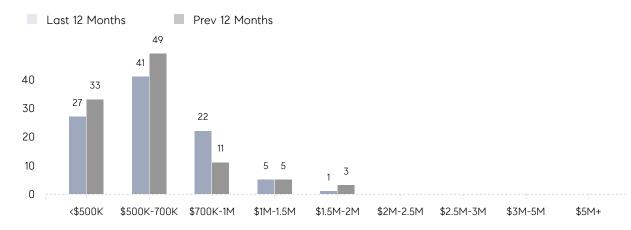
#### Monthly Inventory





## Contracts By Price Range

#### Listings By Price Range



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COMPASS

October 2022

## Ridgefield Park Market Insights

# **Ridgefield** Park

OCTOBER 2022

UNDER CONTRACT

12 Total

Properties

\$405K \$414K Average Price

Median Price

71% Increase From

Oct 2021

0% Change From Oct 2021

-6% Decrease From Oct 2021

-70% Decrease From

UNITS SOLD

3

Total

Properties

Increase From Oct 2021 Oct 2021

29% Increase From Oct 2021

Median

Price

\$545K

\$530K

Average

39%

Price

## **Property Statistics**

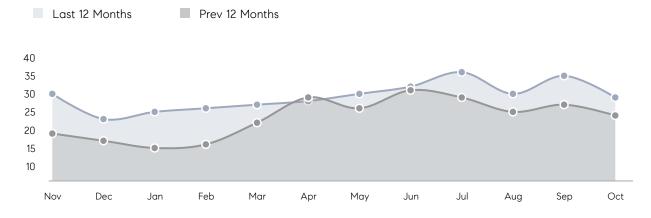
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	26	91	-71%
	% OF ASKING PRICE	100%	97%	
	AVERAGE SOLD PRICE	\$530,667	\$380,600	39.4%
	# OF CONTRACTS	12	7	71.4%
	NEW LISTINGS	4	3	33%
Houses	AVERAGE DOM	26	84	-69%
	% OF ASKING PRICE	100%	97%	
	AVERAGE SOLD PRICE	\$530,667	\$437,000	21%
	# OF CONTRACTS	10	6	67%
	NEW LISTINGS	3	2	50%
Condo/Co-op/TH	AVERAGE DOM	-	120	-
	% OF ASKING PRICE	-	94%	
	AVERAGE SOLD PRICE	-	\$155,000	-
	# OF CONTRACTS	2	1	100%
	NEW LISTINGS	1	1	0%

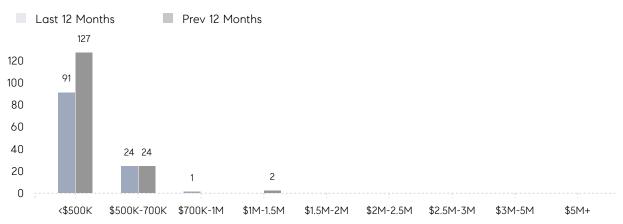
Compass New Jersey Monthly Market Insights

# **Ridgefield** Park

#### OCTOBER 2022

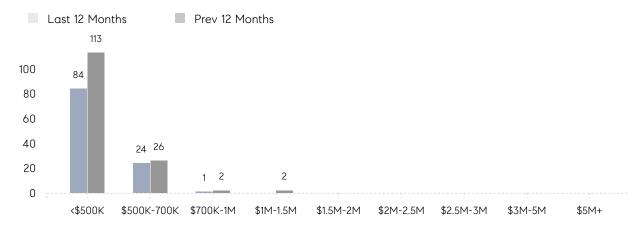
#### Monthly Inventory





## Contracts By Price Range

## Listings By Price Range



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COMPASS

October 2022

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## Ridgewood Market Insights

## Ridgewood

OCTOBER 2022

UNDER CONTRACT

15 Total Properties \$1.1M Average Price

\$949K Median Price

-17% Decrease From Oct 2021

30% Increase From Oct 2021

6% Increase From Oct 2021

0% Change From

Oct 2021 Oct 2021

Average Price

-13%

-10% Decrease From Decrease From Oct 2021

## **Property Statistics**

		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	20	25	-20%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$1,095,947	\$1,252,801	-12.5%
	# OF CONTRACTS	15	18	-16.7%
	NEW LISTINGS	17	20	-15%
Houses	AVERAGE DOM	20	25	-20%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$1,095,947	\$1,252,801	-13%
	# OF CONTRACTS	14	15	-7%
	NEW LISTINGS	16	19	-16%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	1	3	-67%
	NEW LISTINGS	1	1	0%

UNITS SOLD

19

Total

Properties

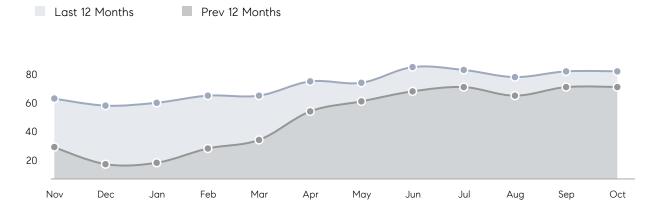
\$1.0M \$1.0M Median

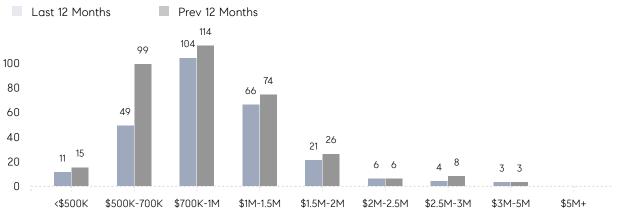
Price

# Ridgewood

#### OCTOBER 2022

#### Monthly Inventory





## Contracts By Price Range



## Listings By Price Range

 $\sim$   $\sim$   $\sim$   $\sim$   $\sim$ / / / / / / / //// | | | | | / ------

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October 2022

# River Edge Market Insights

## River Edge

OCTOBER 2022

UNDER CONTRACT

12 Total

Properties

\$679K Average Price

\$614K Median Price

-14%

-25%

Oct 2021

-4% Decrease From Decrease From Decrease From Oct 2021

Oct 2021

100%

Properties

UNITS SOLD

12

Total

Increase From Oct 2021

2% Oct 2021

\$723K

Average

Price

-1%

Decrease From Increase From Oct 2021

\$634K

Median

Price

## **Property Statistics**

		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	37	11	236%
	% OF ASKING PRICE	99%	103%	
	AVERAGE SOLD PRICE	\$723,650	\$733,333	-1.3%
	# OF CONTRACTS	12	16	-25.0%
	NEW LISTINGS	8	14	-43%
Houses	AVERAGE DOM	37	11	236%
	% OF ASKING PRICE	99%	103%	
	AVERAGE SOLD PRICE	\$723,650	\$733,333	-1%
	# OF CONTRACTS	11	16	-31%
	NEW LISTINGS	8	14	-43%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	1	0	0%
	NEW LISTINGS	0	0	0%

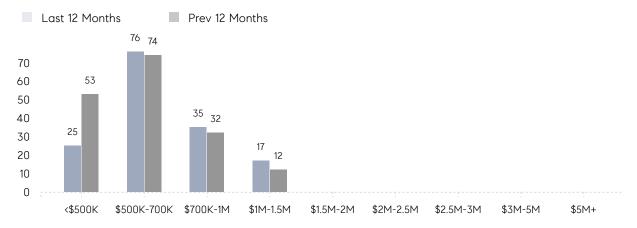
Compass New Jersey Monthly Market Insights

## River Edge

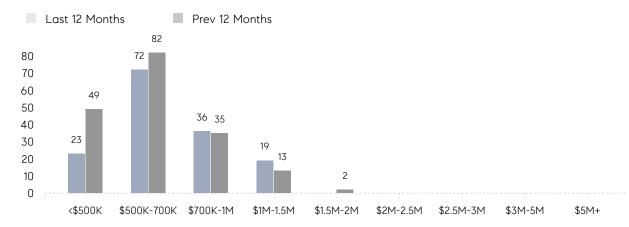
#### OCTOBER 2022

#### Monthly Inventory





#### Contracts By Price Range



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October 2022

# **River Vale** Market Insights

## River Vale

OCTOBER 2022

UNDER CONTRACT

UNITS SOLD

<b>8</b>	<b>\$743K</b>	\$699K	9	<b>\$760K</b>	\$685K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-56%	8%	17%	-18%	-9%	-14%
Decrease From	Increase From	Increase From	Decrease From	Decrease From	Decrease From
Oct 2021					

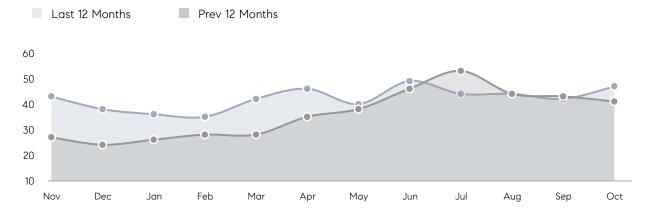
## **Property Statistics**

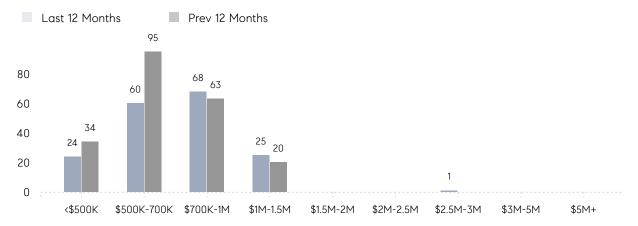
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	19	21	-10%
	% OF ASKING PRICE	99%	100%	
	AVERAGE SOLD PRICE	\$760,378	\$835,536	-9.0%
	# OF CONTRACTS	8	18	-55.6%
	NEW LISTINGS	13	16	-19%
Houses	AVERAGE DOM	17	21	-19%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$770,425	\$844,890	-9%
	# OF CONTRACTS	8	15	-47%
	NEW LISTINGS	11	12	-8%
Condo/Co-op/TH	AVERAGE DOM	29	20	45%
	% OF ASKING PRICE	94%	99%	
	AVERAGE SOLD PRICE	\$680,000	\$742,000	-8%
	# OF CONTRACTS	0	3	0%
	NEW LISTINGS	2	4	-50%

## River Vale

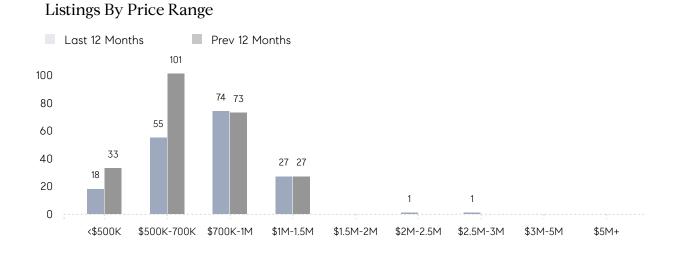
#### OCTOBER 2022

#### Monthly Inventory





#### Contracts By Price Range



 $\sim$   $\sim$   $\sim$   $\sim$   $\sim$ / / / / / / / //// | | | | | / ------

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October 2022

# Rochelle Park Market Insights

## Rochelle Park

OCTOBER 2022

UNDER CONTRACT

7 Total \$530K Average Price

\$475K Median Price

0%

Properties

Change From Oct 2021 1% -Increase From E Oct 2021 C

-10% Decrease From Oct 2021 100% Increase From

UNITS SOLD

8

Total

Properties

Increase FromIncreaseOct 2021Oct 2021

20% 10% Increase From Increase

\$525K

Average

Price

Increase From Oct 2021

\$477K

Median

Price

## **Property Statistics**

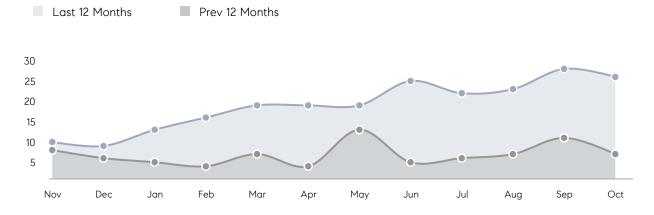
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	18	22	-18%
	% OF ASKING PRICE	100%	103%	
	AVERAGE SOLD PRICE	\$525,247	\$437,500	20.1%
	# OF CONTRACTS	7	7	0.0%
	NEW LISTINGS	7	3	133%
Houses	AVERAGE DOM	18	22	-18%
	% OF ASKING PRICE	100%	103%	
	AVERAGE SOLD PRICE	\$525,247	\$437,500	20%
	# OF CONTRACTS	7	7	0%
	NEW LISTINGS	7	3	133%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

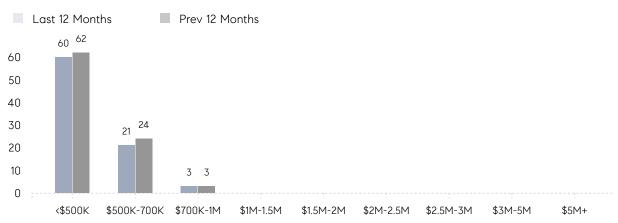
# Compass New Jersey Monthly Market Insights

## Rochelle Park

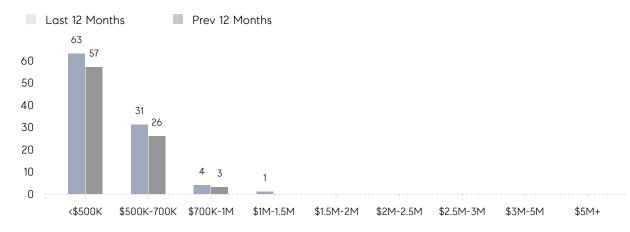
#### OCTOBER 2022

#### Monthly Inventory





#### Contracts By Price Range



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October 2022

Rockaway Market Insights

## Rockaway

OCTOBER 2022

UNDER CONTRACT

32 Total

Properties

\$423K Average Price

-4%

-18%

Decrease From Oct 2021

Decrease From Oct 2021

Change From Oct 2021

\$399K

Median

Price

0%

Properties -48%

26

Total

UNITS SOLD

Decrease From Oct 2021 Oct 2021

57% 3% Increase From

Increase From Oct 2021

Price

## **Property Statistics**

Oct 2022 Oct 2021 % Change Overall AVERAGE DOM 34 26 31% % OF ASKING PRICE 102% 103% AVERAGE SOLD PRICE \$633,204 \$403,154 57.1% **# OF CONTRACTS** 39 -17.9% 32 NEW LISTINGS 25 42 -40% Houses AVERAGE DOM 40 26 54% % OF ASKING PRICE 101% 104% AVERAGE SOLD PRICE \$704,670 \$430,585 64% # OF CONTRACTS 23 31 -26% NEW LISTINGS 21 34 -38% Condo/Co-op/TH AVERAGE DOM 15 26 -42% % OF ASKING PRICE 104% 101% AVERAGE SOLD PRICE \$394,983 \$305,900 29% **# OF CONTRACTS** 9 8 13% NEW LISTINGS 4 8 -50%

Price

# Average



## Rockaway

#### OCTOBER 2022

#### Monthly Inventory





#### Contracts By Price Range



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COMPASS

October 2022

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# Roseland Market Insights

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## Roseland

OCTOBER 2022

UNDER CONTRACT

UNITS SOLD

Oct 2021

Oct 2021 Oct 2021

2 Total Properties	\$521K Average Price	\$521K Median Price		\$546K <sup>Average</sup> Price	\$454K <sup>Median</sup> Price
-33%	-11%	-11%	-56%	-15%	-19%
Decrease From	Decrease From	Decrease From	Decrease From	Decrease From	Decrease From

## **Property Statistics**

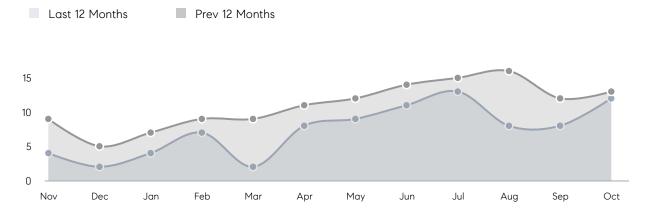
Oct 2021 Oct 2021 Oct 2021

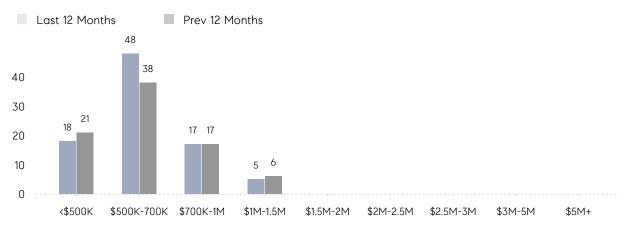
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	29	39	-26%
	% OF ASKING PRICE	102%	99%	
	AVERAGE SOLD PRICE	\$546,188	\$640,222	-14.7%
	# OF CONTRACTS	2	3	-33.3%
	NEW LISTINGS	6	6	0%
Houses	AVERAGE DOM	21	45	-53%
	% OF ASKING PRICE	101%	98%	
	AVERAGE SOLD PRICE	\$656,000	\$661,000	-1%
	# OF CONTRACTS	0	2	0%
	NEW LISTINGS	4	3	33%
Condo/Co-op/TH	AVERAGE DOM	37	18	106%
	% OF ASKING PRICE	102%	100%	
	AVERAGE SOLD PRICE	\$436,375	\$567,500	-23%
	# OF CONTRACTS	2	1	100%
	NEW LISTINGS	2	3	-33%

# Roseland

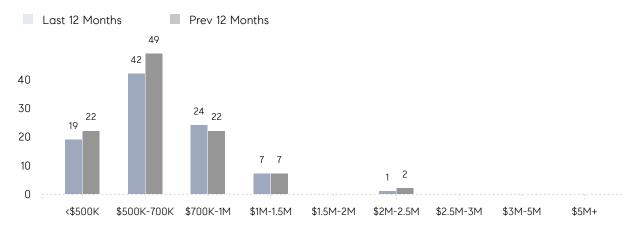
#### OCTOBER 2022

#### Monthly Inventory





#### Contracts By Price Range



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October 2022

Roselle Market Insights

## Roselle

OCTOBER 2022

UNDER CONTRACT

UNITS SOLD

\$384K \$381K \$393K \$385K 16 14 Total Median Total Median Average Average Price Properties Price Price Properties Price 7% 0% 6% -11%

Decrease From Increase From Oct 2021

Oct 2021

Change From Oct 2021

-61%	6%
Decrease From	Increase F
Oct 2021	Oct 2021

7% ncrease From

Increase From Oct 2021

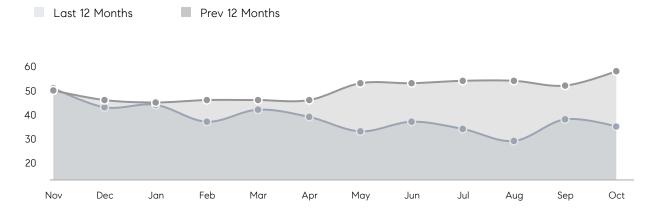
## **Property Statistics**

		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	36	31	16%
	% OF ASKING PRICE	104%	106%	
	AVERAGE SOLD PRICE	\$381,214	\$360,639	5.7%
	# OF CONTRACTS	16	18	-11.1%
	NEW LISTINGS	18	32	-44%
Houses	AVERAGE DOM	37	32	16%
	% OF ASKING PRICE	105%	106%	
	AVERAGE SOLD PRICE	\$399,077	\$388,742	3%
	# OF CONTRACTS	14	17	-18%
	NEW LISTINGS	16	27	-41%
Condo/Co-op/TH	AVERAGE DOM	22	31	-29%
	% OF ASKING PRICE	100%	101%	
	AVERAGE SOLD PRICE	\$149,000	\$186,400	-20%
	# OF CONTRACTS	2	1	100%
	NEW LISTINGS	2	5	-60%

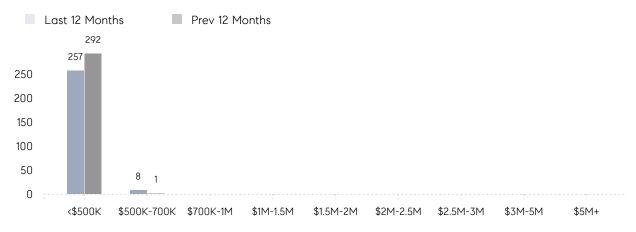
# Roselle

#### OCTOBER 2022

#### Monthly Inventory



#### Contracts By Price Range





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October 2022

# Roselle Park Market Insights

## **Roselle** Park

OCTOBER 2022

UNDER CONTRACT

3 Total Properties



\$379K Median Price

-57%

Decrease From Decrease From Oct 2021

-13% -15% Oct 2021

Decrease From Oct 2021

-17% Decrease From

UNITS SOLD

10

Total

Properties

0% Change From Oct 2021 Oct 2021

-2%

\$390K

Average

Price

Decrease From Oct 2021

\$397K

Median

Price

## **Property Statistics**

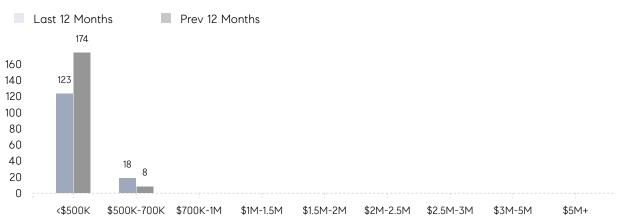
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	23	25	-8%
	% OF ASKING PRICE	103%	103%	
	AVERAGE SOLD PRICE	\$390,100	\$389,417	0.2%
	# OF CONTRACTS	3	7	-57.1%
	NEW LISTINGS	4	10	-60%
Houses	AVERAGE DOM	26	26	0%
	% OF ASKING PRICE	104%	103%	
	AVERAGE SOLD PRICE	\$441,375	\$403,000	10%
	# OF CONTRACTS	3	7	-57%
	NEW LISTINGS	4	10	-60%
Condo/Co-op/TH	AVERAGE DOM	12	15	-20%
	% OF ASKING PRICE	100%	107%	
	AVERAGE SOLD PRICE	\$185,000	\$240,000	-23%
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

## Roselle Park

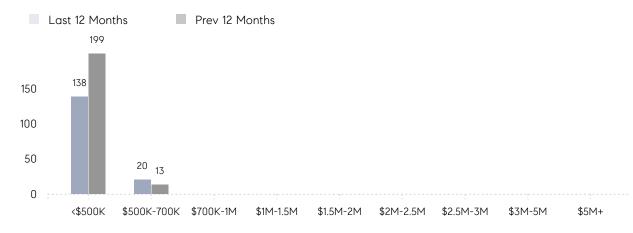
#### OCTOBER 2022

#### Monthly Inventory





#### Contracts By Price Range



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October 2022

# Rutherford Market Insights

# Rutherford

OCTOBER 2022

UNDER CONTRACT

13 Total Properties \$580K Average Price

\$649K Median Price

-35% Decrease From

Oct 2021

Compass New Jersey Monthly Market Insights

20% m Increase From Oct 2021 44% Increase From Oct 2021 -23% Decrease From

Decrease From Change From Oct 2021 Oct 2021 Increase From Oct 2021

Median

26%

Price

\$484K \$520K

Average Price

0%

## **Property Statistics**

		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	53	39	36%
	% OF ASKING PRICE	96%	100%	
	AVERAGE SOLD PRICE	\$484,283	\$484,787	-0.1%
	# OF CONTRACTS	13	20	-35.0%
	NEW LISTINGS	15	32	-53%
Houses	AVERAGE DOM	56	29	93%
	% OF ASKING PRICE	95%	100%	
	AVERAGE SOLD PRICE	\$604,167	\$588,870	3%
	# OF CONTRACTS	11	14	-21%
	NEW LISTINGS	12	25	-52%
Condo/Co-op/TH	AVERAGE DOM	46	61	-25%
	% OF ASKING PRICE	98%	101%	
	AVERAGE SOLD PRICE	\$259,500	\$276,620	-6%
	# OF CONTRACTS	2	6	-67%
	NEW LISTINGS	3	7	-57%

UNITS SOLD

23

Total

Properties

# Rutherford

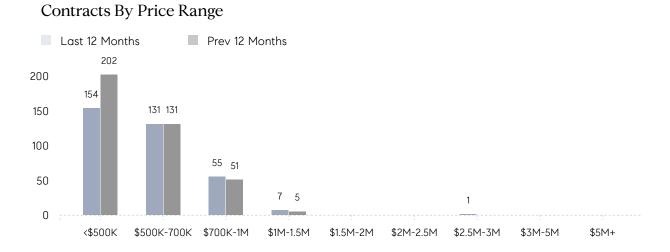
#### OCTOBER 2022

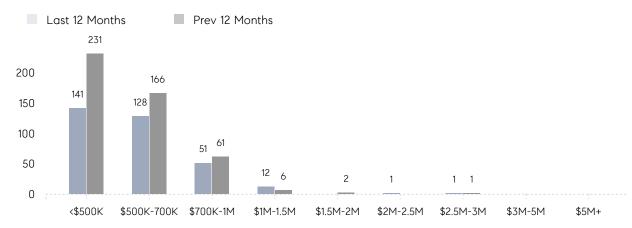
#### Monthly Inventory

Last 12 Months



Prev 12 Months





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October 2022

# Saddle Brook Market Insights

## Saddle Brook

OCTOBER 2022

UNDER CONTRACT

8 Total Properties \$575K Average Price

\$557K Median Price

-33% Decrease From Oct 2021

16% Increase From Oct 2021

16% Increase From Oct 2021

9%

Properties

12

Total

UNITS SOLD

Increase From Oct 2021 Oct 2021

23% Increase From

\$594K

Average

15%

Price

Increase From Oct 2021

\$595K

Median

Price

## **Property Statistics**

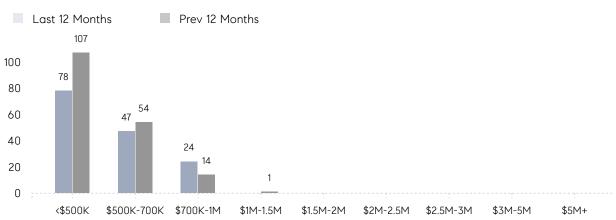
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	36	28	29%
	% OF ASKING PRICE	98%	99%	
	AVERAGE SOLD PRICE	\$594,833	\$518,491	14.7%
	# OF CONTRACTS	8	12	-33.3%
	NEW LISTINGS	11	13	-15%
Houses	AVERAGE DOM	29	28	4%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$625,300	\$518,491	21%
	# OF CONTRACTS	8	12	-33%
	NEW LISTINGS	10	13	-23%
Condo/Co-op/TH	AVERAGE DOM	70	-	-
	% OF ASKING PRICE	95%	-	
	AVERAGE SOLD PRICE	\$442,500	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	1	0	0%

## Saddle Brook

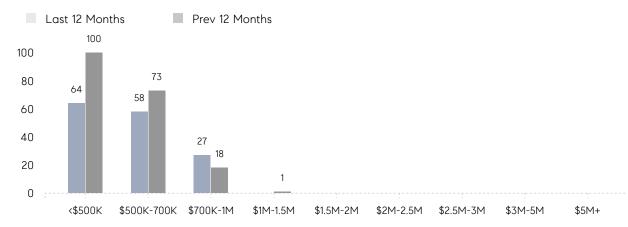
#### OCTOBER 2022

#### Monthly Inventory





#### Contracts By Price Range



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October 2022

# Saddle River Market Insights

## Saddle River

OCTOBER 2022

UNDER CONTRACT

4 Total Properties



\$1.8M Median Price

-33%

Oct 2021

-41% Decrease From Decrease From Oct 2021

-28% Decrease From Oct 2021

-60% Decrease From Oct 2021 Oct 2021

UNITS SOLD

2

Total

Properties

115% Increase From

Average Price

\$3.3M

Increase From Oct 2021

\$3.3M

Median

161%

Price

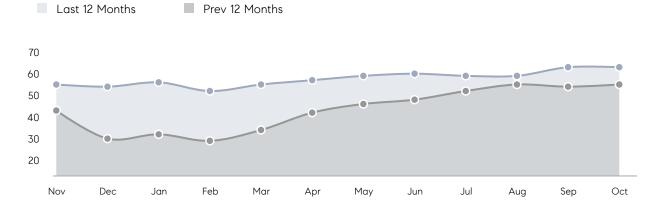
## **Property Statistics**

		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	150	106	42%
	% OF ASKING PRICE	95%	91%	
	AVERAGE SOLD PRICE	\$3,387,500	\$1,578,400	114.6%
	# OF CONTRACTS	4	6	-33.3%
	NEW LISTINGS	4	11	-64%
Houses	AVERAGE DOM	171	128	34%
	% OF ASKING PRICE	94%	88%	
	AVERAGE SOLD PRICE	\$4,700,000	\$1,798,250	161%
	# OF CONTRACTS	3	6	-50%
	NEW LISTINGS	4	11	-64%
Condo/Co-op/TH	AVERAGE DOM	128	18	611%
	% OF ASKING PRICE	97%	100%	
	AVERAGE SOLD PRICE	\$2,075,000	\$699,000	197%
	# OF CONTRACTS	1	0	0%
	NEW LISTINGS	0	0	0%

## Saddle River

#### OCTOBER 2022

#### Monthly Inventory





### Contracts By Price Range

#### Listings By Price Range



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October 2022

# Scotch Plains Market Insights

# Scotch Plains

OCTOBER 2022

UNDER CONTRACT

17 Total Properties



\$529K Median Price

-39% Oct 2021

2% Decrease From Increase From Oct 2021

-12% Decrease From Oct 2021

Properties -57%

12

Total

UNITS SOLD

Decrease From Oct 2021 Oct 2021

23% 23% Increase From

\$792K

Average

Price

Increase From Oct 2021

\$727K

Median

Price

**Property Statistics** 

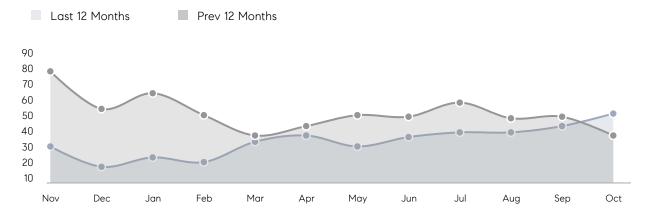
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	29	26	12%
	% OF ASKING PRICE	102%	103%	
	AVERAGE SOLD PRICE	\$792,083	\$641,609	23.5%
	# OF CONTRACTS	17	28	-39.3%
	NEW LISTINGS	28	31	-10%
Houses	AVERAGE DOM	27	27	0%
	% OF ASKING PRICE	102%	103%	
	AVERAGE SOLD PRICE	\$826,364	\$704,741	17%
	# OF CONTRACTS	16	24	-33%
	NEW LISTINGS	27	21	29%
Condo/Co-op/TH	AVERAGE DOM	50	23	117%
	% OF ASKING PRICE	98%	102%	
	AVERAGE SOLD PRICE	\$415,000	\$351,200	18%
	# OF CONTRACTS	1	4	-75%
	NEW LISTINGS	1	10	-90%

Compass New Jersey Monthly Market Insights

# Scotch Plains

OCTOBER 2022

#### Monthly Inventory





### Listings By Price Range

Contracts By Price Range



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October 2022

Secaucus Market Insights

## Secaucus

OCTOBER 2022

UNDER CONTRACT

9 Total Properties \$421K Average Price

\$425K Median Price

-47%

Decrease From Decrease From Oct 2021

-10% -7% Oct 2021

Decrease From Oct 2021

-19% Decrease From Oct 2021

UNITS SOLD

13

Total

Properties

-8% Oct 2021

Average

Price

\$393K

Decrease From Increase From Oct 2021

\$390K

Median

Price

2%

## **Property Statistics**

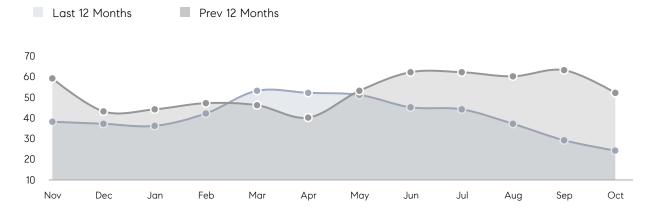
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	55	61	-10%
	% OF ASKING PRICE	97%	99%	
	AVERAGE SOLD PRICE	\$393,508	\$426,000	-7.6%
	# OF CONTRACTS	9	17	-47.1%
	NEW LISTINGS	15	24	-37%
Houses	AVERAGE DOM	6	31	-81%
	% OF ASKING PRICE	103%	103%	
	AVERAGE SOLD PRICE	\$597,500	\$505,000	18%
	# OF CONTRACTS	2	5	-60%
	NEW LISTINGS	3	8	-62%
Condo/Co-op/TH	AVERAGE DOM	64	65	-2%
	% OF ASKING PRICE	96%	99%	
	AVERAGE SOLD PRICE	\$356,419	\$414,714	-14%
	# OF CONTRACTS	7	12	-42%
	NEW LISTINGS	12	16	-25%

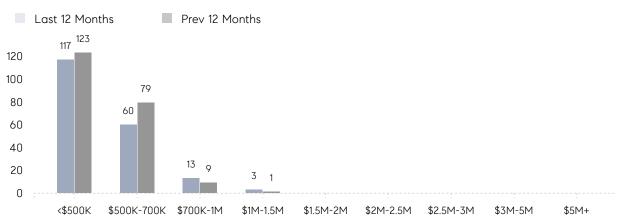
Compass New Jersey Monthly Market Insights

## Secaucus

#### OCTOBER 2022

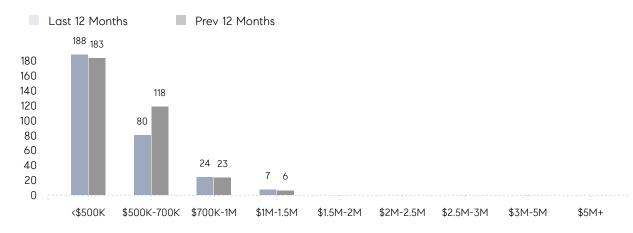
#### Monthly Inventory





### Contracts By Price Range

#### Listings By Price Range



Compass New Jersey Market Report

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October 2022

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# Short Hills Market Insights

# Short Hills

OCTOBER 2022

UNDER CONTRACT

12 Total Properties



\$1.4M Median Price

-37%

Decrease From Oct 2021

-20% -11% Decrease From Oct 2021

Decrease From Oct 2021

Properties

UNITS SOLD

8

Total

-47% Decrease From Increase From Oct 2021 Oct 2021

34%

\$2.1M

Average Price

> 25% Increase From Oct 2021

\$2.1M

Median

Price

## **Property Statistics**

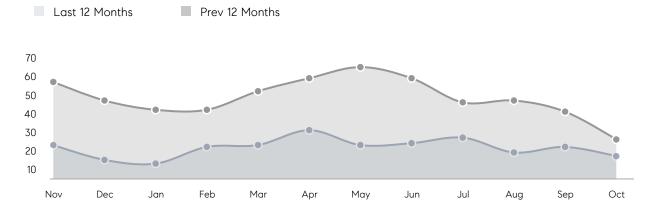
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	54	36	50%
	% OF ASKING PRICE	102%	99%	
	AVERAGE SOLD PRICE	\$2,141,563	\$1,600,100	33.8%
	# OF CONTRACTS	12	19	-36.8%
	NEW LISTINGS	10	11	-9%
Houses	AVERAGE DOM	41	36	14%
	% OF ASKING PRICE	102%	99%	
	AVERAGE SOLD PRICE	\$2,236,786	\$1,600,100	40%
	# OF CONTRACTS	12	19	-37%
	NEW LISTINGS	10	11	-9%
Condo/Co-op/TH	AVERAGE DOM	142	-	-
	% OF ASKING PRICE	99%	-	
	AVERAGE SOLD PRICE	\$1,475,000	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%
	<pre># OF CONTRACTS NEW LISTINGS AVERAGE DOM % OF ASKING PRICE AVERAGE SOLD PRICE # OF CONTRACTS NEW LISTINGS AVERAGE DOM % OF ASKING PRICE AVERAGE SOLD PRICE # OF CONTRACTS</pre>	12 10 41 102% \$2,236,786 12 10 142 99% \$1,475,000 0	19 11 36 99% \$1,600,100 19 11 - - - 0	-36.8% -9% 14% 40% -37% -9% - - - 0%

Compass New Jersey Monthly Market Insights

# Short Hills

#### OCTOBER 2022

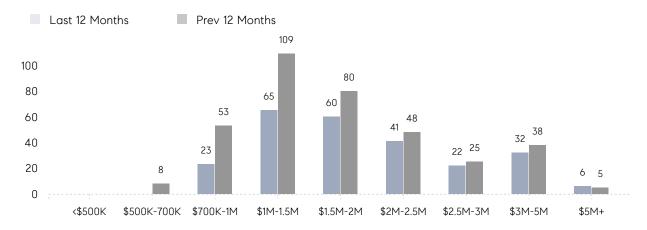
#### Monthly Inventory





### Contracts By Price Range

### Listings By Price Range



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COMPASS

October 2022

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Somerville Market Insights

# Somerville

OCTOBER 2022

UNDER CONTRACT

11 Total

Properties

\$434K \$415K Average

Median Price

0% Change From Oct 2021

2% Increase From Oct 2021

Price

-1% Change From Oct 2021

-75%

UNITS SOLD

3

Total

Properties

Decrease From Oct 2021 Oct 2021

-2% Decrease From Decrease From Oct 2021

Median

Price

**\$382K \$398K** 

Average Price

-2%

## **Property Statistics**

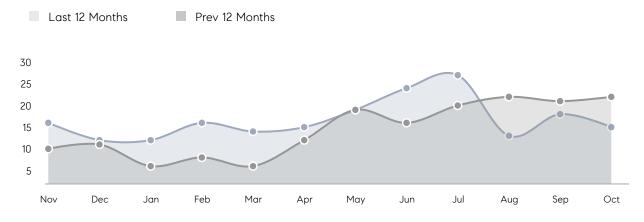
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	39	33	18%
	% OF ASKING PRICE	106%	104%	
	AVERAGE SOLD PRICE	\$382,008	\$389,831	-2.0%
	# OF CONTRACTS	11	11	0.0%
	NEW LISTINGS	8	14	-43%
Houses	AVERAGE DOM	39	35	11%
	% OF ASKING PRICE	106%	104%	
	AVERAGE SOLD PRICE	\$382,008	\$373,345	2%
	# OF CONTRACTS	10	9	11%
	NEW LISTINGS	7	14	-50%
Condo/Co-op/TH	AVERAGE DOM	-	7	-
	% OF ASKING PRICE	-	100%	
	AVERAGE SOLD PRICE	-	\$571,170	-
	# OF CONTRACTS	1	2	-50%
	NEW LISTINGS	1	0	0%

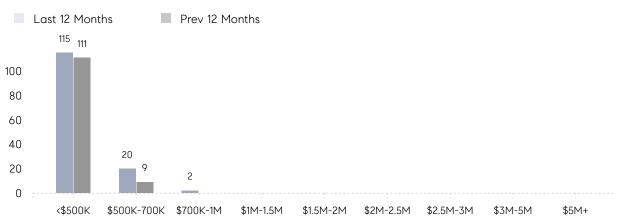
Compass New Jersey Monthly Market Insights

# Somerville

#### OCTOBER 2022

#### Monthly Inventory





### Contracts By Price Range

### Listings By Price Range



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October 2022

South Orange Market Insights

# South Orange

OCTOBER 2022

UNDER CONTRACT

19 Total

Properties

\$770K Average Price

\$750K Median Price

-17%

Oct 2021

-6% Decrease From Decrease From Oct 2021

-4% Decrease From Oct 2021

-43%

Properties

UNITS SOLD

12

Total

Decrease From Oct 2021 Oct 2021

58% Increase From

\$1.0M

Average

40%

Price

Increase From Oct 2021

\$992K

Median

Price

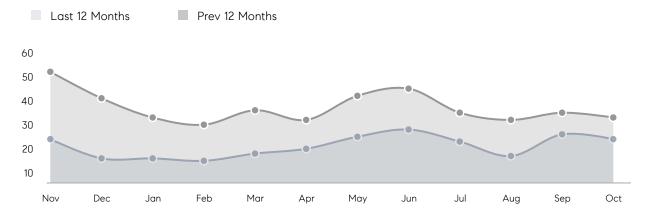
### **Property Statistics**

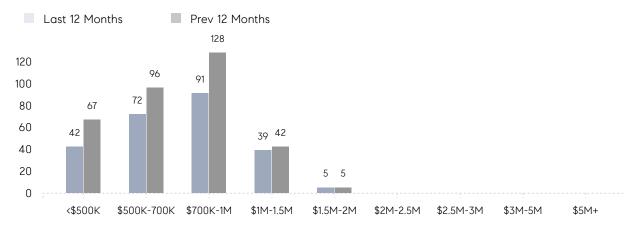
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	23	28	-18%
	% OF ASKING PRICE	105%	103%	
	AVERAGE SOLD PRICE	\$1,001,750	\$713,738	40.4%
	# OF CONTRACTS	19	23	-17.4%
	NEW LISTINGS	18	26	-31%
Houses	AVERAGE DOM	21	23	-9%
	% OF ASKING PRICE	106%	104%	
	AVERAGE SOLD PRICE	\$1,045,091	\$745,632	40%
	# OF CONTRACTS	14	20	-30%
	NEW LISTINGS	18	24	-25%
Condo/Co-op/TH	AVERAGE DOM	52	70	-26%
	% OF ASKING PRICE	99%	95%	
	AVERAGE SOLD PRICE	\$525,000	\$410,750	28%
	# OF CONTRACTS	5	3	67%
	NEW LISTINGS	0	2	0%

# South Orange

#### OCTOBER 2022

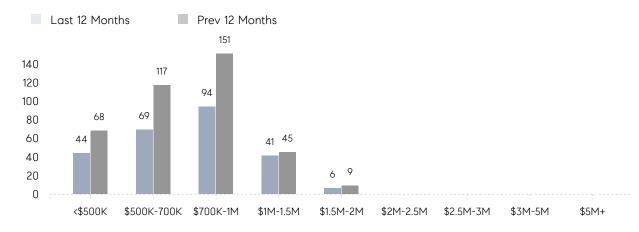
#### Monthly Inventory





### Contracts By Price Range

### Listings By Price Range



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October 2022

Springfield Market Insights

# Springfield

OCTOBER 2022

UNDER CONTRACT

13 Total Properties



\$580K Median Price

18% Increase From Oct 2021 10% Increase From Oct 2021 5% Increase From Oct 2021 50%

Properties

15

Total

UNITS SOLD

Increase From Oct 2021 3%

Increase From

Oct 2021

\$554K

Average

Price

Decrease From Oct 2021

\$515K

Median

-6%

Price

## **Property Statistics**

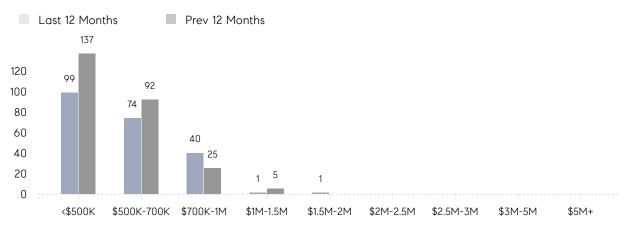
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	35	32	9%
	% OF ASKING PRICE	99%	100%	
	AVERAGE SOLD PRICE	\$554,900	\$537,900	3.2%
	# OF CONTRACTS	13	11	18.2%
	NEW LISTINGS	14	21	-33%
Houses	AVERAGE DOM	41	21	95%
	% OF ASKING PRICE	100%	102%	
	AVERAGE SOLD PRICE	\$659,773	\$645,571	2%
	# OF CONTRACTS	13	9	44%
	NEW LISTINGS	11	17	-35%
Condo/Co-op/TH	AVERAGE DOM	18	56	-68%
	% OF ASKING PRICE	99%	97%	
	AVERAGE SOLD PRICE	\$266,500	\$286,667	-7%
	# OF CONTRACTS	0	2	0%
	NEW LISTINGS	3	4	-25%

# Springfield

#### OCTOBER 2022

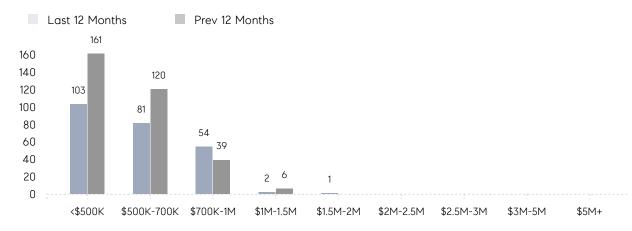
#### Monthly Inventory





### Contracts By Price Range

### Listings By Price Range



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October 2022

Summit Market Insights

# Summit

OCTOBER 2022

UNDER CONTRACT

17 Total Properties



-10%

\$899K Median Price

-25%

-41%

Oct 2021

Decrease From Decrease From Oct 2021

Decrease From Oct 2021

Properties -35%

UNITS SOLD

20

Total

Decrease From Oct 2021 Oct 2021

-2% 19% Increase From

\$1.2M

Average Price

> Decrease From Oct 2021

\$907K

Median

Price

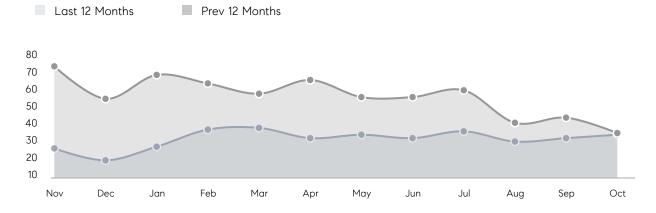
## **Property Statistics**

		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	33	38	-13%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$1,207,500	\$1,011,736	19.3%
	# OF CONTRACTS	17	29	-41.4%
	NEW LISTINGS	19	25	-24%
Houses	AVERAGE DOM	34	38	-11%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$1,237,632	\$1,067,957	16%
	# OF CONTRACTS	13	24	-46%
	NEW LISTINGS	16	20	-20%
Condo/Co-op/TH	AVERAGE DOM	7	39	-82%
	% OF ASKING PRICE	110%	98%	
	AVERAGE SOLD PRICE	\$635,000	\$632,250	0%
	# OF CONTRACTS	4	5	-20%
	NEW LISTINGS	3	5	-40%

# Summit

#### OCTOBER 2022

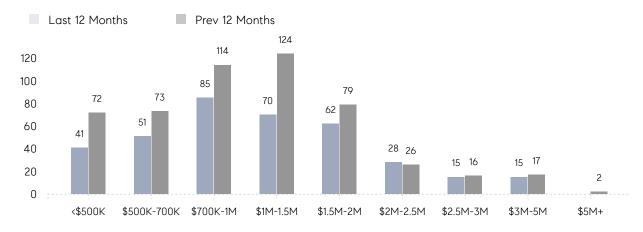
#### Monthly Inventory





### Contracts By Price Range

### Listings By Price Range



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October 2022

Teaneck Market Insights

Teaneck

OCTOBER 2022

UNDER CONTRACT

26Total

Properties

\$485K \$461K Average Price

Median Price

-46%

Oct 2021

-4% Oct 2021

-6% Decrease From Decrease From Decrease From Oct 2021

-63%

15

Total

Properties

Decrease From Oct 2021

UNITS SOLD

-4% -8%

\$518K

Average Price

Oct 2021

Decrease From Decrease From Oct 2021

\$475K

Median

Price

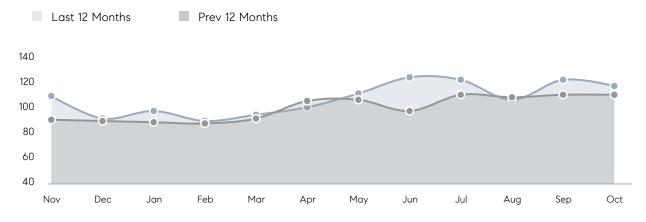
### **Property Statistics**

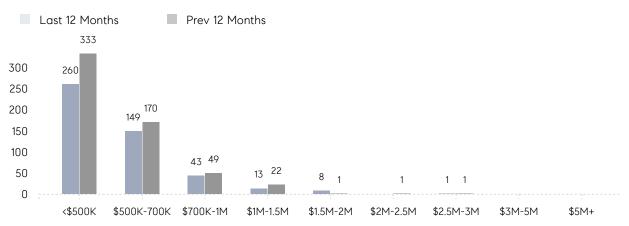
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	32	41	-22%
	% OF ASKING PRICE	98%	102%	
	AVERAGE SOLD PRICE	\$518,400	\$538,920	-3.8%
	# OF CONTRACTS	26	48	-45.8%
	NEW LISTINGS	19	51	-63%
Houses	AVERAGE DOM	35	43	-19%
	% OF ASKING PRICE	98%	102%	
	AVERAGE SOLD PRICE	\$548,727	\$553,176	-1%
	# OF CONTRACTS	22	40	-45%
	NEW LISTINGS	15	47	-68%
Condo/Co-op/TH	AVERAGE DOM	24	23	4%
	% OF ASKING PRICE	97%	103%	
	AVERAGE SOLD PRICE	\$435,000	\$358,333	21%
	# OF CONTRACTS	4	8	-50%
	NEW LISTINGS	4	4	0%

# Teaneck

#### OCTOBER 2022

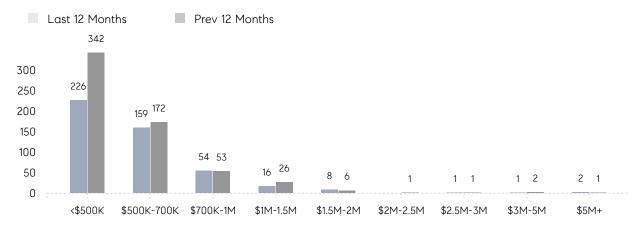
#### Monthly Inventory





### Contracts By Price Range

### Listings By Price Range



Sources: Garden State MLS, Hudson MLS, NJ MLS

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October 2022

Tenafly Market Insights

# Tenafly

#### OCTOBER 2022

UNDER CONTRACT

5 Total Properties \$1.4M Average Price

\$1.2M Median Price

-75% Decrease From Oct 2021

m Increase From Oct 2021 32% Increase From Oct 2021 -35% Decrease From

Properties

UNITS SOLD

11

Total

Decrease From Increase From Oct 2021 Oct 2021

\$1.3M

Average Price

10%

5% Increase From Oct 2021

\$1.3M

Median

Price

## **Property Statistics**

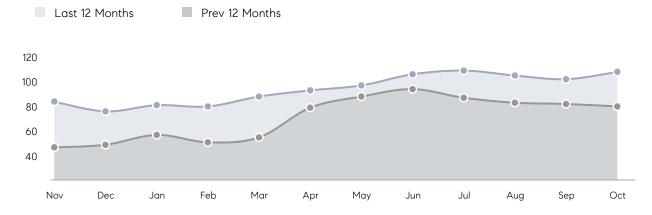
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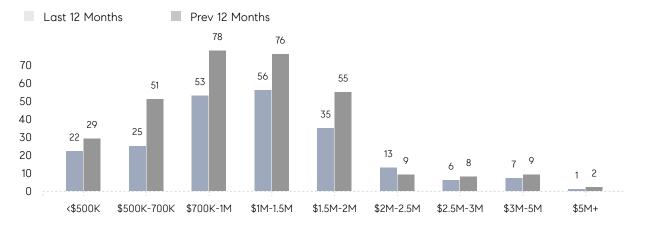
Compass New Jersey Monthly Market Insights

# Tenafly

#### OCTOBER 2022

#### Monthly Inventory





#### Contracts By Price Range

#### Listings By Price Range



Compass New Jersey Market Report

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COMPASS

October 2022

# Tewksbury Township Market Insights

# Tewksbury Township

OCTOBER 2022

UNDER CONTRACT

9 Total Properties \$1.1M Average Price

\$975K Median Price

13% Increase From Oct 2021

66% Increase From Oct 2021

50% Increase From Oct 2021

-44%

Properties

UNITS SOLD

5

Total

Decrease From Oct 2021 Oct 2021

-3% Decrease From Decrease From Oct 2021

\$599K

Median

Price

\$619K

Average

-11%

Price

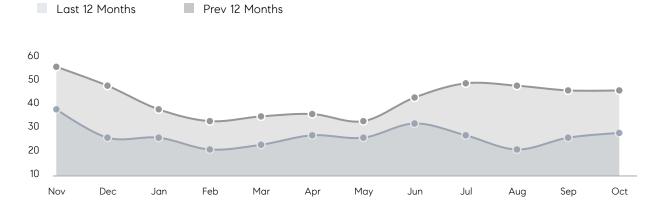
## **Property Statistics**

		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	64	48	33%
	% OF ASKING PRICE	97%	99%	
	AVERAGE SOLD PRICE	\$619,300	\$695,822	-11.0%
	# OF CONTRACTS	9	8	12.5%
	NEW LISTINGS	11	17	-35%
Houses	AVERAGE DOM	64	53	21%
	% OF ASKING PRICE	97%	99%	
	AVERAGE SOLD PRICE	\$619,300	\$689,050	-10%
	# OF CONTRACTS	9	7	29%
	NEW LISTINGS	9	16	-44%
Condo/Co-op/TH	AVERAGE DOM	-	6	-
	% OF ASKING PRICE	-	100%	
	AVERAGE SOLD PRICE	-	\$750,000	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	2	1	100%

# Tewksbury Township

#### OCTOBER 2022

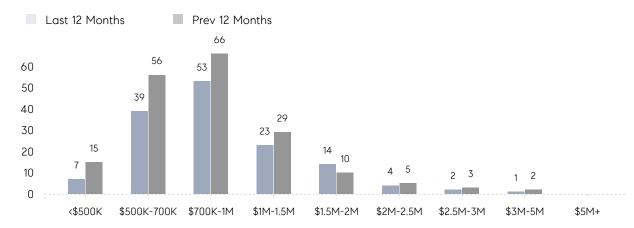
#### Monthly Inventory





#### Contracts By Price Range

#### Listings By Price Range



Compass New Jersey Market Report

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October 2022

Union Market Insights

## Union

#### OCTOBER 2022

UNDER CONTRACT

54 Total Properties



\$489K Median Price

-23%

Decrease From Oct 2021

20% Increase From Oct 2021

23% Increase From Oct 2021 -29%

Properties

57

Total

UNITS SOLD

Decrease From Increase Oct 2021 Oct 2021

6% Increase From

\$472K

Average

Price

Increase From Oct 2021

\$475K

Median

Price

6%

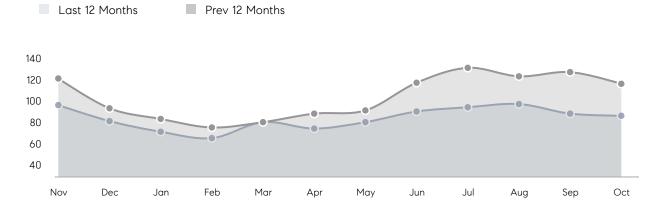
## Property Statistics

		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	43	30	43%
	% OF ASKING PRICE	103%	104%	
	AVERAGE SOLD PRICE	\$472,449	\$447,691	5.5%
	# OF CONTRACTS	54	70	-22.9%
	NEW LISTINGS	55	71	-23%
Houses	AVERAGE DOM	41	30	37%
	% OF ASKING PRICE	103%	105%	
	AVERAGE SOLD PRICE	\$492,183	\$473,391	4%
	# OF CONTRACTS	50	58	-14%
	NEW LISTINGS	46	62	-26%
Condo/Co-op/TH	AVERAGE DOM	61	29	110%
	% OF ASKING PRICE	102%	101%	
	AVERAGE SOLD PRICE	\$267,220	\$267,790	0%
	# OF CONTRACTS	4	12	-67%
	NEW LISTINGS	9	9	0%

# Union

#### OCTOBER 2022

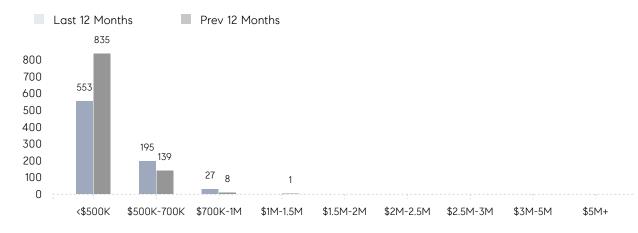
#### Monthly Inventory





#### Contracts By Price Range

#### Listings By Price Range



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 COMPASS

October 2022

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Union City Market Insights

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## Union City

OCTOBER 2022

UNDER CONTRACT

29 Total



\$349K Median Price

-24%

Properties

Decrease From Decrease From Oct 2021

-16% -10% Oct 2021

Decrease From Oct 2021

Properties 50%

21

Total

UNITS SOLD

Increase From Oct 2021

19% Increase From

\$389K

Average

Oct 2021

Price

Decrease From Oct 2021

\$300K

Median

-1%

Price

## **Property Statistics**

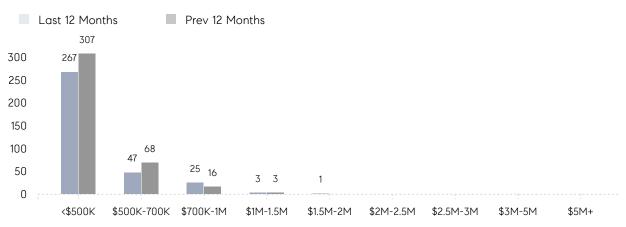
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	42	36	17%
	% OF ASKING PRICE	97%	98%	
	AVERAGE SOLD PRICE	\$389,009	\$327,607	18.7%
	# OF CONTRACTS	29	38	-23.7%
	NEW LISTINGS	23	35	-34%
Houses	AVERAGE DOM	41	21	95%
	% OF ASKING PRICE	99%	100%	
	AVERAGE SOLD PRICE	\$681,667	\$550,000	24%
	# OF CONTRACTS	3	5	-40%
	NEW LISTINGS	1	5	-80%
Condo/Co-op/TH	AVERAGE DOM	42	37	14%
	% OF ASKING PRICE	97%	98%	
	AVERAGE SOLD PRICE	\$340,233	\$310,500	10%
	# OF CONTRACTS	26	33	-21%
	NEW LISTINGS	22	30	-27%

# Union City

#### OCTOBER 2022

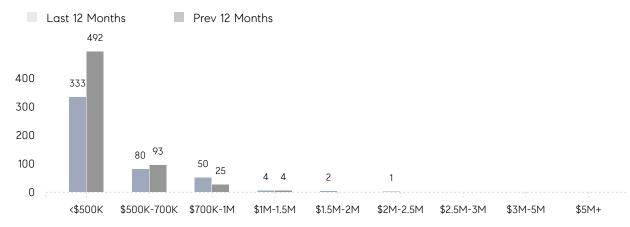
#### Monthly Inventory





#### Contracts By Price Range

#### Listings By Price Range



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COMPASS

October 2022

# Upper Saddle River Market Insights

# Upper Saddle River

OCTOBER 2022

UNDER CONTRACT

14 Total Properties \$1.9M Average Price

\$1.2M Median Price

-55% Decrease From Oct 2021 83% Increase From Oct 2021 26% Increase From Oct 2021 -20% Decrease From

UNITS SOLD

12

Total

Properties

Decrease From Decrease Oct 2021 Oct 2021

-20% -13% Decrease From Decrease

\$1.2M

Average

Price

Decrease From Oct 2021

\$1.0M Median

Price

## **Property Statistics**

		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	23	27	-15%
	% OF ASKING PRICE	102%	99%	
	AVERAGE SOLD PRICE	\$1,252,183	\$1,569,615	-20.2%
	# OF CONTRACTS	14	31	-54.8%
	NEW LISTINGS	16	24	-33%
Houses	AVERAGE DOM	23	31	-26%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$1,401,407	\$1,650,864	-15%
	# OF CONTRACTS	14	20	-30%
	NEW LISTINGS	11	12	-8%
Condo/Co-op/TH	AVERAGE DOM	21	7	200%
	% OF ASKING PRICE	104%	100%	
	AVERAGE SOLD PRICE	\$1,043,269	\$1,041,498	0%
	# OF CONTRACTS	0	11	0%
	NEW LISTINGS	5	12	-58%

# Compass New Jersey Monthly Market Insights

Sources: Garden State MLS, Hudson MLS, NJ MLS

# Upper Saddle River

#### OCTOBER 2022

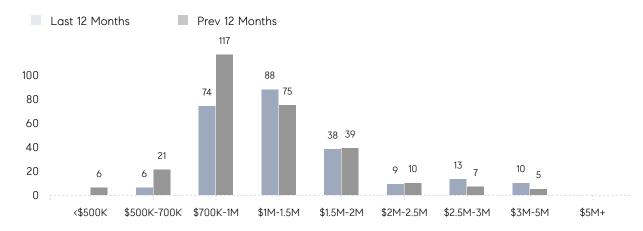
#### Monthly Inventory





#### Contracts By Price Range

#### Listings By Price Range



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October 2022

Verona Market Insights

Verona

#### OCTOBER 2022

UNDER CONTRACT

15 Total

Properties



Median Price

-25%

Oct 2021

-2% Decrease From Decrease From Oct 2021

-6% Decrease From Oct 2021

-36% Decrease From

UNITS SOLD

14

Total

Properties

Increase From Oct 2021 Oct 2021

16%

\$613K

Average Price

4%

Increase From Oct 2021

\$592K

Median

Price

## **Property Statistics**

		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	46	37	24%
	% OF ASKING PRICE	102%	105%	
	AVERAGE SOLD PRICE	\$613,286	\$592,075	3.6%
	# OF CONTRACTS	15	20	-25.0%
	NEW LISTINGS	18	17	6%
Houses	AVERAGE DOM	40	26	54%
	% OF ASKING PRICE	104%	109%	
	AVERAGE SOLD PRICE	\$719,600	\$756,396	-5%
	# OF CONTRACTS	10	16	-37%
	NEW LISTINGS	9	13	-31%
Condo/Co-op/TH	AVERAGE DOM	61	51	20%
	% OF ASKING PRICE	97%	98%	
	AVERAGE SOLD PRICE	\$347,500	\$354,722	-2%
	# OF CONTRACTS	5	4	25%
	NEW LISTINGS	9	4	125%

Compass New Jersey Monthly Market Insights

## Verona

#### OCTOBER 2022

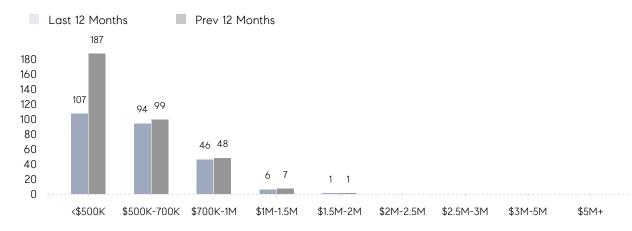
#### Monthly Inventory





#### Contracts By Price Range

#### Listings By Price Range



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COMPASS

October 2022

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Waldwick Market Insights

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Waldwick

OCTOBER 2022

UNDER CONTRACT

7 Total Properties



\$479K Median Price

-56%

Oct 2021

-5% Oct 2021

-4% Decrease From Decrease From Decrease From Oct 2021

-54%

Properties

UNITS SOLD

6

Total

Increase From Decrease From Oct 2021 Oct 2021

6% 5%

\$570K

Average Price

> Increase From Oct 2021

\$550K

Median

Price

## **Property Statistics**

		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	38	22	73%
	% OF ASKING PRICE	102%	104%	
	AVERAGE SOLD PRICE	\$570,500	\$537,308	6.2%
	# OF CONTRACTS	7	16	-56.2%
	NEW LISTINGS	5	18	-72%
Houses	AVERAGE DOM	38	23	65%
	% OF ASKING PRICE	102%	105%	
	AVERAGE SOLD PRICE	\$570,500	\$552,917	3%
	# OF CONTRACTS	7	16	-56%
	NEW LISTINGS	5	18	-72%
Condo/Co-op/TH	AVERAGE DOM	-	9	-
	% OF ASKING PRICE	-	100%	
	AVERAGE SOLD PRICE	-	\$350,000	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

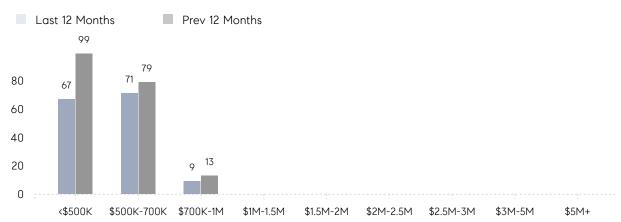
# Compass New Jersey Monthly Market Insights

## Waldwick

#### OCTOBER 2022

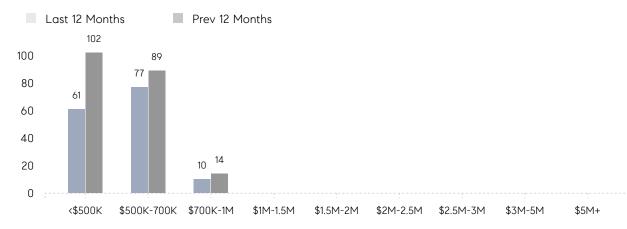
#### Monthly Inventory





#### Contracts By Price Range

#### Listings By Price Range



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COMPASS

October 2022

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Wallington Market Insights

## Wallington

OCTOBER 2022

UNDER CONTRACT

5 Total Properties \$659K \$675K Average Median Price Price

25% Increase From Oct 2021

31% Increase From Oct 2021 71% Increase From Oct 2021 0%

Properties

2

Total

UNITS SOLD

Change From Oct 2021 -32% -32% Decrease From Decrease From

\$377K

Average

Oct 2021

Price

Oct 2021

\$377K

Median

Price

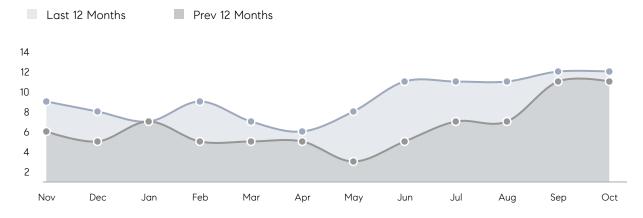
## **Property Statistics**

		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	37	71	-48%
	% OF ASKING PRICE	94%	98%	
	AVERAGE SOLD PRICE	\$377,500	\$551,400	-31.5%
	# OF CONTRACTS	5	4	25.0%
	NEW LISTINGS	5	5	0%
Houses	AVERAGE DOM	62	71	-13%
	% OF ASKING PRICE	89%	98%	
	AVERAGE SOLD PRICE	\$385,000	\$551,400	-30%
	# OF CONTRACTS	5	4	25%
	NEW LISTINGS	3	5	-40%
Condo/Co-op/TH	AVERAGE DOM	12	-	-
	% OF ASKING PRICE	99%	-	
	AVERAGE SOLD PRICE	\$370,000	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	2	0	0%

## Wallington

#### OCTOBER 2022

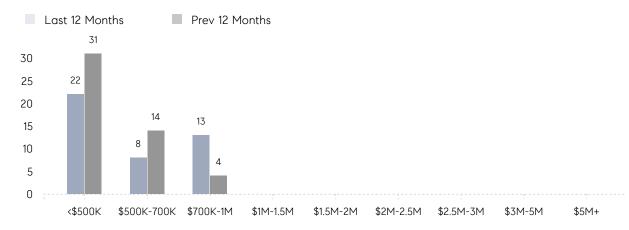
#### Monthly Inventory





#### Contracts By Price Range

#### Listings By Price Range



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October 2022

Warren Market Insights

## Warren

#### OCTOBER 2022

UNDER CONTRACT

19 Total Properties **\$917K** Average Price

\$818K Median Price

-13%

-17% Decrease From Oct 2021

-16% Decrease From Oct 2021

Decrease From Oct 2021 10%

Properties

22

Total

UNITS SOLD

Increase From Oct 2021

20%

Increase From

Oct 2021

\$1.0M

Average Price

> 39% Increase From Oct 2021

\$972K

Median

Price

## **Property Statistics**

		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	37	37	0%
	% OF ASKING PRICE	98%	100%	
	AVERAGE SOLD PRICE	\$1,056,750	\$877,865	20.4%
	# OF CONTRACTS	19	23	-17.4%
	NEW LISTINGS	20	24	-17%
Houses	AVERAGE DOM	38	35	9%
	% OF ASKING PRICE	97%	99%	
	AVERAGE SOLD PRICE	\$1,059,500	\$851,135	24%
	# OF CONTRACTS	17	22	-23%
	NEW LISTINGS	17	24	-29%
Condo/Co-op/TH	AVERAGE DOM	15	77	-81%
	% OF ASKING PRICE	100%	118%	
	AVERAGE SOLD PRICE	\$999,000	\$1,385,747	-28%
	# OF CONTRACTS	2	1	100%
	NEW LISTINGS	3	0	0%

Compass New Jersey Monthly Market Insights

## Warren

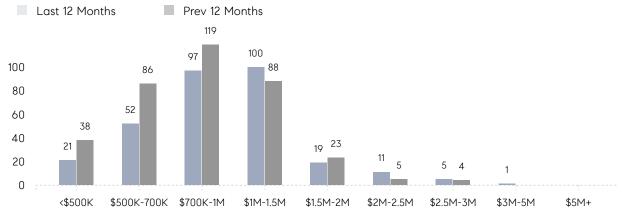
#### OCTOBER 2022

#### Monthly Inventory





### Contracts By Price Range



## Listings By Price Range

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COMPASS

October 2022

# Washington Township Market Insights

# Washington Township

OCTOBER 2022

UNDER CONTRACT

24 Total Properties



\$509K Median Price

-37%

Oct 2021

-3% Decrease From Decrease From Oct 2021

-13% Decrease From Oct 2021

-18% Decrease From

Properties

31

Total

UNITS SOLD

Increase From Oct 2021 Oct 2021

11% 16%

\$666K

Average

Price

Increase From Oct 2021

\$640K

Median

Price

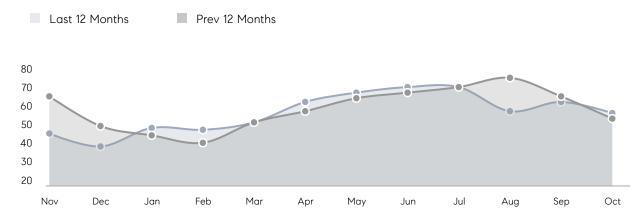
# **Property Statistics**

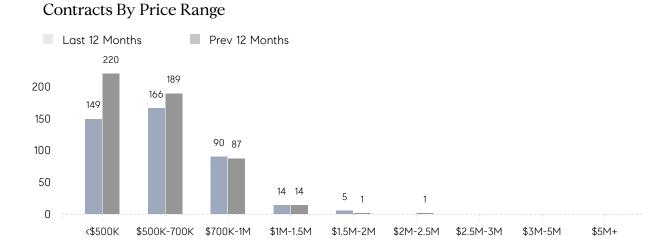
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	29	36	-19%
	% OF ASKING PRICE	102%	99%	
	AVERAGE SOLD PRICE	\$666,774	\$598,618	11.4%
	# OF CONTRACTS	24	38	-36.8%
	NEW LISTINGS	21	27	-22%
Houses	AVERAGE DOM	31	34	-9%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$711,519	\$614,214	16%
	# OF CONTRACTS	21	33	-36%
	NEW LISTINGS	20	24	-17%
Condo/Co-op/TH	AVERAGE DOM	16	59	-73%
	% OF ASKING PRICE	106%	93%	
	AVERAGE SOLD PRICE	\$364,750	\$416,667	-12%
	# OF CONTRACTS	3	5	-40%
	NEW LISTINGS	1	3	-67%

# Washington Township

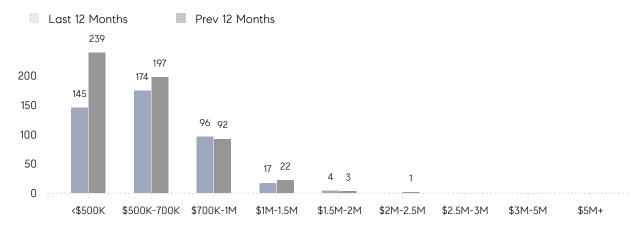
## OCTOBER 2022

#### Monthly Inventory





## Listings By Price Range



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October 2022

Watchung Market Insights

# Watchung

OCTOBER 2022

UNDER CONTRACT

5 Total Properties **\$842K \$875K** Average Price

Median Price

-55%

Oct 2021

-25% -10% Decrease From Decrease From Oct 2021

Decrease From Oct 2021

-46% Decrease From

UNITS SOLD

7

Total

Properties

Oct 2021 Oct 2021

17% Decrease From Increase From Oct 2021

Median

Price

**\$844K \$875K** 

Average Price

-7%

# **Property Statistics**

		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	45	44	2%
	% OF ASKING PRICE	100%	97%	
	AVERAGE SOLD PRICE	\$844,857	\$910,346	-7.2%
	# OF CONTRACTS	5	11	-54.5%
	NEW LISTINGS	6	10	-40%
Houses	AVERAGE DOM	45	44	2%
	% OF ASKING PRICE	100%	97%	
	AVERAGE SOLD PRICE	\$844,857	\$910,346	-7%
	# OF CONTRACTS	5	11	-55%
	NEW LISTINGS	4	10	-60%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	2	0	0%

# Compass New Jersey Monthly Market Insights

# Watchung

#### OCTOBER 2022

## Monthly Inventory





## Contracts By Price Range

## Listings By Price Range



Compass New Jersey Market Report

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October 2022

Wayne Market Insights



#### OCTOBER 2022

UNDER CONTRACT

58 Total

Properties

\$682K Average Price

\$633K Median Price

-28% Decrease From Oct 2021

37% Increase From Oct 2021

29% Increase From Oct 2021 -37%

Properties

54

Total

UNITS SOLD

-37% 9% Decrease From Increase Oct 2021 Oct 2021

9% 16% Increase From Increase

\$582K

Average

Price

Increase From Oct 2021

\$560K

Median

Price

## **Property Statistics**

		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	49	34	44%
	% OF ASKING PRICE	101%	102%	
	AVERAGE SOLD PRICE	\$582,167	\$536,440	8.5%
	# OF CONTRACTS	58	81	-28.4%
	NEW LISTINGS	54	82	-34%
Houses	AVERAGE DOM	40	33	21%
	% OF ASKING PRICE	101%	103%	
	AVERAGE SOLD PRICE	\$642,190	\$586,125	10%
	# OF CONTRACTS	54	54	0%
	NEW LISTINGS	46	51	-10%
Condo/Co-op/TH	AVERAGE DOM	84	37	127%
	% OF ASKING PRICE	101%	100%	
	AVERAGE SOLD PRICE	\$372,083	\$400,343	-7%
	# OF CONTRACTS	4	27	-85%
	NEW LISTINGS	8	31	-74%

# Wayne

## OCTOBER 2022

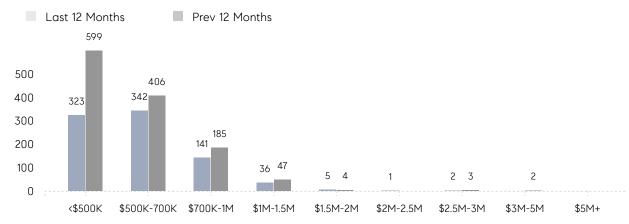
## Monthly Inventory





## Contracts By Price Range

## Listings By Price Range



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October 2022

# Weehawken Market Insights

# Weehawken

OCTOBER 2022

UNDER CONTRACT

17 Total Properties



\$615K Median Price

-35%

-17% Decrease From Decrease From Oct 2021 Oct 2021

-33% Decrease From Oct 2021

0%

Properties

10

Total

Change From Oct 2021

UNITS SOLD

-10% -14% Decrease From

\$938K

Average Price

Oct 2021

Decrease From Oct 2021

\$819K

Median

Price

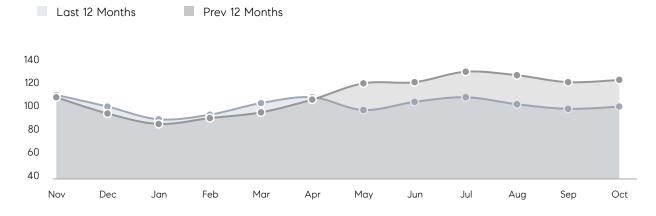
# **Property Statistics**

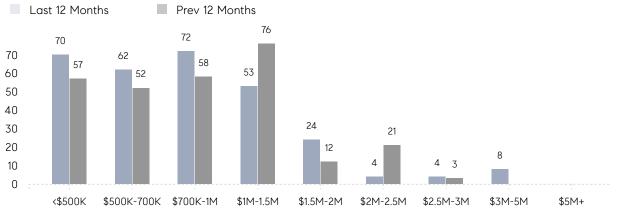
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	57	61	-7%
	% OF ASKING PRICE	98%	95%	
	AVERAGE SOLD PRICE	\$938,400	\$1,048,300	-10.5%
	# OF CONTRACTS	17	26	-34.6%
	NEW LISTINGS	22	43	-49%
Houses	AVERAGE DOM	24	35	-31%
	% OF ASKING PRICE	98%	91%	
	AVERAGE SOLD PRICE	\$1,004,000	\$868,333	16%
	# OF CONTRACTS	4	1	300%
	NEW LISTINGS	3	5	-40%
Condo/Co-op/TH	AVERAGE DOM	71	72	-1%
	% OF ASKING PRICE	97%	96%	
	AVERAGE SOLD PRICE	\$910,286	\$1,125,429	-19%
	# OF CONTRACTS	13	25	-48%
	NEW LISTINGS	19	38	-50%

# Weehawken

#### OCTOBER 2022

#### Monthly Inventory





# Contracts By Price Range



## Listings By Price Range

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COMPASS

October 2022

# West Caldwell Market Insights

West Caldwell

OCTOBER 2022

UNDER CONTRACT

7 Total Properties



\$539K Median Price

-42%

Oct 2021

-7% Oct 2021

-4% Decrease From Decrease From Decrease From Oct 2021

-38%

Properties

8

Total

UNITS SOLD

Decrease From Oct 2021 Oct 2021

4% Increase From

\$583K

Average

Price

2%

Increase From Oct 2021

\$560K

Median

Price

# **Property Statistics**

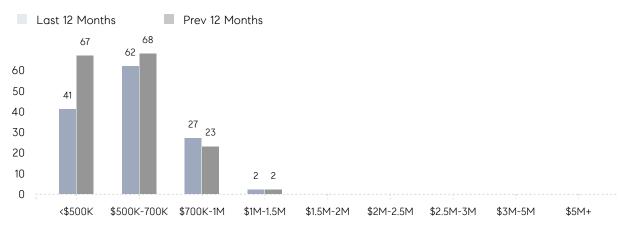
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	17	29	-41%
	% OF ASKING PRICE	106%	105%	
	AVERAGE SOLD PRICE	\$583,875	\$570,792	2.3%
	# OF CONTRACTS	7	12	-41.7%
	NEW LISTINGS	13	18	-28%
Houses	AVERAGE DOM	19	29	-34%
	% OF ASKING PRICE	106%	105%	
	AVERAGE SOLD PRICE	\$569,429	\$570,792	0%
	# OF CONTRACTS	6	12	-50%
	NEW LISTINGS	13	16	-19%
Condo/Co-op/TH	AVERAGE DOM	5	-	-
	% OF ASKING PRICE	101%	-	
	AVERAGE SOLD PRICE	\$685,000	-	-
	# OF CONTRACTS	1	0	0%
	NEW LISTINGS	0	2	0%

# West Caldwell

#### OCTOBER 2022

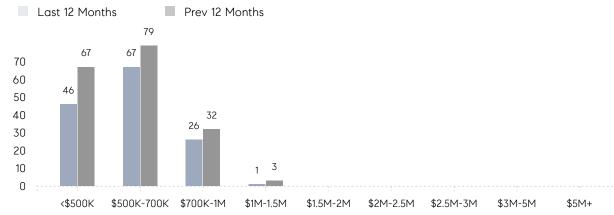
## Monthly Inventory





## Contracts By Price Range

# Listings By Price Range



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October 2022

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# West New York Market Insights

West New York

OCTOBER 2022

UNDER CONTRACT

13 Total

Properties



\$278K Median Price

-50%

-6% Decrease From Decrease From Oct 2021 Oct 2021

-31% Decrease From Oct 2021

-67%

Properties

8

Total

UNITS SOLD

Decrease From Increase From Oct 2021 Oct 2021

18% 68%

\$624K

Average

Price

Increase From Oct 2021

\$650K

Median

Price

# **Property Statistics**

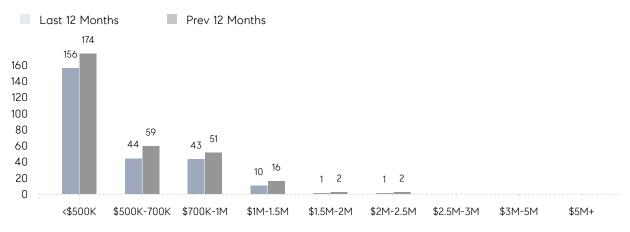
	Oct 2022	Oct 2021	% Change
AVERAGE DOM	18	43	-58%
% OF ASKING PRICE	99%	98%	
AVERAGE SOLD PRICE	\$624,375	\$527,979	18.3%
# OF CONTRACTS	13	26	-50.0%
NEW LISTINGS	16	37	-57%
AVERAGE DOM	14	-	-
% OF ASKING PRICE	96%	-	
AVERAGE SOLD PRICE	\$720,000	-	-
# OF CONTRACTS	0	0	0%
NEW LISTINGS	0	3	0%
AVERAGE DOM	19	43	-56%
% OF ASKING PRICE	99%	98%	
AVERAGE SOLD PRICE	\$610,714	\$527,979	16%
# OF CONTRACTS	13	26	-50%
NEW LISTINGS	16	34	-53%
	% OF ASKING PRICE AVERAGE SOLD PRICE # OF CONTRACTS NEW LISTINGS AVERAGE DOM % OF ASKING PRICE AVERAGE SOLD PRICE # OF CONTRACTS NEW LISTINGS AVERAGE DOM % OF ASKING PRICE AVERAGE SOLD PRICE # OF CONTRACTS	AVERAGE DOM18% OF ASKING PRICE99%AVERAGE SOLD PRICE\$624,375# OF CONTRACTS13NEW LISTINGS16AVERAGE DOM14% OF ASKING PRICE96%AVERAGE SOLD PRICE\$720,000# OF CONTRACTS0NEW LISTINGS0AVERAGE DOM19% OF ASKING PRICE99%AVERAGE DOM19% OF ASKING PRICE\$610,714# OF CONTRACTS13	AVERAGE DOM       18       43         % OF ASKING PRICE       99%       98%         AVERAGE SOLD PRICE       \$624,375       \$527,979         # OF CONTRACTS       13       26         NEW LISTINGS       16       37         AVERAGE DOM       14       -         % OF ASKING PRICE       96%       -         AVERAGE SOLD PRICE       96%       -         AVERAGE SOLD PRICE       \$720,000       -         # OF CONTRACTS       0       0         NEW LISTINGS       0       3         AVERAGE DOM       19       43         % OF ASKING PRICE       99%       98%         AVERAGE DOM       19       43         % OF ASKING PRICE       99%       98%         AVERAGE SOLD PRICE       \$610,714       \$527,979         # OF CONTRACTS       13       26

# West New York

#### OCTOBER 2022

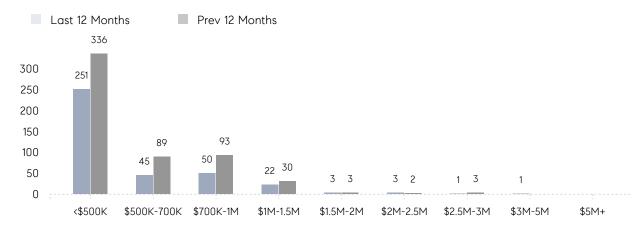
#### Monthly Inventory





## Contracts By Price Range

## Listings By Price Range



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COMPASS

October 2022

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West Orange Market Insights

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# West Orange

OCTOBER 2022

UNDER CONTRACT

58 Total Properties



\$527K Median Price

-19% Decrease From Oct 2021

8% Increase From Oct 2021

17% Increase From Oct 2021

-33%

Properties

41

Total

UNITS SOLD

Decrease From Oct 2021 Oct 2021

2% Change From

\$505K

Average

Price

-1%

Increase From Oct 2021

\$480K

Median

Price

# **Property Statistics**

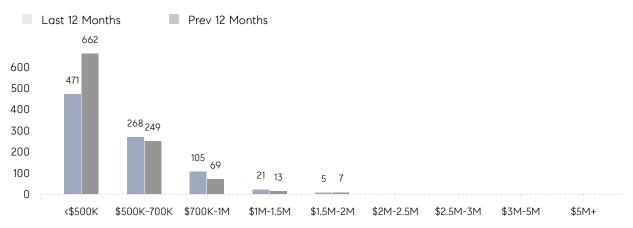
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	27	29	-7%
	% OF ASKING PRICE	104%	104%	
	AVERAGE SOLD PRICE	\$505,632	\$508,726	-0.6%
	# OF CONTRACTS	58	72	-19.4%
	NEW LISTINGS	45	73	-38%
Houses	AVERAGE DOM	31	34	-9%
	% OF ASKING PRICE	104%	104%	
	AVERAGE SOLD PRICE	\$541,375	\$527,324	3%
	# OF CONTRACTS	43	56	-23%
	NEW LISTINGS	36	58	-38%
Condo/Co-op/TH	AVERAGE DOM	22	17	29%
	% OF ASKING PRICE	105%	102%	
	AVERAGE SOLD PRICE	\$455,171	\$464,298	-2%
	# OF CONTRACTS	15	16	-6%
	NEW LISTINGS	9	15	-40%

# West Orange

#### OCTOBER 2022

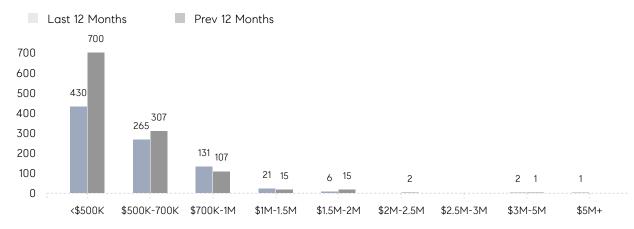
#### Monthly Inventory





## Contracts By Price Range

## Listings By Price Range



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October 2022

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Westfield Market Insights

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# Westfield

OCTOBER 2022

UNDER CONTRACT

39 Total Properties

Oct 2021

\$1.0M Average Price

Oct 2021

5% 12% Increase From

10% Increase From Increase From Oct 2021

\$879K

Median

Price

-39%

UNITS SOLD

22

Total

Properties

9% Decrease From Increase From Oct 2021 Oct 2021

-5% Decrease From Oct 2021

Median

Price

\$948K \$768K

Average Price

**Property Statistics** 

		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	27	33	-18%
	% OF ASKING PRICE	102%	99%	
	AVERAGE SOLD PRICE	\$948,575	\$872,845	8.7%
	# OF CONTRACTS	39	37	5.4%
	NEW LISTINGS	38	39	-3%
Houses	AVERAGE DOM	27	33	-18%
	% OF ASKING PRICE	103%	99%	
	AVERAGE SOLD PRICE	\$1,046,771	\$922,785	13%
	# OF CONTRACTS	31	34	-9%
	NEW LISTINGS	33	35	-6%
Condo/Co-op/TH	AVERAGE DOM	26	33	-21%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$326,667	\$323,500	1%
	# OF CONTRACTS	8	3	167%
	NEW LISTINGS	5	4	25%

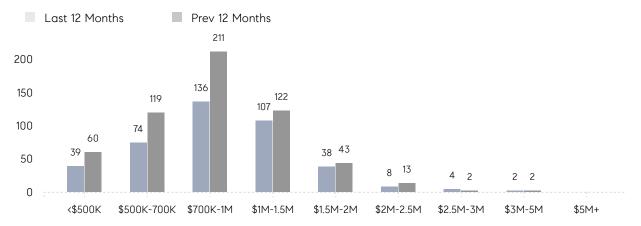
Compass New Jersey Monthly Market Insights

# Westfield

#### OCTOBER 2022

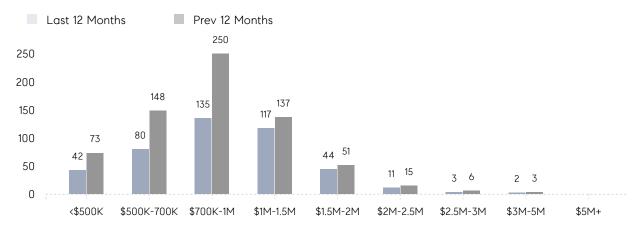
## Monthly Inventory





## Contracts By Price Range

## Listings By Price Range



Compass New Jersey Market Report

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October 2022

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# Westwood Market Insights

# Westwood

OCTOBER 2022

UNDER CONTRACT

UNITS SOLD

6	\$643K	\$582K	7	\$580K	\$575K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-45%	8%	6%	-53%	16%	15%
Decrease From	Increase From	Increase From	Decrease From	Increase From	Increase From
Oct 2021					

# **Property Statistics**

		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	24	33	-27%
	% OF ASKING PRICE	101%	98%	
	AVERAGE SOLD PRICE	\$580,500	\$498,701	16.4%
	# OF CONTRACTS	6	11	-45.5%
	NEW LISTINGS	2	9	-78%
Houses	AVERAGE DOM	24	35	-31%
	% OF ASKING PRICE	101%	97%	
	AVERAGE SOLD PRICE	\$580,500	\$566,001	3%
	# OF CONTRACTS	6	11	-45%
	NEW LISTINGS	2	8	-75%
Condo/Co-op/TH	AVERAGE DOM	-	27	-
	% OF ASKING PRICE	-	99%	
	AVERAGE SOLD PRICE	-	\$229,500	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	1	0%

# Westwood

#### OCTOBER 2022

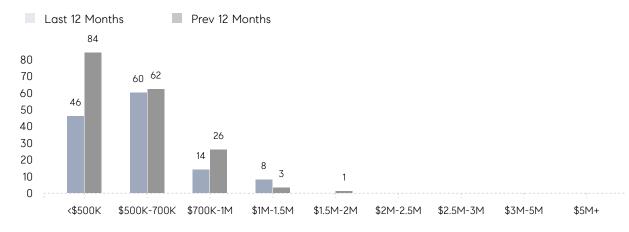
## Monthly Inventory





## Contracts By Price Range

## Listings By Price Range



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October 2022

Whippany Market Insights

## Whippany

OCTOBER 2022

UNDER CONTRACT

7 Total Properties



\$624K Median Price

-30%

Oct 2021

14% Decrease From Decrease From Increase From Oct 2021 Oct 2021

-17%

UNITS SOLD

5

Total

Properties

Decrease From Oct 2021 Oct 2021

-18% -27%

\$452K \$360K

Average Price

Median

Price

Decrease From Decrease From Oct 2021

## **Property Statistics**

-4%

		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	16	29	-45%
	% OF ASKING PRICE	99%	100%	
	AVERAGE SOLD PRICE	\$452,400	\$549,167	-17.6%
	# OF CONTRACTS	7	10	-30.0%
	NEW LISTINGS	10	16	-37%
Houses	AVERAGE DOM	13	41	-68%
	% OF ASKING PRICE	98%	100%	
	AVERAGE SOLD PRICE	\$602,000	\$653,333	-8%
	# OF CONTRACTS	5	6	-17%
	NEW LISTINGS	7	12	-42%
Condo/Co-op/TH	AVERAGE DOM	18	17	6%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$352,667	\$445,000	-21%
	# OF CONTRACTS	2	4	-50%
	NEW LISTINGS	3	4	-25%

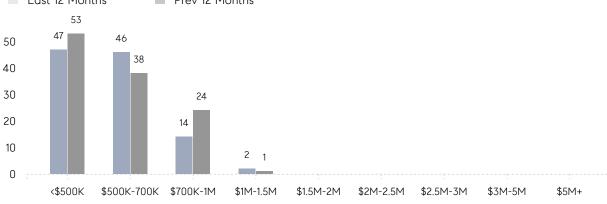
# Whippany

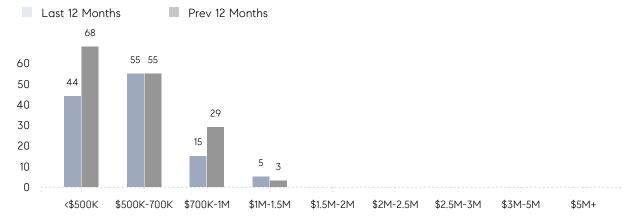
#### OCTOBER 2022

#### Monthly Inventory



# Contracts By Price Range Last 12 Months Prev 12 Months





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October 2022

Wood-Ridge Market Insights

Wood-Ridge

OCTOBER 2022

UNDER CONTRACT

11 Total Properties \$561K Average Price

Median Price

-27% Decrease From Oct 2021 10% 2 Increase From In Oct 2021 O

28% Increase From Oct 2021

\$574K

9%

Properties

12

Total

UNITS SOLD

Increase From Oct 2021 19% Increase From

\$557K

Average Price

Oct 2021

18% Increase From Oct 2021

\$560K

Median

Price

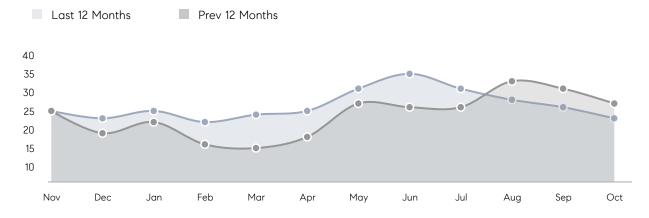
## **Property Statistics**

		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	40	28	43%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$557,255	\$468,626	18.9%
	# OF CONTRACTS	11	15	-26.7%
	NEW LISTINGS	8	10	-20%
Houses	AVERAGE DOM	33	36	-8%
	% OF ASKING PRICE	99%	101%	
	AVERAGE SOLD PRICE	\$525,500	\$492,000	7%
	# OF CONTRACTS	5	8	-37%
	NEW LISTINGS	4	7	-43%
Condo/Co-op/TH	AVERAGE DOM	44	22	100%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$573,132	\$449,148	28%
	# OF CONTRACTS	6	7	-14%
	NEW LISTINGS	4	3	33%

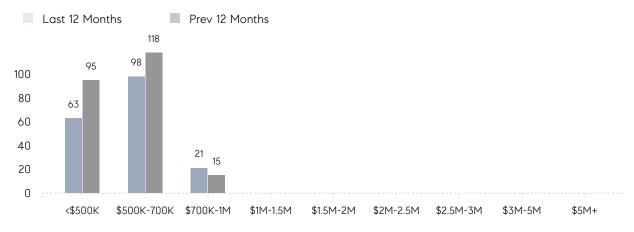
# Wood-Ridge

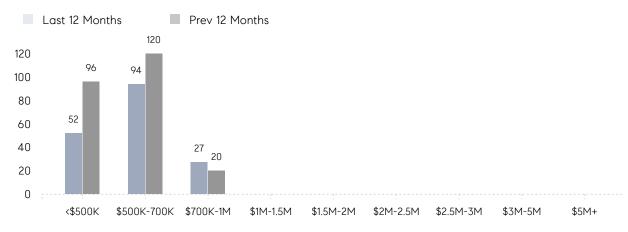
#### OCTOBER 2022

#### Monthly Inventory



#### Contracts By Price Range





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COMPASS

October 2022

# Woodbridge Township Market Insights

# Woodbridge Township

OCTOBER 2022

UNDER CONTRACT

16 Total

Average Properties Price

\$398K \$414K Median

Price

0%

-11% Decrease From Oct 2021

-7% Decrease From Oct 2021

Change From Oct 2021

82%

Properties

31

Total

UNITS SOLD

Increase From Increase From Oct 2021 Oct 2021

24%

Average

Price

\$422K \$417K

23% Increase From Oct 2021

Median

Price

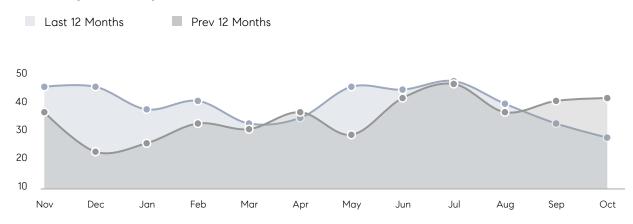
## **Property Statistics**

		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	51	39	31%
	% OF ASKING PRICE	101%	100%	
	AVERAGE SOLD PRICE	\$422,874	\$341,169	23.9%
	# OF CONTRACTS	16	18	-11.1%
	NEW LISTINGS	16	23	-30%
Houses	AVERAGE DOM	50	35	43%
	% OF ASKING PRICE	101%	100%	
	AVERAGE SOLD PRICE	\$436,396	\$391,588	11%
	# OF CONTRACTS	15	15	0%
	NEW LISTINGS	15	18	-17%
Condo/Co-op/TH	AVERAGE DOM	57	45	27%
	% OF ASKING PRICE	104%	100%	
	AVERAGE SOLD PRICE	\$296,667	\$269,143	10%
	# OF CONTRACTS	1	3	-67%
	NEW LISTINGS	1	5	-80%

# Woodbridge Township

#### OCTOBER 2022

#### Monthly Inventory



#### Contracts By Price Range





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COMPASS

October 2022

# Woodcliff Lake Market Insights

## Woodcliff Lake

OCTOBER 2022

UNDER CONTRACT

6 Total Properties \$962K \$1.0M Median Average Price Price

-50%

Oct 2021

-3% 20% Decrease From Decrease From Oct 2021

Increase From Oct 2021

-25% Decrease From

UNITS SOLD

6

Total

Properties

Oct 2021 Oct 2021

57% Increase From Increase From

\$1.3M

Median

Price

\$1.2M

Average

38%

Price

Oct 2021

## **Property Statistics**

		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	36	32	13%
	% OF ASKING PRICE	94%	99%	
	AVERAGE SOLD PRICE	\$1,249,667	\$908,250	37.6%
	# OF CONTRACTS	6	12	-50.0%
	NEW LISTINGS	6	6	0%
Houses	AVERAGE DOM	36	32	13%
	% OF ASKING PRICE	94%	99%	
	AVERAGE SOLD PRICE	\$1,249,667	\$908,250	38%
	# OF CONTRACTS	6	12	-50%
	NEW LISTINGS	5	4	25%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	1	2	-50%

## Woodcliff Lake

#### OCTOBER 2022

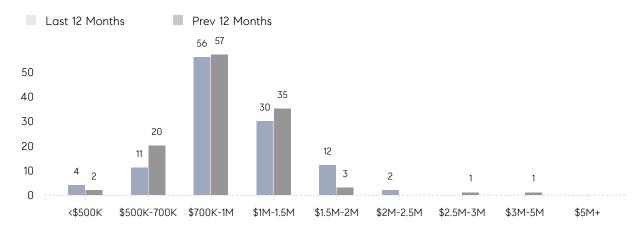
#### Monthly Inventory





#### Contracts By Price Range

#### Listings By Price Range



Sources: Garden State MLS, Hudson MLS, NJ MLS

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October 2022

Wyckoff Market Insights

## Wyckoff

#### OCTOBER 2022

UNDER CONTRACT

Oct 2021

UNITS SOLD

Oct 2021

Oct 2021

Oct 2021

\$862K \$1.0M \$860K 9 \$699K 13 Median Median Total Average Total Average Price Properties Price Price Properties Price 6% -8% 17% -6% -59% -52% Decrease From Increase From Decrease From Decrease From Decrease From Increase From

**Property Statistics** 

Oct 2021

Oct 2021

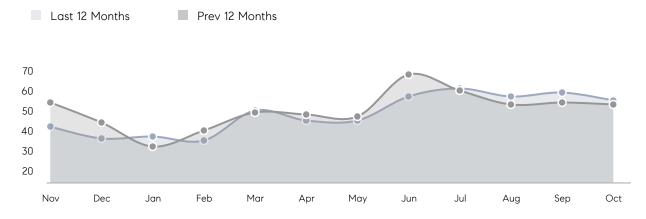
		Oct 2022	Oct 2021	% Change
Overall	AVERAGE DOM	33	34	-3%
	% OF ASKING PRICE	99%	101%	
	AVERAGE SOLD PRICE	\$1,084,154	\$927,130	16.9%
	# OF CONTRACTS	9	22	-59.1%
	NEW LISTINGS	7	22	-68%
Houses	AVERAGE DOM	32	35	-9%
	% OF ASKING PRICE	98%	101%	
	AVERAGE SOLD PRICE	\$1,140,364	\$933,981	22%
	# OF CONTRACTS	9	21	-57%
	NEW LISTINGS	6	18	-67%
Condo/Co-op/TH	AVERAGE DOM	34	7	386%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$775,000	\$749,000	3%
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	1	4	-75%

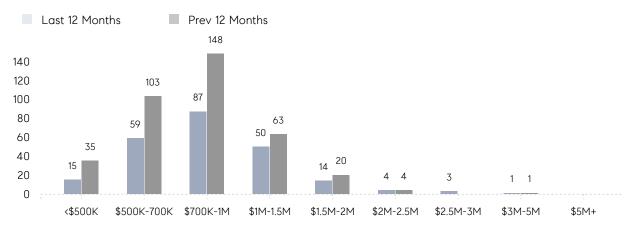
# Compass New Jersey Monthly Market Insights

# Wyckoff

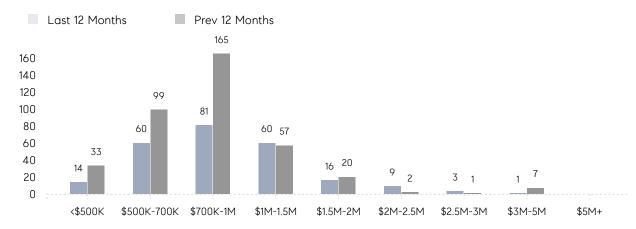
#### OCTOBER 2022

#### Monthly Inventory





#### Contracts By Price Range



 $\sim$   $\sim$   $\sim$   $\sim$   $\sim$ / / / / / / / //// | | | | | / ------

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